

Rethinking Regional Attractiveness Series:

WHAT MAKES A REGION ATTRACTIVE IN THE NEW GLOBAL ENVIRONMENT? HOW TO MEASURE AND MONITOR

Rethinking territorial development policies in the new global environment

November 29, 2021

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Diagnosis tool to assess the international profile of a region

Access to international Airport

Source: European Regional Competitiveness Index, 2016

% of buildings with broadband access

Source: OECD Regional datablase, 2020

Internet usage on social medias

Source: Eurostat, 2020

Infrastructure connections

Human connections

Number of beds for 1000 inhabitants

Source : Eurostat, 2020

% 15-64 year-old foreign-born in total population

Source : Données régionales de l'OCDE, 2019

% of foreign land-owner

Source: OECD Regional database, 2015

% of foreign student

Source: OECD calculations based on ETER, 2016

Foreign R&D staff

Source: ANCT Territories' Observatory, 2016

% of knowledge-intensive jobs

Source: OECD Regional database, 2018

Knowledge connections

Business connections

Trade openness

Source: OECD Regional database, 2019

% of jobs in foreign companies

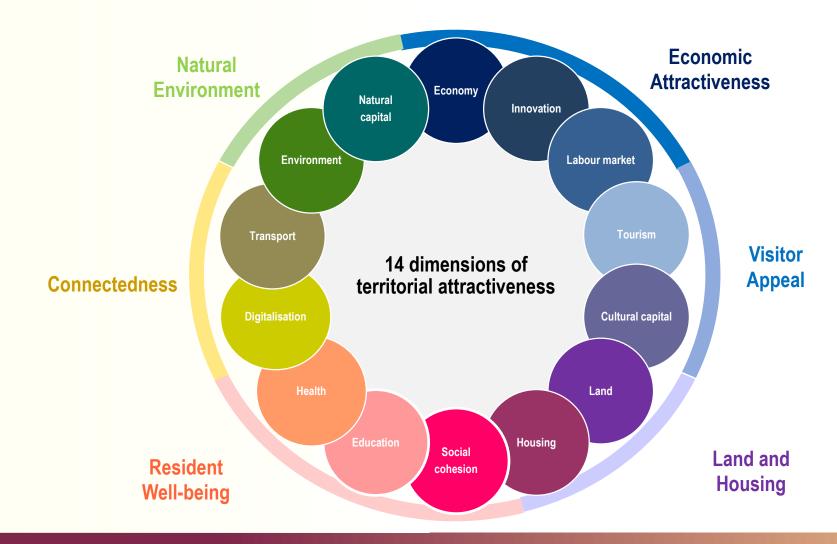
Source: ANCT Territories' Observatory, 2016

% of jobs in FDI

Source: FDI Markets, 2015-2020



Diagnosis tool to assess the attractiveness profile of a region towards investors, talent, visitors and foreign markets





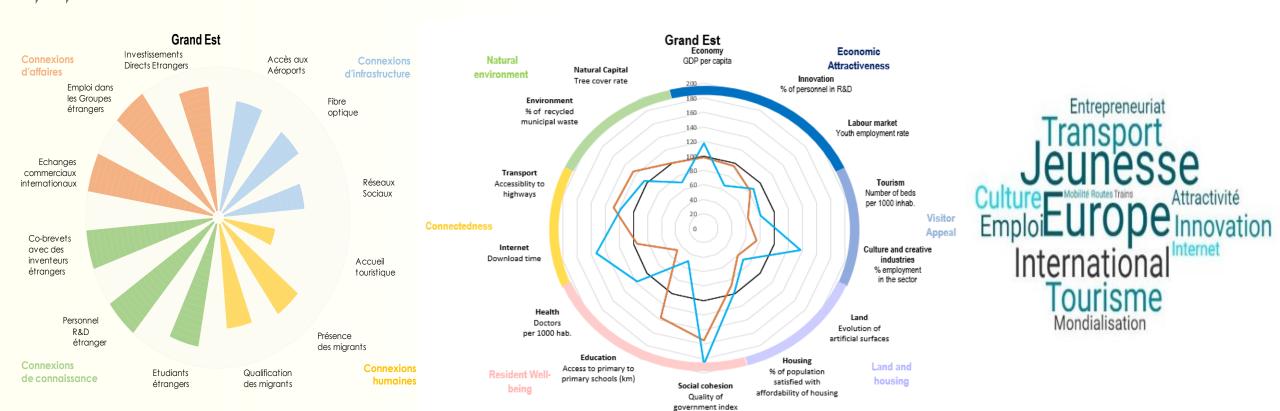
Regional attractiveness indicators towards three principal targets: investors, talent and visitors // Example of Connectedness

Reference indicators are highlighted in green

	Dimensions	Description	Indicators	Investors	Talents	Visitors	Sources ; Latest year available ; Coverage	
	<u>Digitalisation</u>	The rapid development of teleworking as a result of COVID-19 has increased the need for access to fast and stable internet connections, but in order to reap the benefits of digitalisation, access to digital infrastructure must also be accompanied by	% of households with very high- speed access	х	Х	OECD Regional database ; 2020 ; OECD regions (TL2)		
			% fibre optic coverage of buildings	х	Х	х	Data updated on the basis of the OECD Regions at a Glance 2020 publication; 2020; OECD TL2 regions	
			Download time from fixed devices as % of national average time	х	on Ookla databas		OECD calculations based on Ookla database; 2021; OECD TL2 regions	
dness		the adoption of digital technologies and a minimum of digital skills and thus improve the digital attractiveness of regions.	Facebook Social Connectivity Index ³	Х	х		OECD calculation based on data from the Facebook Social Connectivity Index. See details of the calculation in footnote (4).	
Connectedness	<u>Transportation</u>	The transport dimension measures the region's offerings in terms of quality transport networks and various modalities.	Subjective: % of the population satisfied with public transport, roads and highways		х		Gallup World Poll; moyenne 2016-20; OECD TL2 regions	
			Number of passenger flights (accessible within 90' drive)	х	х	х	European Regional Competitiveness Index 2019 ; 2016 ; EU regions (TL2)	
			% of the population in a 120km radius who can reach a train station within 90 mins	х		х	European Regional Competitiveness Index 2019 ; 2016 ; EU TL2 regions	
			% of the population within a 120km radius reachable by road within 90 mins	х		х	European Regional Competitiveness Index 2019 ; 2016 ; EU TL2 regions	



Application to the case of France – Example of the Grand Est region



International Profile of the Region

Attractiveness profile

Regional website analysis

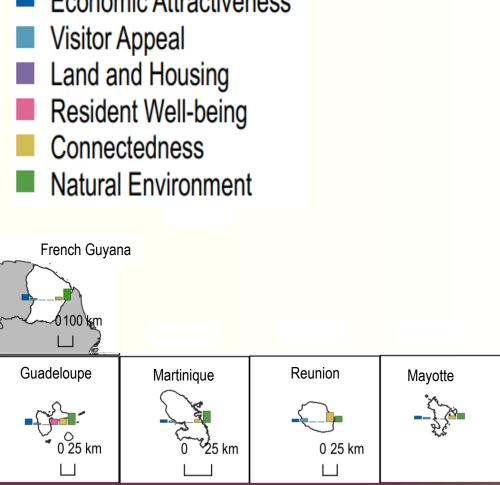
– word cloud

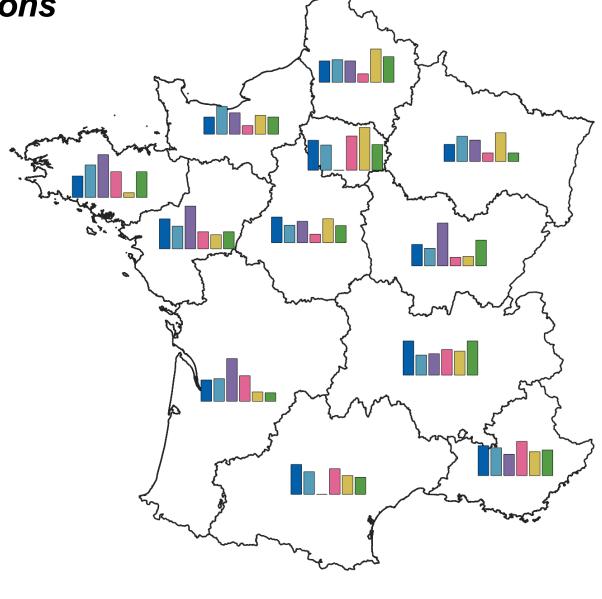


Attractiveness of French regions: strengths compared to the

average of European regions

Economic Attractiveness

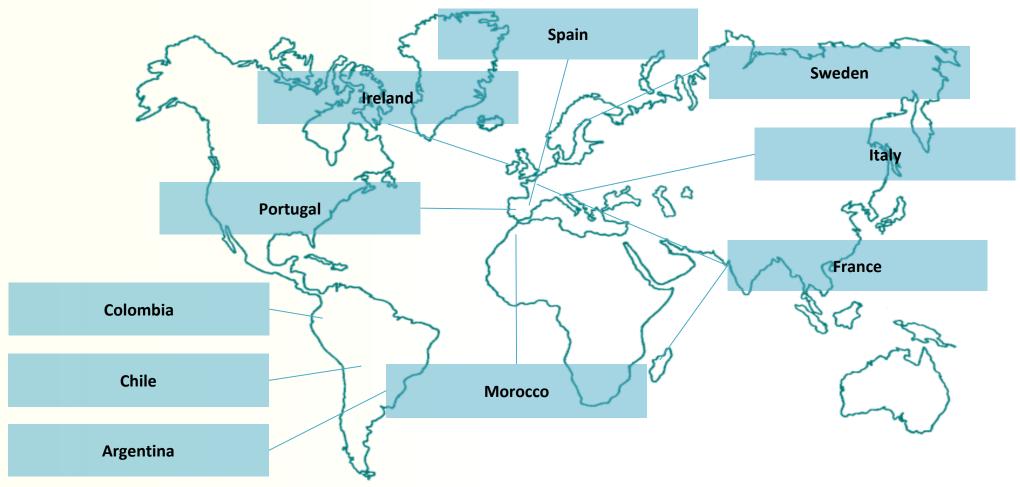








OECD work on 25 Regions in Globalisation – 10 Countries



Thank you!

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What makes a region attractive in the new global environment? How to measure and monitor

1st OECD Webinar in the Rethinking Regional Attractiveness Series

29 November 2021

Pio Parma

Senior Consultant - Scenarios & Intelligence Department, The European House - Ambrosetti





MISSION

Making available to Italian and international decision-makers innovative country index — the Global Attractiveness Index (GAI) — that can portrait a profile of the attractiveness and sustainability of countries and, as a result, provide dependable information to aid in making system-wide choices about growth and optimization of the probusiness environment





Key features of the Global Attractiveness Index (GAI)



REPLICABILITY

Updated annually, thanks to the use of variables (KPI) periodically detected from main international institutions

OBJECTIVITY

Based mainly on **objective quantitative variables** derived from major international databases

ROBUSTNESS

Few proxy indicators as independent from each other as possible

SIGNIFICANCE

Focus on "results" (outputs) rather than "efforts" (inputs)

Objective: **Measuring a country's attractiveness**, a crucial factor in assessing its development capacity

INTERNAL

Ability to retain resources already present

on the territory

EXTERNAL

Ability to attract resources not present

on the territory



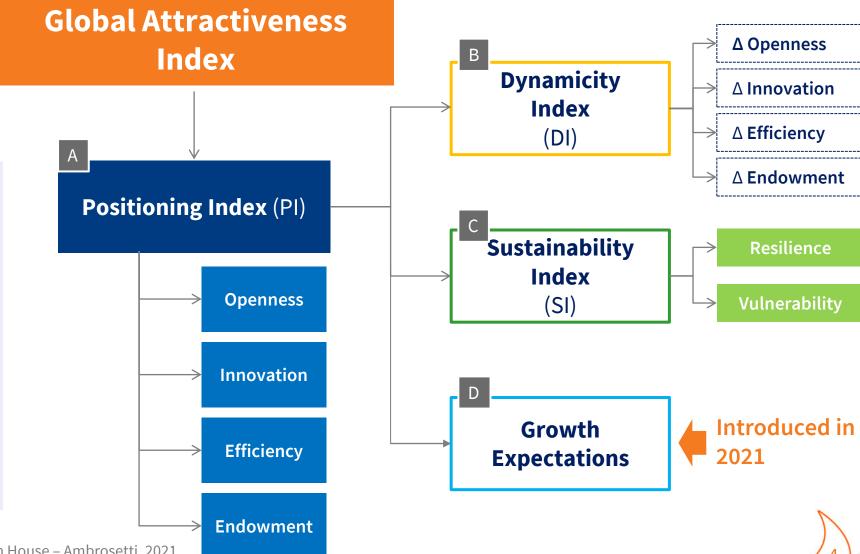
The structure of the Global Attractiveness Index 2021 (GAI)



14 years surveyed →

148 Countries (from — 144 in 2020 edition)

- Historical Index
 calculation over six years
 (2015-2021), the only
 index with this feature
- More than 75 KPIs
 analysed and tested for all
 Countries and for all years
- Over 900,000 data updates and checks





Source: The European House - Ambrosetti, 2021

GAI's Key Performance Indicators (KPIs) of attractiveness



	Openness	Innovation	Efficiency	Endowment	Resilience	Vulnerability	Growth expectations
2.	(FDI flows + Country's investments abroad), vs. world tot. (Export+ Import), vs. world tot.	6. Employed in high-tech sectors, compared with employed7. Export of high-tech goods, compared with	Index 13. Total Factor Productivity	 16. Gross Domestic Product, vs. world total 17. Gross National Product (GNP) per capita 	 Human Development Index Global Peace Index World Giving Index Life 	 Debt/GDP Inflation rate Market concentration index Suicide rate, % total pop. Population exposed to risk of poverty % 	 Population share of working-age people, 20 years forecast GDP (% vs. world tot.), 5 years forecast GDP per capita, 5 years forecast University
3.	(Foreign tourists + national tourists abroad), vs. pop.	world total 8. Technological endowment index 9. Number of scientific	Index 15. Total Tax Rate	18. Gross Fixed Investment, vs. GDP 19. Natural Resource Index	expectancy at birth Avg. years of school attendance Income of	to risk of poverty, % total population People affected by natural disasters per 1,000 people Working Poverty Rate	 enrolment (% vs. total pop. in schoolage) Unemployment rate, 5 years forecast
 4. 5. 	Foreign university students, vs. youth pop. Number of	publications, vs. world total 10. Internet users, % of		20. College graduates, compared vs. world total	wealthiest 10% Gender inequality	 Pollution deaths, every million inhabitants CO₂ emissions per 	New sub-Index 2021
3.	migrants, vs.	population		21. PISA Test Score	index	capitaEnergy share from renewable sources	_





renewable sources

Top 20 GAI 2021 Countries draw almost 30% of global attractiveness



Legend					
	High				
	Average				
	Low				
	Critical				
Index range from					

1=min to 100=max

	GAI rank 2021	GAI score 2021	GAI rank 2020	GAI score 2020	Dynamicity 2021	Sustainability 2021	Growth Expectations
USA	1	100.00	1	100.00			
Germany	2	93.30	2	97.93			
China	3	91.55	3	91.79			
Japan	4	89.61	4	88.62			
UK	5	89.03	7	83.30			
Singapore	6	84.84	6	83.30			
Hong Kong	7	82.82	5	84.71			
Korea	8	81.26	8	81.54			
Arab Emirates	9	77.66	10	76.31			
France	10	76.19	9	77.84			
Canada	11	72.13	12	72.51			
Australia	12	71.54	13	70.17			
Switzerland	13	69.62	15	65.45			
Denmark	14	68.71	14	65.95			
Netherlands	15	65.18	11	72.93			
Ireland	16	64.12	16	63.86			
Austria	17	62.73	17	61.16			
Luxembourg	18	62.71	22	57.39			
Sweden	19	61.55	19	58.82			
Italy	20	61.32	18	59.50			

Source: Global Attractiveness Index, 2021



Today, the Global Attractiveness Index has been...







Joint Research Centre

Introduced at the OECD in Paris and included among the official indexes of the OECD

The Joint Research Centre and the European Political Strategy Centre



Introduced to over **10,000 CEOs and investors** focused on Italy's placement on Country-ratings

Introduced as preview to **all Country Governments** in formal and informal meetings, to the Parliamentary Commissions and in 4 editions of the Forum The European House – Ambrosetti in Cernobbio, on Como Lake





The European House - Ambrosetti has applied and adapted the methodology of the national Global Attractiveness Index on a local scale in order to measure the positioning of Italian territories (Regions/Provinces) as an attractive and competitive destination for the settlement of companies, people and investments, also considering the expected impacts of the pandemic on the local socio-economic system

Some examples of implementation of the national GAI methodology on a local scale

(on-going projects)





Regione Toscana















LIGURIA REGION: FROM SEA TO LIFE

TABLEAU DE BORD - 2021 EDITION





All KPIs are updated to 2020 according to official data or according to estimates by The European House - Ambrosetti in case of unavailability of data.

+0.0%

-0.9 p.p.

LI (9.6)

-0.1 p.p.

LI (5.8)

(18.2) LI

LI (3.2)

18°

19°

15°

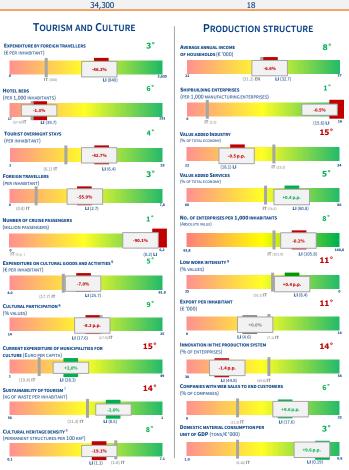
12

+0.3 p.p.

LI (11.8

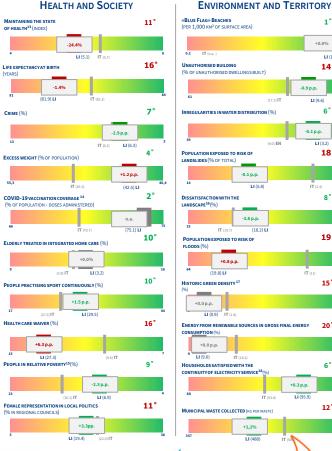
14°





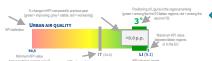






















The Tableau de Bord of territorial attractiveness allows to monitor the progress achieved on a set of key dimensions

- The Tableau de Bord of territorial attractiveness enables decision-markers and policy-maker to understand and monitor, according to criteria of comparability over time, the **performance** expressed by a specific territory on:
 - "Macro-objectives" associated to the most relevant and/or strengthening areas deriving from the analysis of the structural dynamics of the territory
 - A portfolio of key operational domains
- When integrated with local planning tools (Regions, Provinces, Municipalities), this Tableau de Bord allows to:
 - Monitor the evolution of the territory over time in terms of priority macro-areas and specific indicators in comparison with other comparable areas (peers)
 - Identify priority areas of intervention (dimensions of weakness compared to other territories or with a critical performance)
 - Activate corrective actions in the medium-long term





Thanks for your attention



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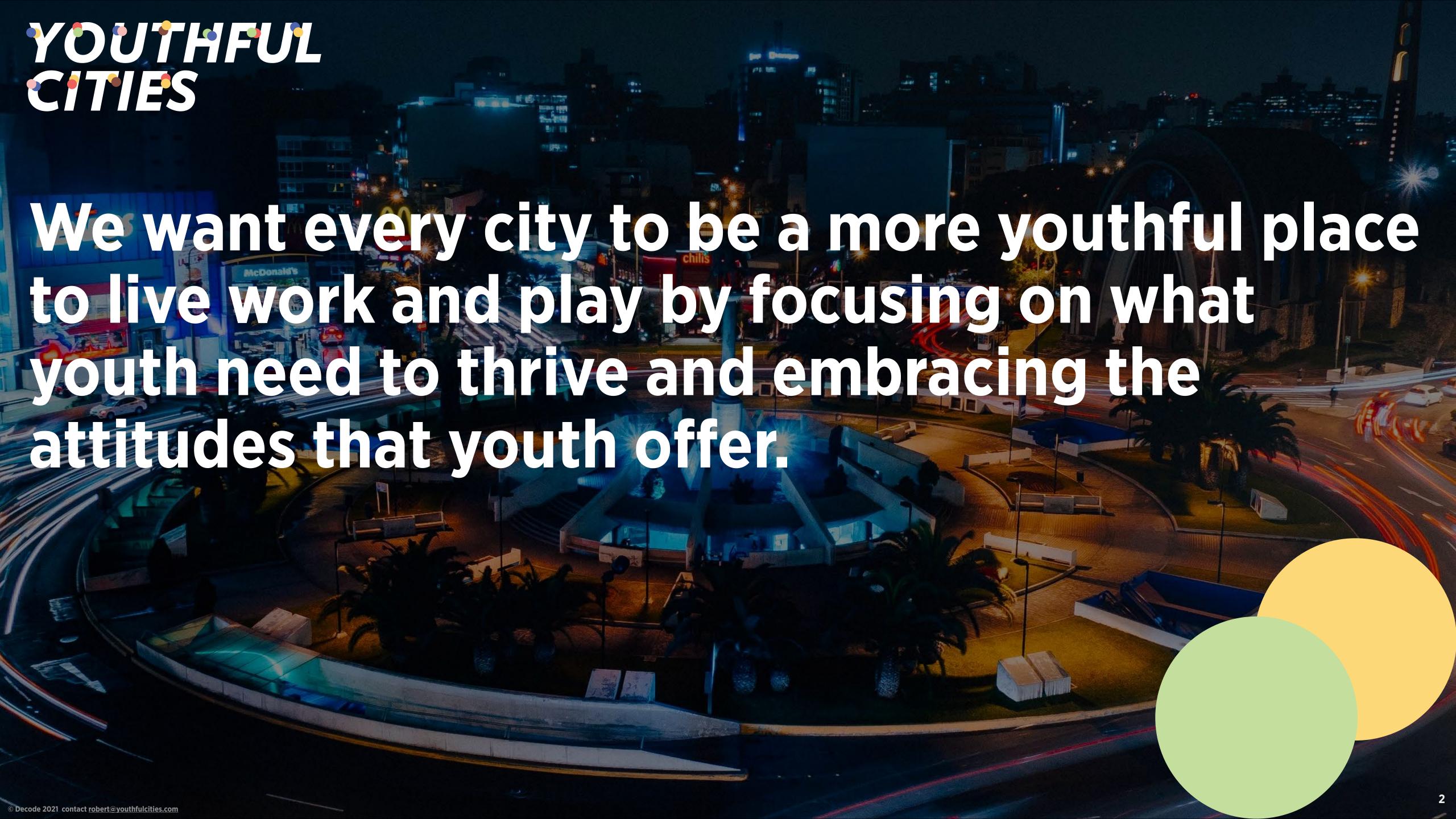
E-mail: pio.parma@ambrosetti.eu

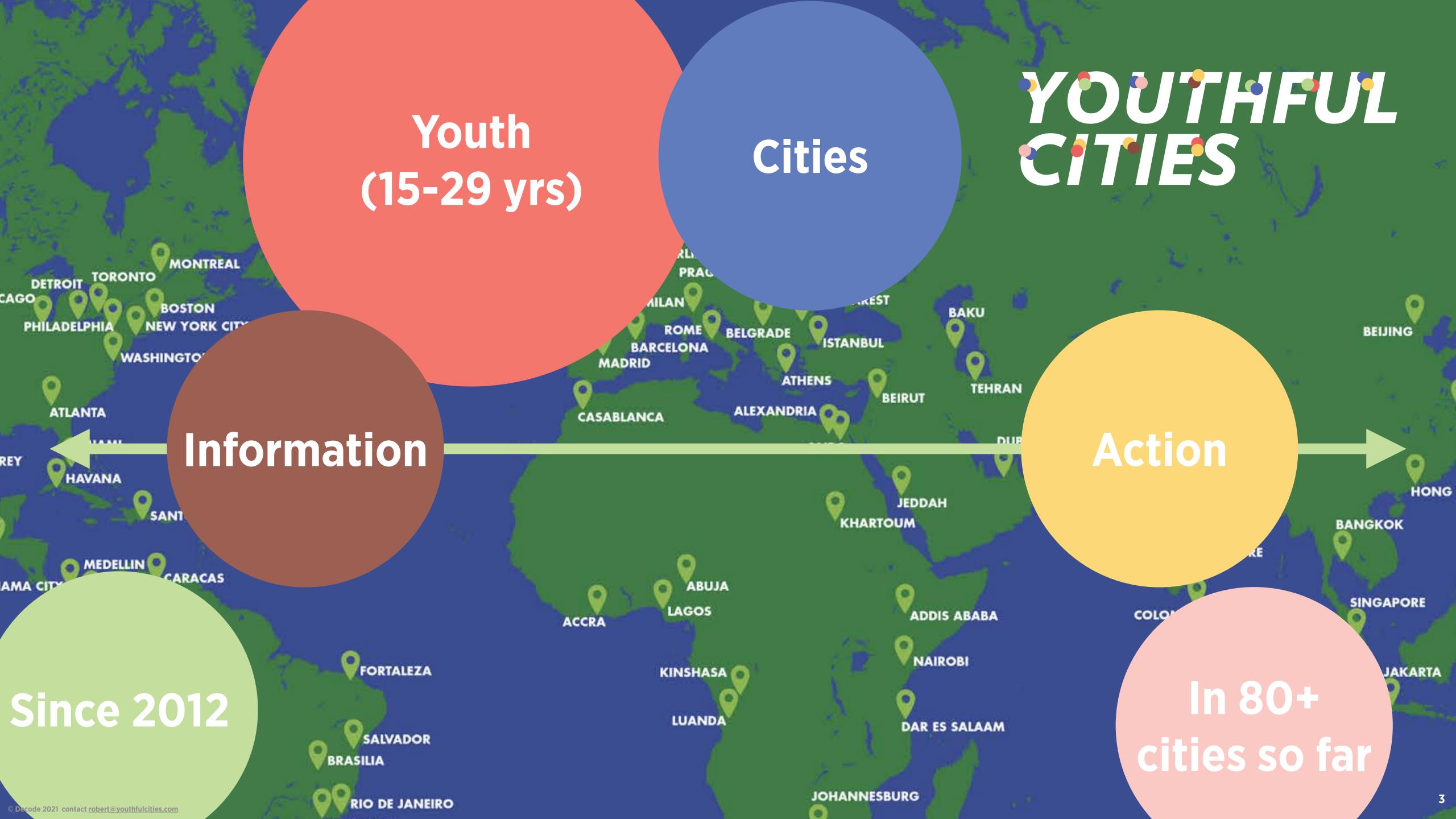




YOUTHFUL CITIES

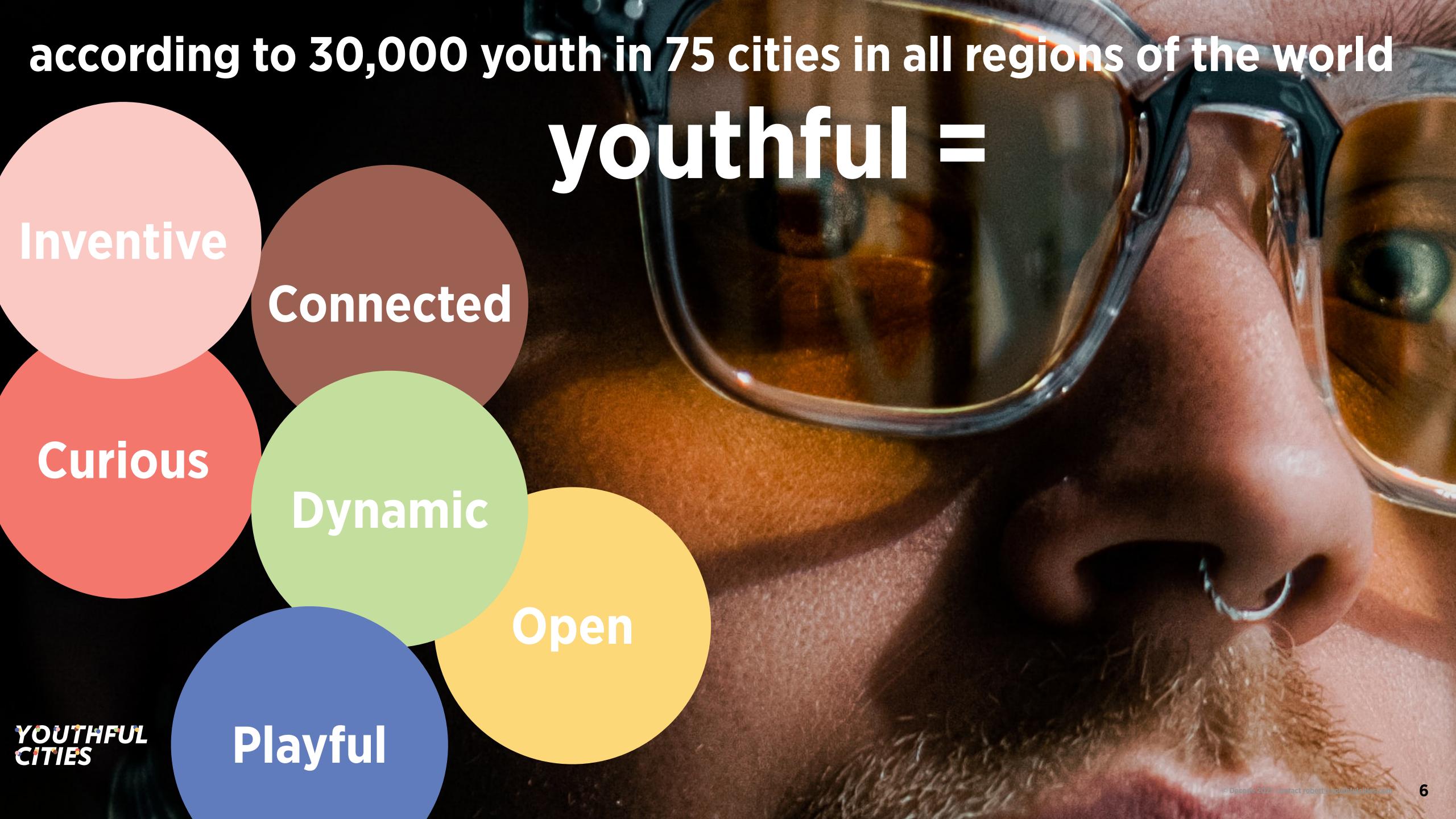










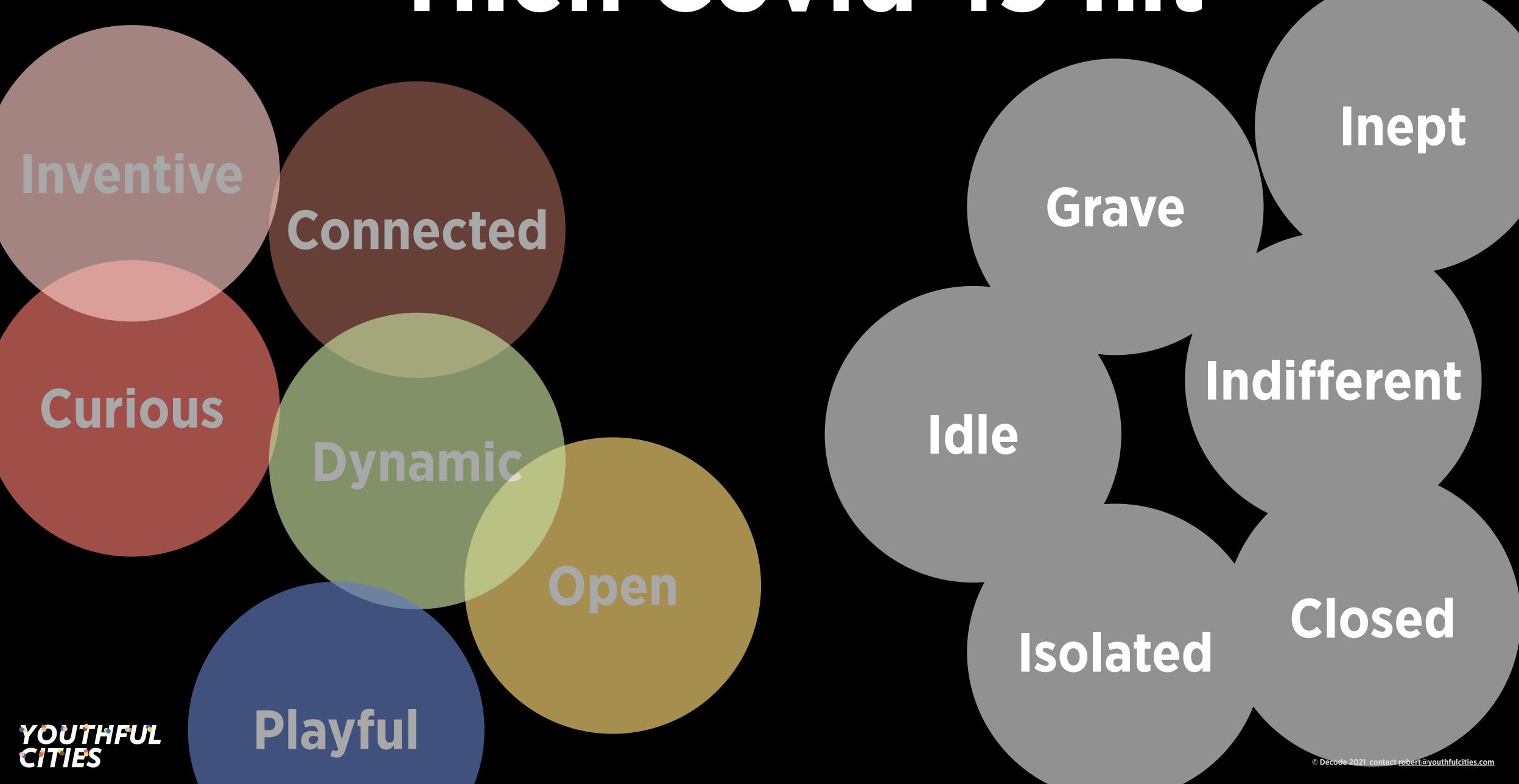


a youthful city/region brings:

prosperity adaptability openness entrepreneurship happiness growth

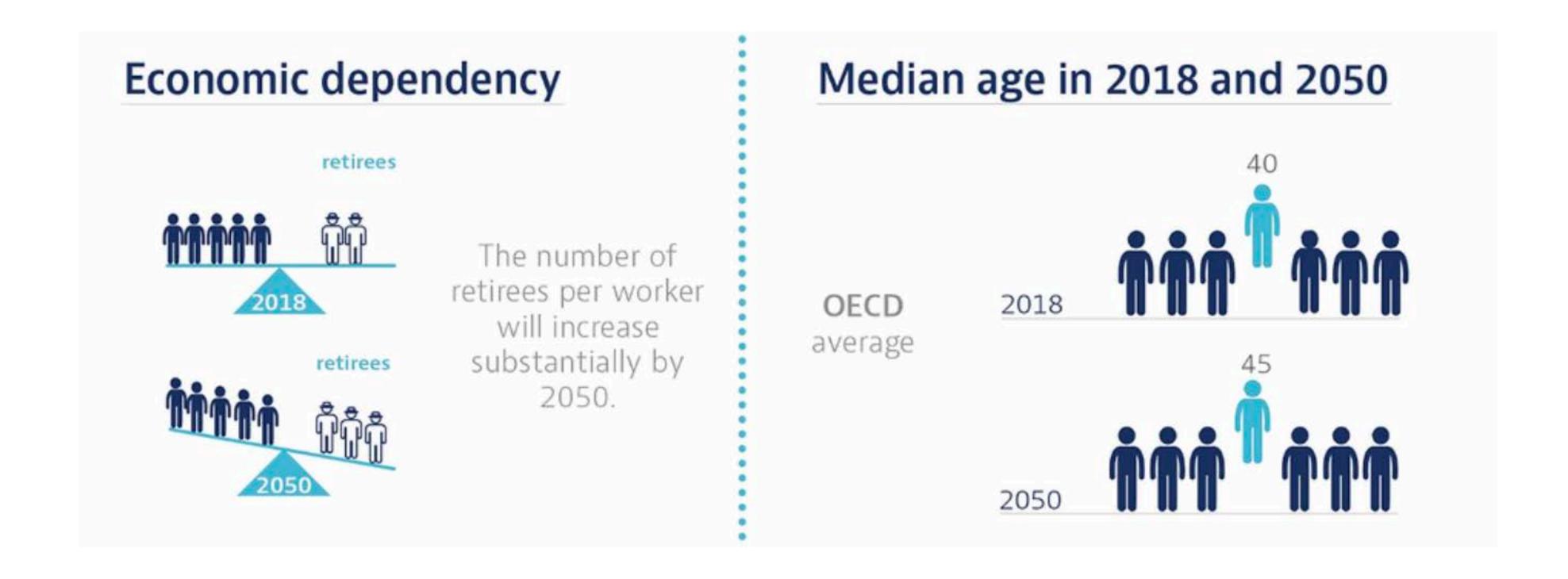
© Decode 202

Then Covid-19 hit





"A new sales pitch is needed for domestic and foreign YOUTH talent"



What do youth need in cities?

Civic Engagement

Economic Growth

Public Built Space

Digital Access

Diversity + Inclusion

Affordability

Creative Arts + Design

Food, Restaurant + Nightlife

Live

Climate Action Public Safety

Education + Training

Play

Good Jobs

Shopping + Entertainment

Public Green Space

Public Transportation

Public Health

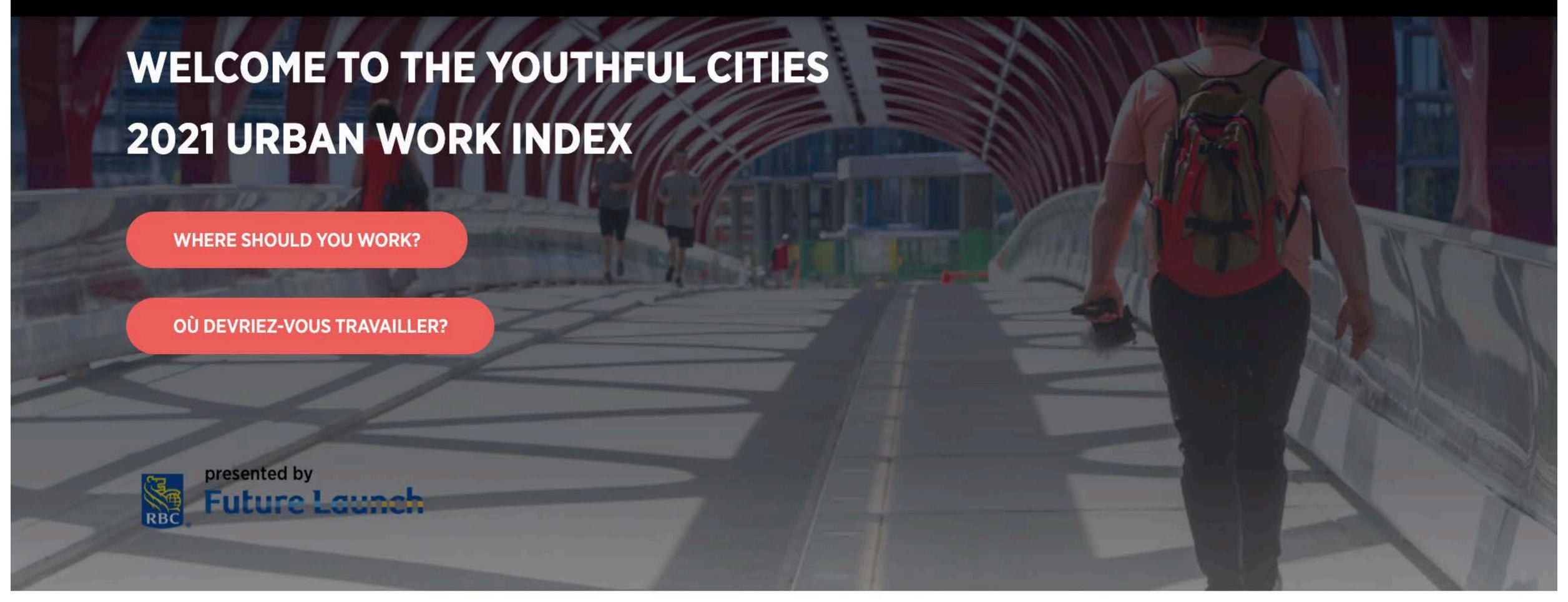
Financial Services

Entrepreneurship

Travel + Tourism

Sports + Recreation

YOUTHFUL



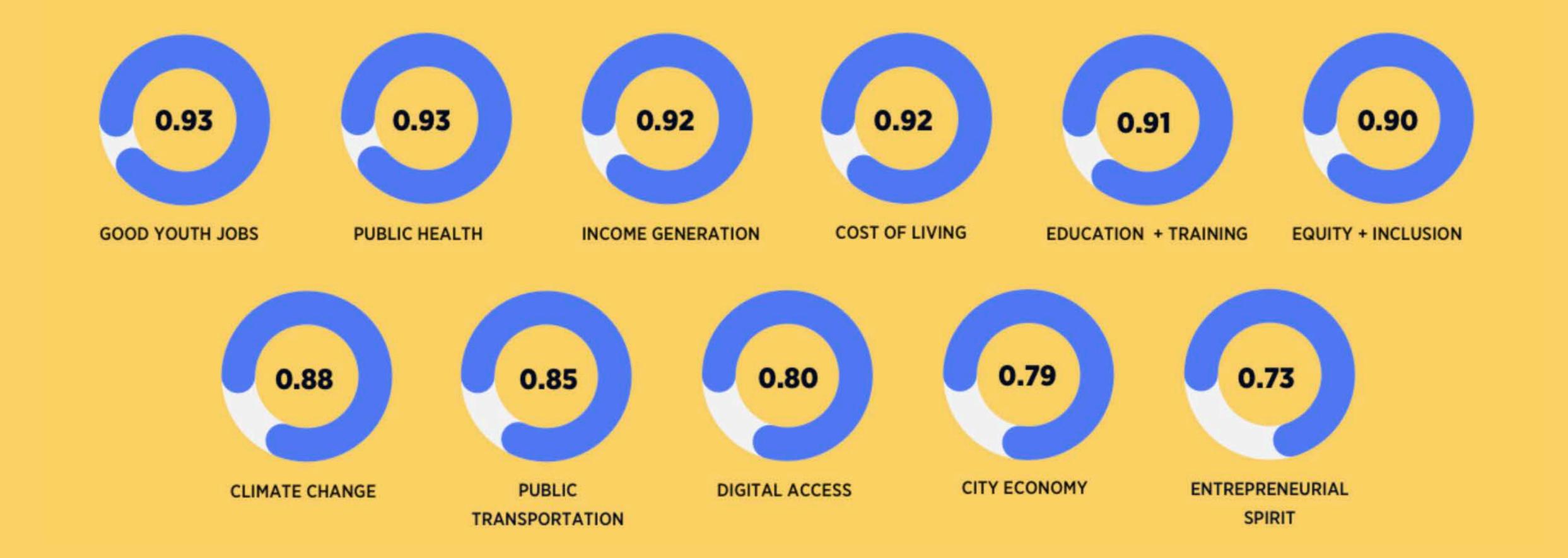
27 CITIES 76
INDICATORS

15769
POINTS OF DATA¹¹

TOPICS IN THE URBAN WORK INDEX

Based on their importance to youth

The importance of these topics to youth 15-29 are captured through a weighting out of 1.00.



Example Indicators

Costs

1 bedroom apartment Cost per month in \$ - City centre, Scaled to minimum wage of each city respectively

Counts

© Decode 2021 contact robert@youthfulcities.com

hours per week dedicated public transit operates

Rates

% of Full Time Youth Employment

Scales

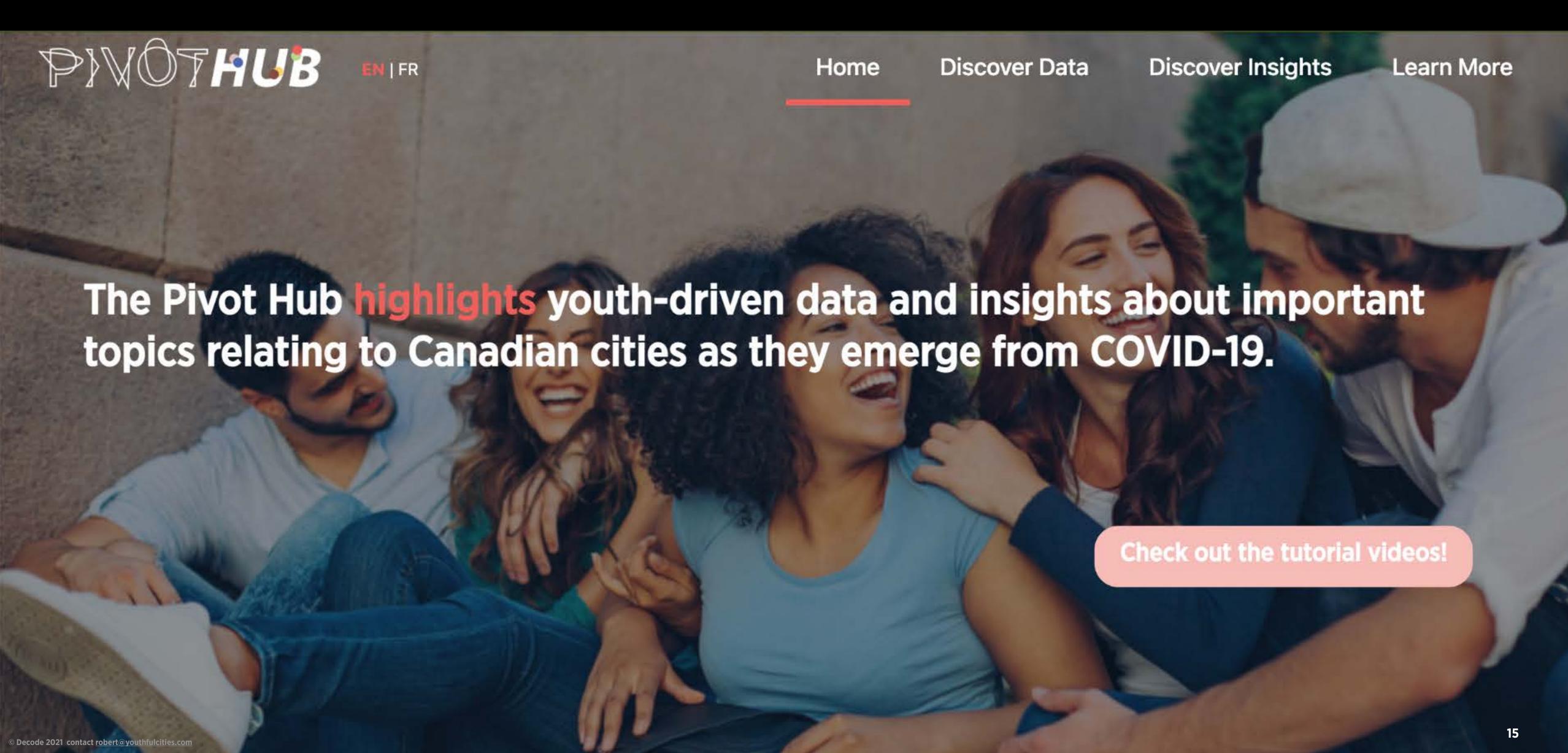
Yes or No (1 or 0):

- 1. Does open urban data exist?
- 2. Is it available in bulk?
- 3. Is it easy to download the whole dataset?
- 4. Is it in spreadsheet form? (.cvs or .xls not .pdf)
- 5. Is open data publicly available?
- 6. Is open data free of charge?

13



YOUTHUL CITIES





GENZ WILL BE THE BELLWETHER FOR WHAT'S NEXT Which way will they tilt?

RESILIENCE TRAUMA

CONNECT COCOON

TRUST DOUBT

shaping future markets and workplaces, consumers and employees









Magallanes & Antartctica Chilena Region PATAGONIA - CHILE

- The Magallanes and Chilean Antarctic Region is one of the 3 most important tourist destinations in the country along with Easter Island and San Pedro de Atacama.
- The Magallanes & Antarctica Region in the biggest region in the country with 132.291 km² and the second less populated with 165.593 inhabitants (2017).
- In 2019, Tourism generated a contribution to the national GDP (gross domestic product) of 3.3%, while in the Magallanes Region it generated the 10%.
- In 2018, more than a million arrivals were made by sea, air and land where the composition of visitors is 50% national and 50% foreign travellers.
- Main international markets of origin: United States, Germany, United Kingdom, France, Spain and Brazil, among others.

CHALLENGES

- Breaking seasonality, generating year-round tourism
- Diversify the destination
- Develop sustainable tourism in the territory
- Increase employment, training and preparing our young people
- Strengthen the Promotion and Marketing campaigns.
- Tourism as a development engine for local communities

IMPORTANCE OF DATA for Strategic Planning:

- Efficient use of resources
- Decision making for both the public and private sectors
- Segmentation of markets and travellers, defining more precisely which markets to invest in (What / How / When).
- Raise the profile of the traveller: what are they looking for, what motivates them to choose a destination
- Public Investments: infrastructure, connectivity, basic services, communications, security
- Investments from the private world: new ventures.

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