

Confidence Collapse in Macroeconomic Systems

M Benzaquen (with JP Bouchaud, F Morelli & M Tarzia)

CNRS, Ecole polytechnique, Capital Fund Management

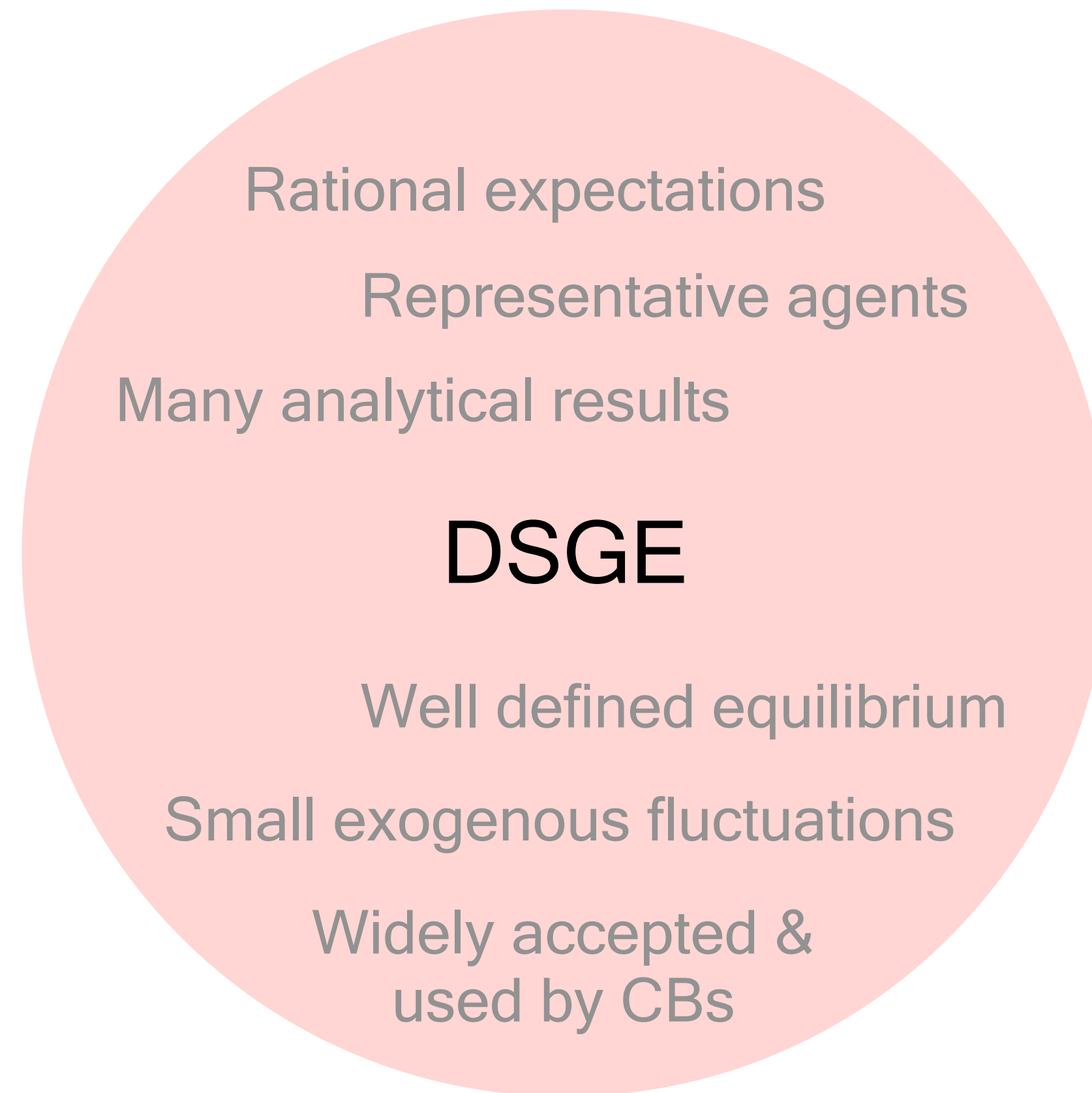
Integrative Economics - NAEC OECD

5-6 March 2020

2 families of models

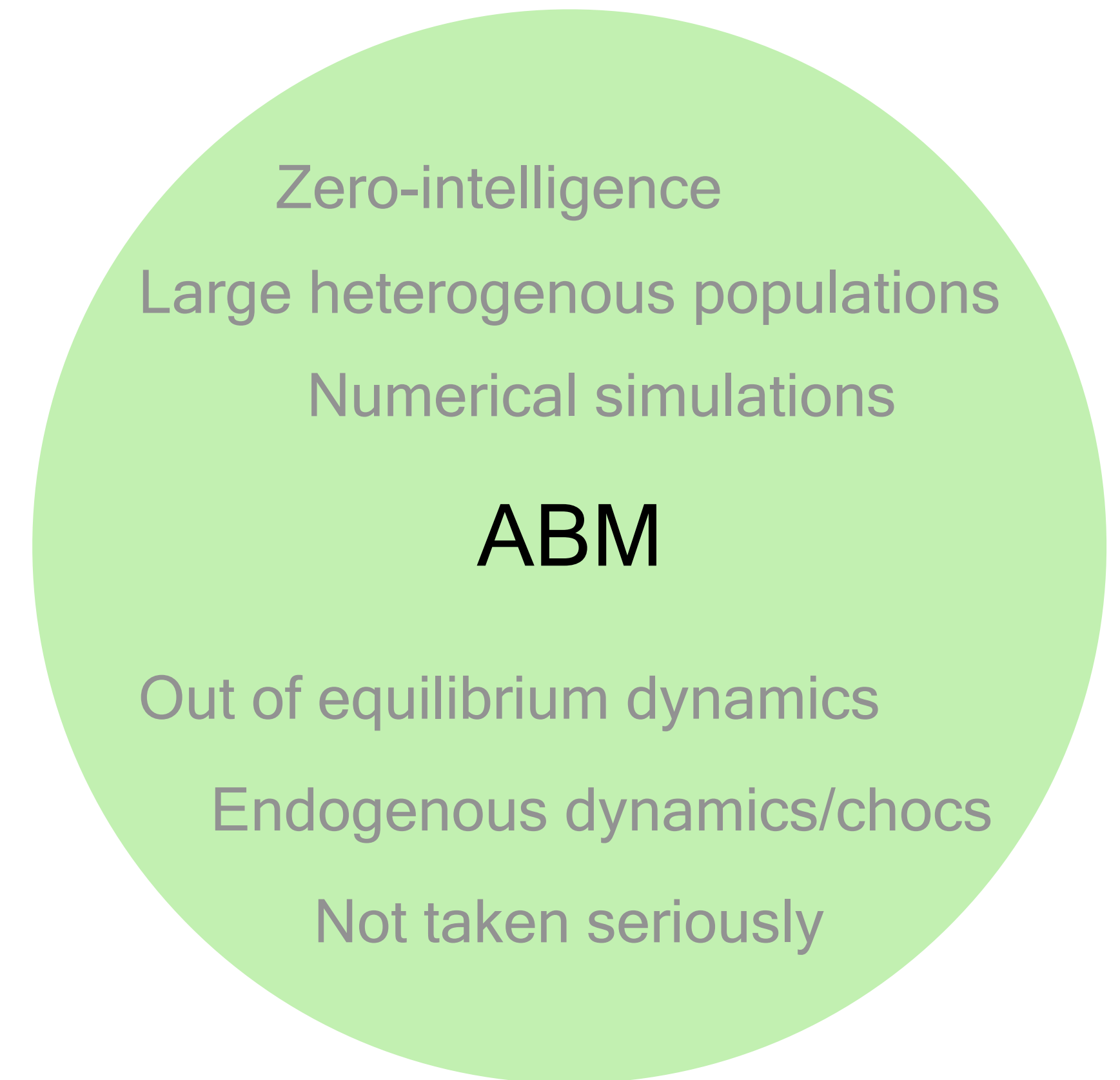
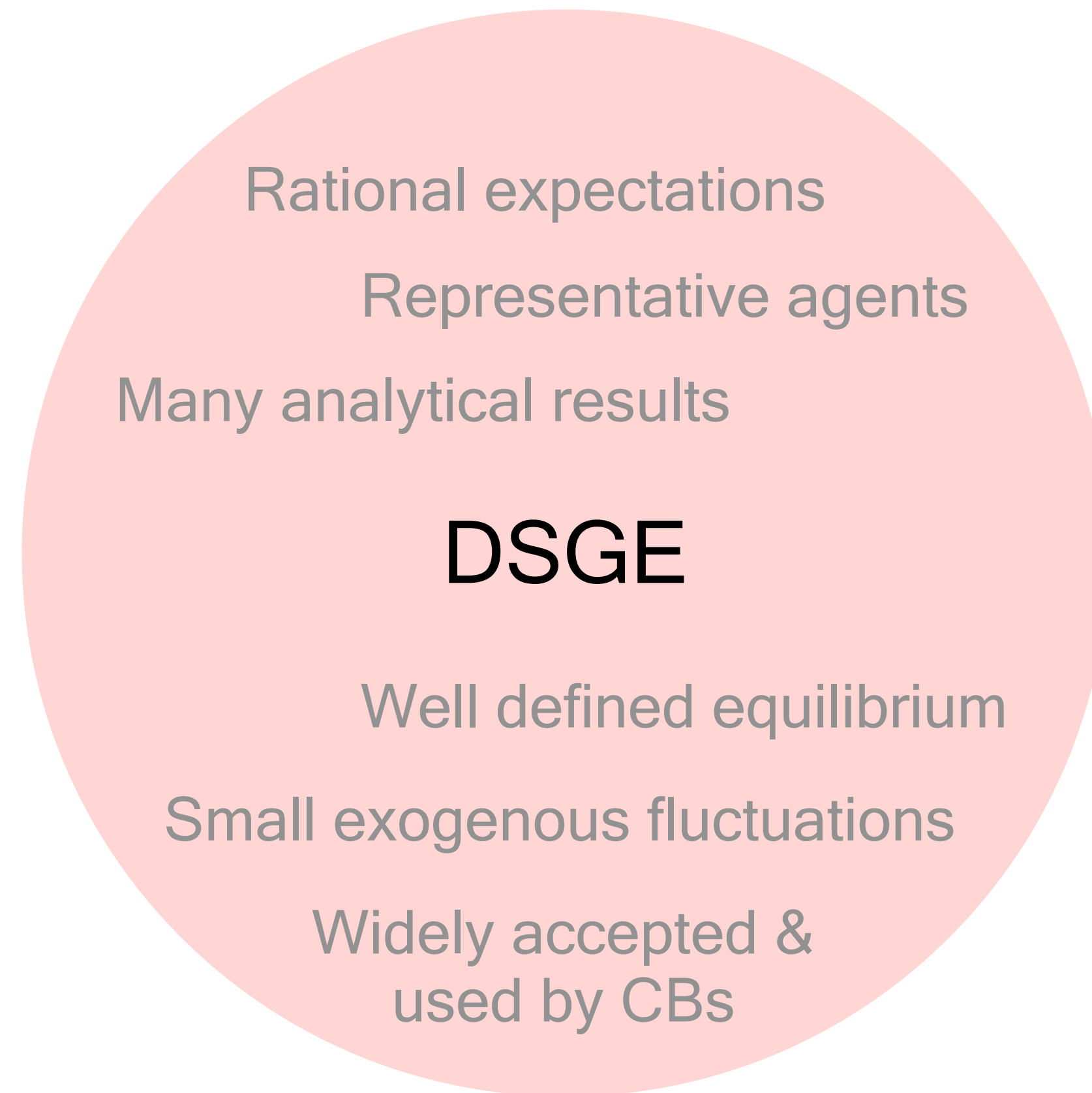
2 families of models

- Dynamic Stochastic General Equilibrium (DSGE)



2 families of models

- Dynamic Stochastic General Equilibrium (DSGE)
- Agent Based Models (ABM)



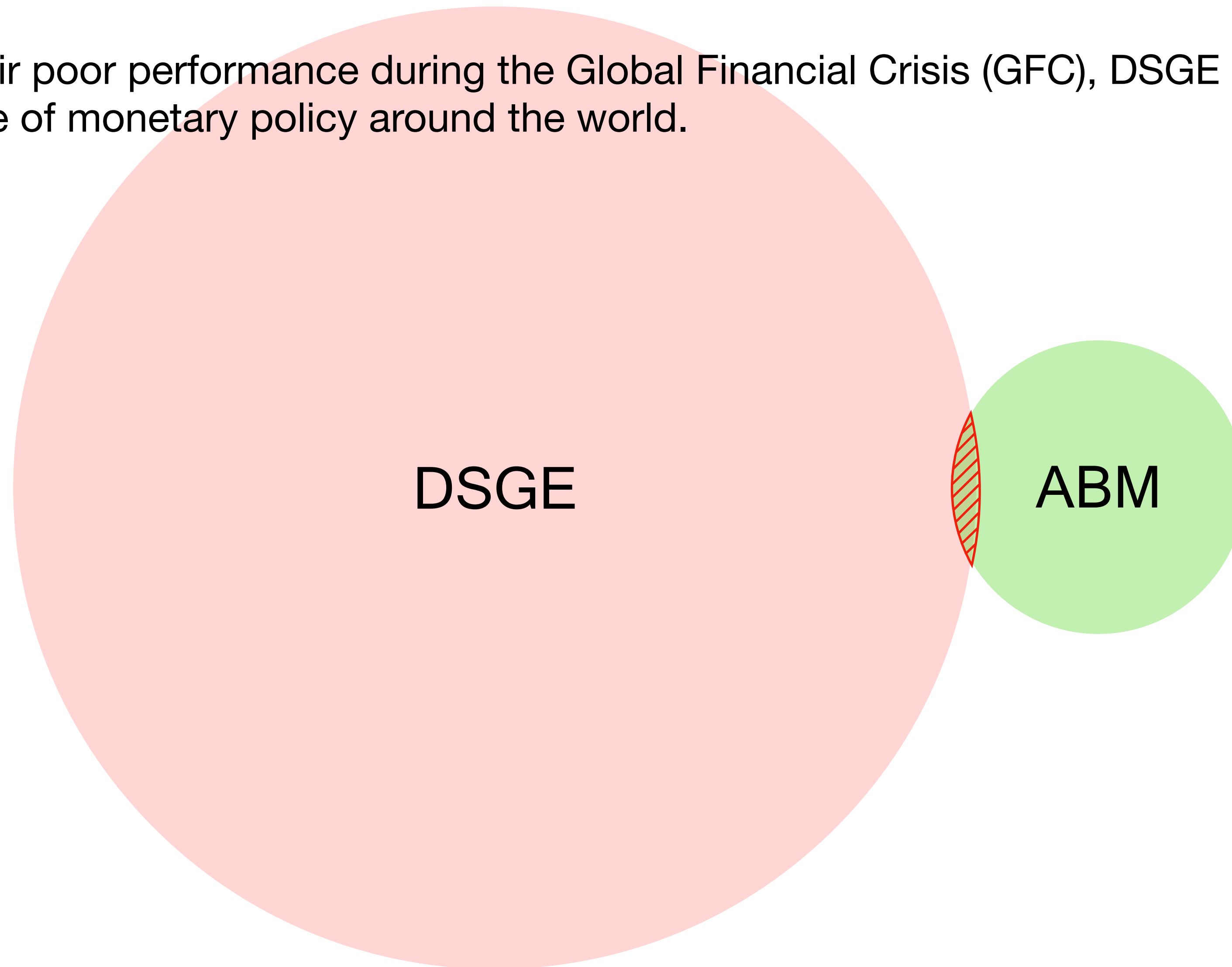
In spite of their poor performance during the Global Financial Crisis (GFC), DSGE models still constitute the workhorse of monetary policy around the world.

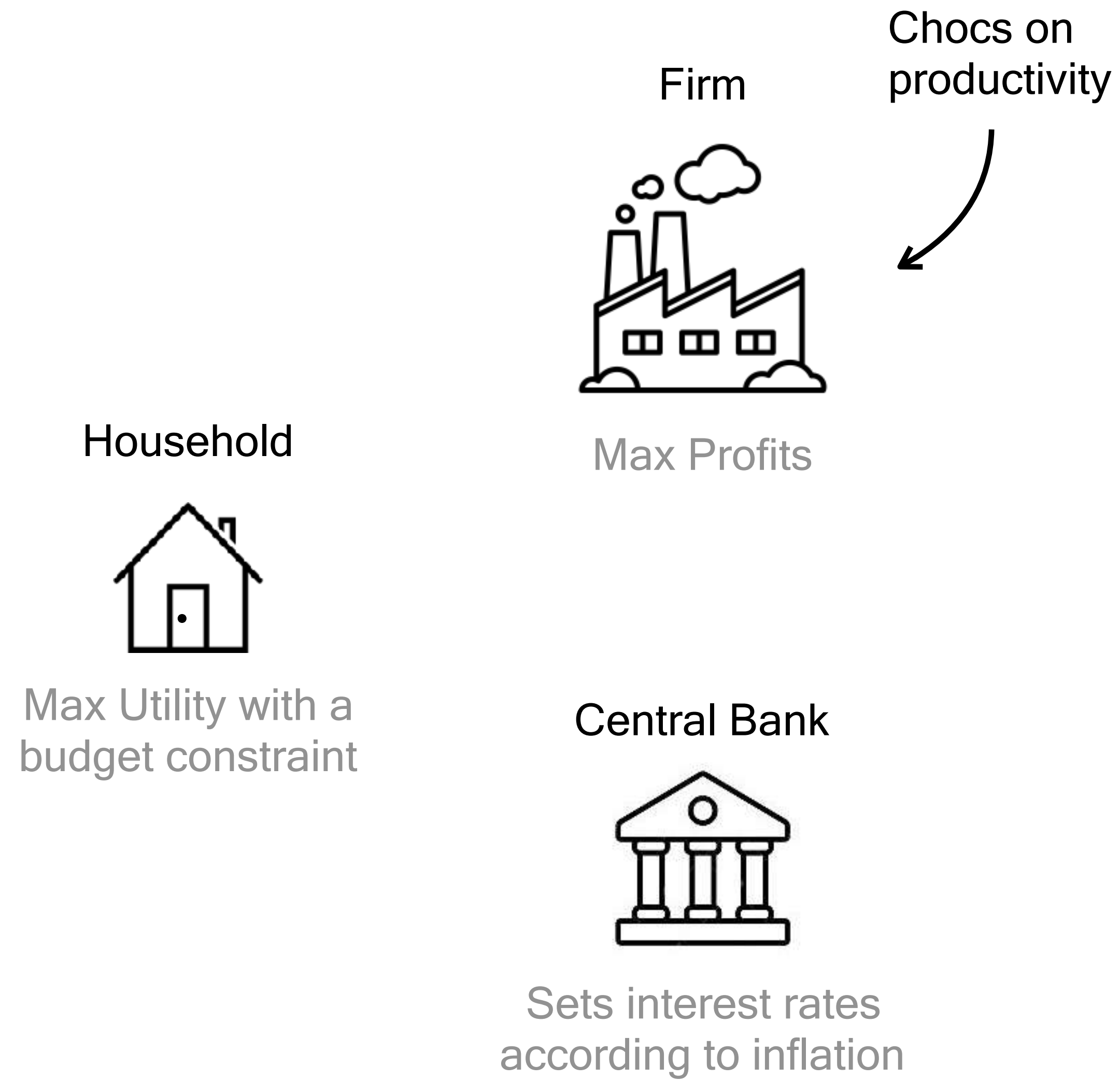


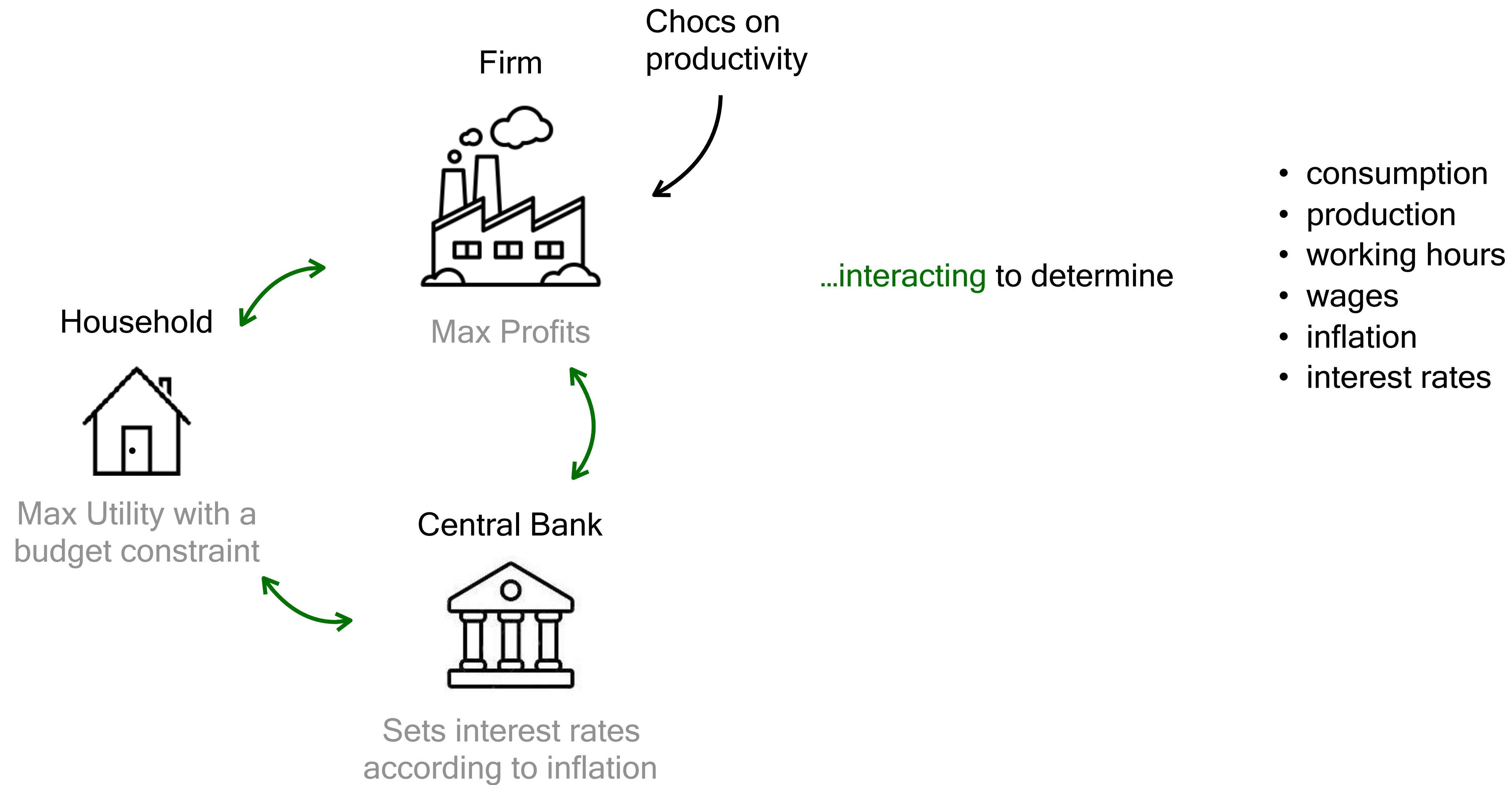
DSGE

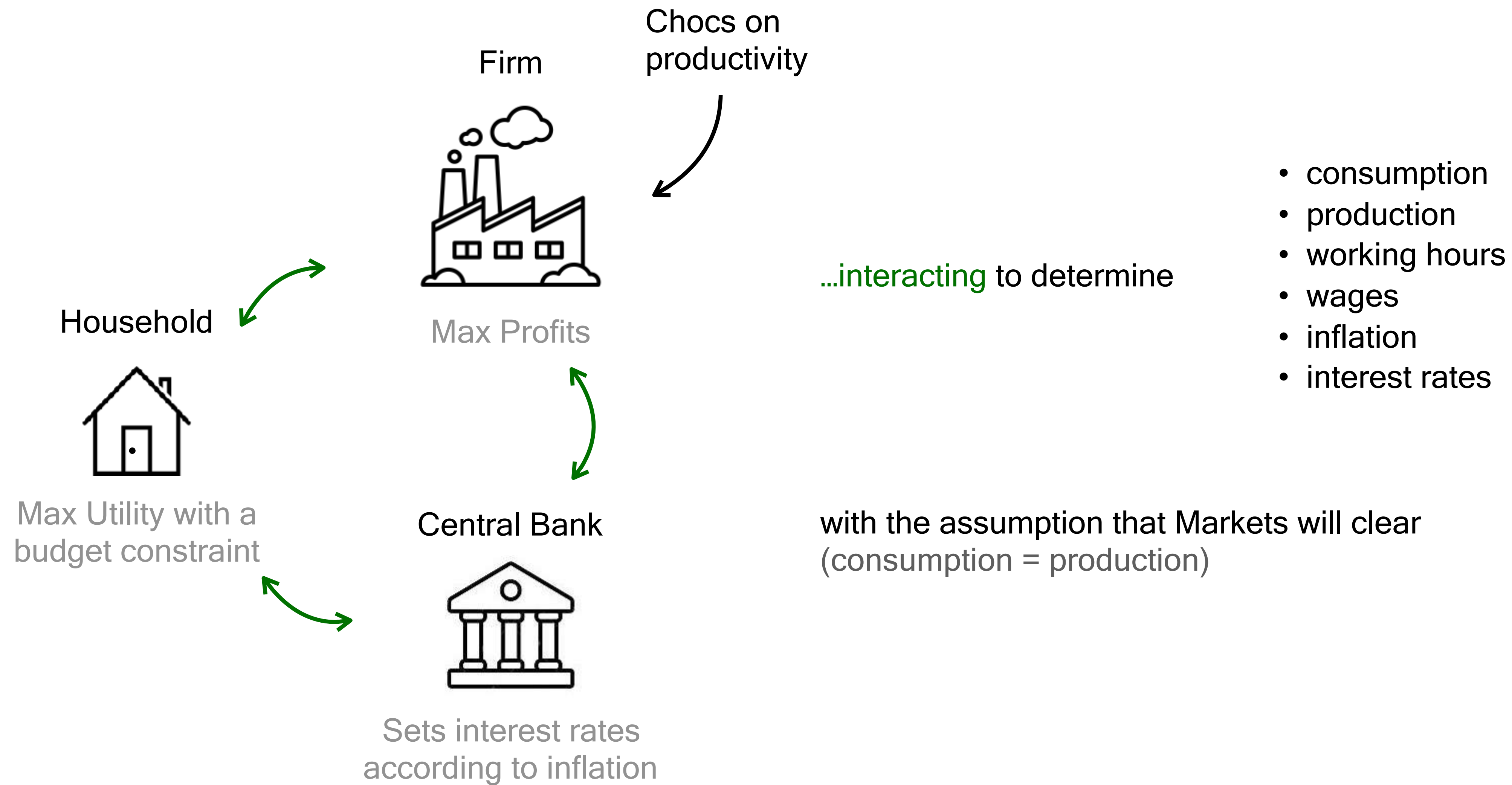
ABM

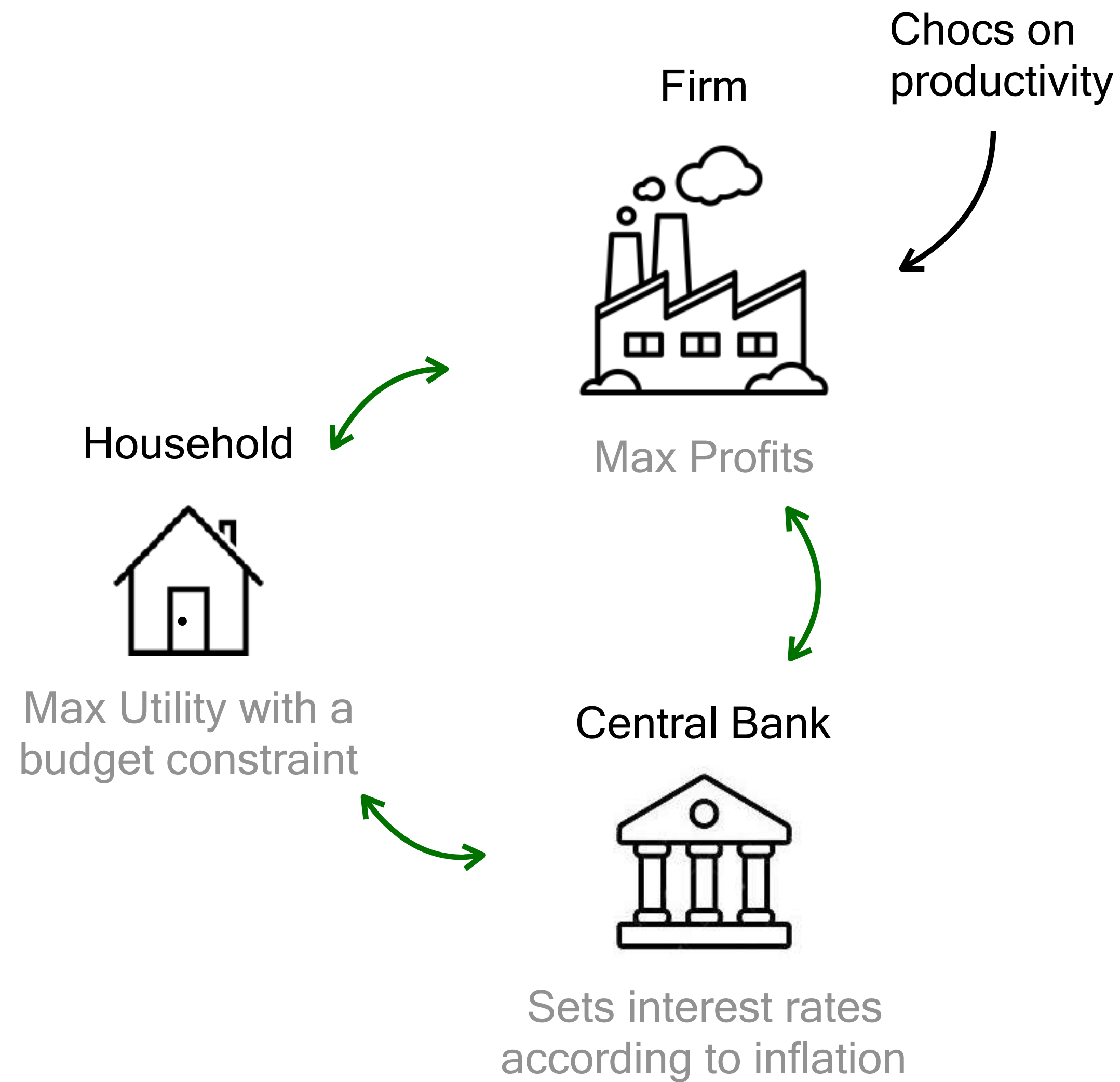
In spite of their poor performance during the Global Financial Crisis (GFC), DSGE models still constitute the workhorse of monetary policy around the world.









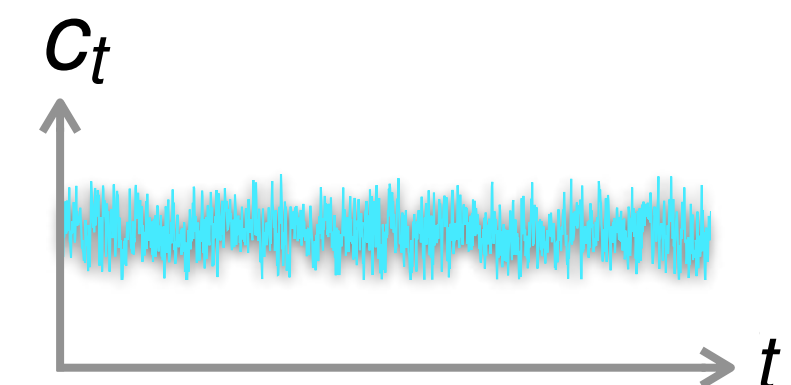


...interacting to determine

- consumption
- production
- working hours
- wages
- inflation
- interest rates

with the assumption that Markets will clear
(consumption = production)

= an (quite unrealistic) analytically solvable world,
exogenous (gaussian) fluctuations around
a well defined equilibrium



So many things are wrong, DSGE is mathematically sound, but quite absurd from all other points of view (physical, behavioural, economical etc.)

So many things are wrong, DSGE is mathematically sound, but quite absurd from all other points of view (physical, behavioural, economical etc.)

- In one time step, simultaneously...

The household maximises its utility, knowing the firm's strategy,
the firm maximises its profits (decides wage...), knowing the household's strategy,
given that the market must clear!

So many things are wrong, DSGE is mathematically sound, but quite absurd from all other points of view (physical, behavioural, economical etc.)

- In one time step, simultaneously...

physically impossible
(no causality) →

The household maximises its utility, knowing the firm's strategy,
the firm maximises its profits (decides wage...), knowing the household's strategy,
given that the market must clear!

So many things are wrong, DSGE is mathematically sound, but quite absurd from all other points of view (physical, behavioural, economical etc.)

- In one time step, simultaneously...

physically impossible
(no causality) →

The household maximises its utility, knowing the firm's strategy,
the firm maximises its profits (decides wage...), knowing the household's strategy,
given that the market must clear! ← wrong (unsold items, stock etc.)

So many things are wrong, DSGE is mathematically sound, but quite absurd from all other points of view (physical, behavioural, economical etc.)

- In one time step, simultaneously...

physically impossible (no causality) → (The household maximises its utility, knowing the firm's strategy,
the firm maximises its profits (decides wage...), knowing the household's strategy,
given that the market must clear! ← wrong (unsold items, stock etc.)

- Fully rational representative agents (perfect optimisers)

So many things are wrong, DSGE is mathematically sound, but quite absurd from all other points of view (physical, behavioural, economical etc.)

- In one time step, simultaneously...

physically impossible (no causality) → (The household maximises its utility, knowing the firm's strategy,
the firm maximises its profits (decides wage...), knowing the household's strategy,
given that the market must clear! ← wrong (unsold items, stock etc.)

- Fully rational representative agents (perfect optimisers) ← not supported by behavioural studies (and common sense)

So many things are wrong, DSGE is mathematically sound, but quite absurd from all other points of view (physical, behavioural, economical etc.)

- In one time step, simultaneously...

physically impossible (no causality) → (The household maximises its utility, knowing the firm's strategy, the firm maximises its profits (decides wage...), knowing the household's strategy, given that the market must clear! ← wrong (unsold items, stock etc.)

- Fully rational representative agents (perfect optimisers) ← not supported by behavioural studies (and common sense)
- Equal time optimisation, no real dynamics!

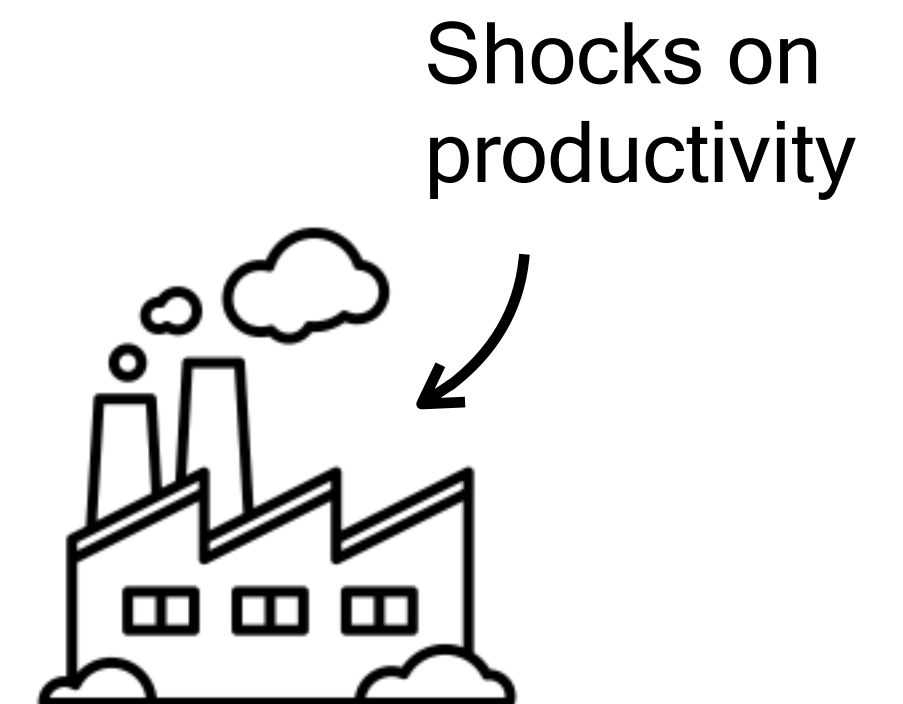
So many things are wrong, DSGE is mathematically sound, but quite absurd from all other points of view (physical, behavioural, economical etc.)

- In one time step, simultaneously...

physically impossible (no causality) → (The household maximises its utility, knowing the firm's strategy, the firm maximises its profits (decides wage...), knowing the household's strategy, given that the market must clear! ← wrong (unsold items, stock etc.)

- Fully rational representative agents (perfect optimisers) ← not supported by behavioural studies (and common sense)

- Equal time optimisation, no real dynamics! ← the only "dynamics" comes from the correlated noise (no feedback)



So many things are wrong, DSGE is mathematically sound, but quite absurd from all other points of view (physical, behavioural, economical etc.)

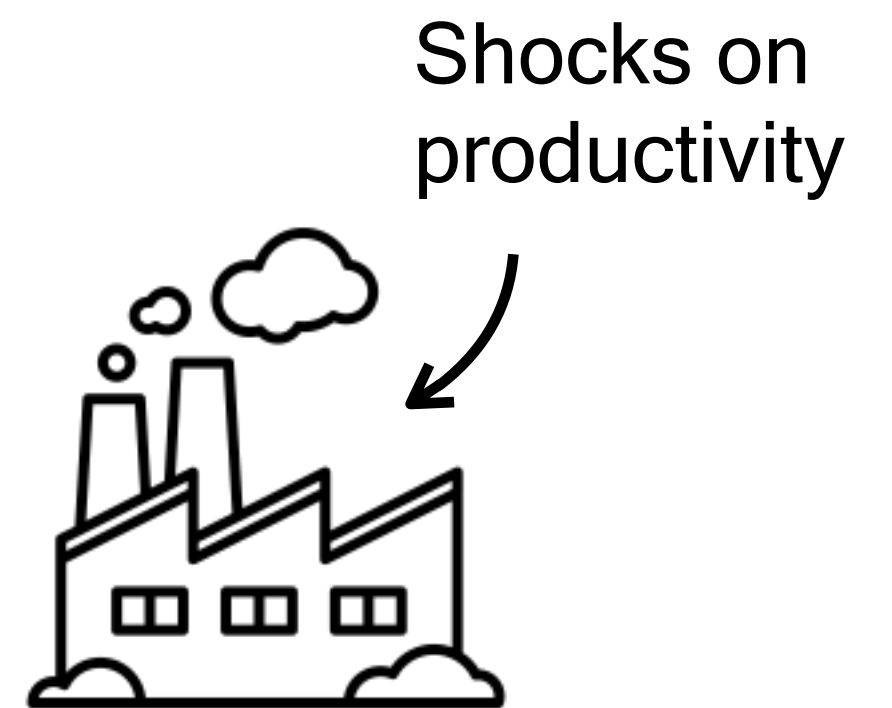
- In one time step, simultaneously...

physically impossible (no causality) → (The household maximises its utility, knowing the firm's strategy, the firm maximises its profits (decides wage...), knowing the household's strategy, given that the market must clear! ← wrong (unsold items, stock etc.)

- Fully rational representative agents (perfect optimisers) ← not supported by behavioural studies (and common sense)

- Equal time optimisation, no real dynamics! ← the only "dynamics" comes from the correlated noise (no feedback)

- Linearised equations (only small exogenous fluctuation around a well defined equilibrium)



So many things are wrong, DSGE is mathematically sound, but quite absurd from all other points of view (physical, behavioural, economical etc.)

- In one time step, simultaneously...

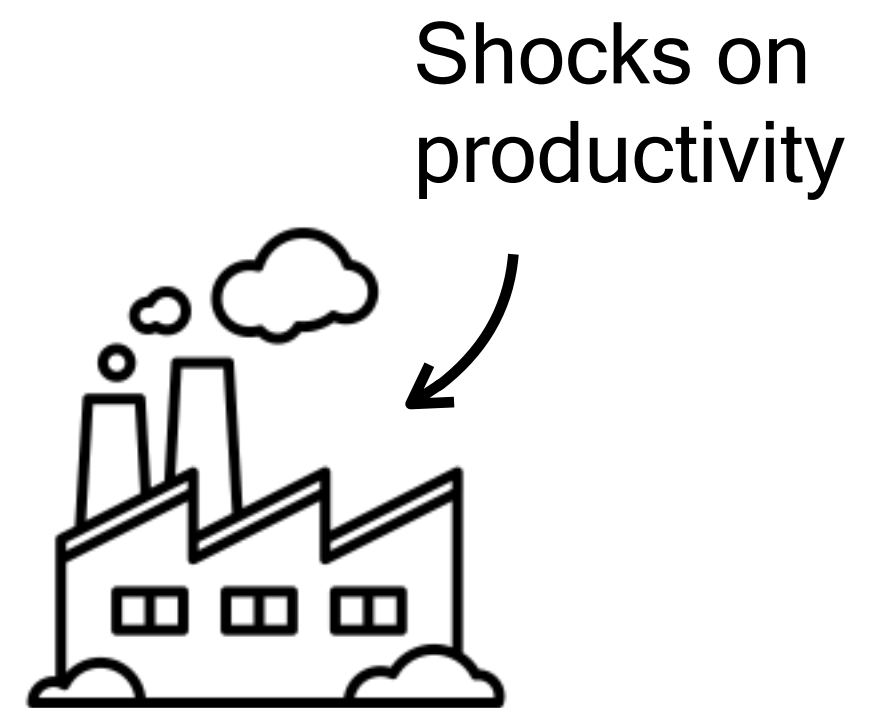
physically impossible (no causality) → (The household maximises its utility, knowing the firm's strategy, the firm maximises its profits (decides wage...), knowing the household's strategy, given that the market must clear! ← wrong (unsold items, stock etc.)

- Fully rational representative agents (perfect optimisers) ← not supported by behavioural studies (and common sense)

- Equal time optimisation, no real dynamics! ← the only "dynamics" comes from the correlated noise (no feedback)

- Linearised equations (only small exogenous fluctuation around a well defined equilibrium)

↖ you are throwing the baby out with the bath water (no crises by construction)...



*DSGE models are (...) **over-simplified**, they have to become less imperialistic and accept to share the scene with other approaches to modelisation.*

O. Blanchard

Can we do anything?



Can we do anything?

Usually when so many things are wrong you just throw it all away and start over...

Can we do anything?

Usually when so many things are wrong you just throw it all away and start over...

...but we decided to hire a brave PhD student instead.



F Morelli

Can we do anything?

Usually when so many things are wrong you just throw it all away and start over...

...but we decided to hire a brave PhD student instead.



F Morelli

Where to start?

Can we do anything?

Usually when so many things are wrong you just throw it all away and start over...

...but we decided to hire a brave PhD student instead.



F Morelli

Where to start?

→ Multi-household DSGE **with feedback of past aggregate consumption on the sentiment of individual households.**

Morelli et al (2019), ArXiv:1907.07425

Can we do anything?

Usually when so many things are wrong you just throw it all away and start over...

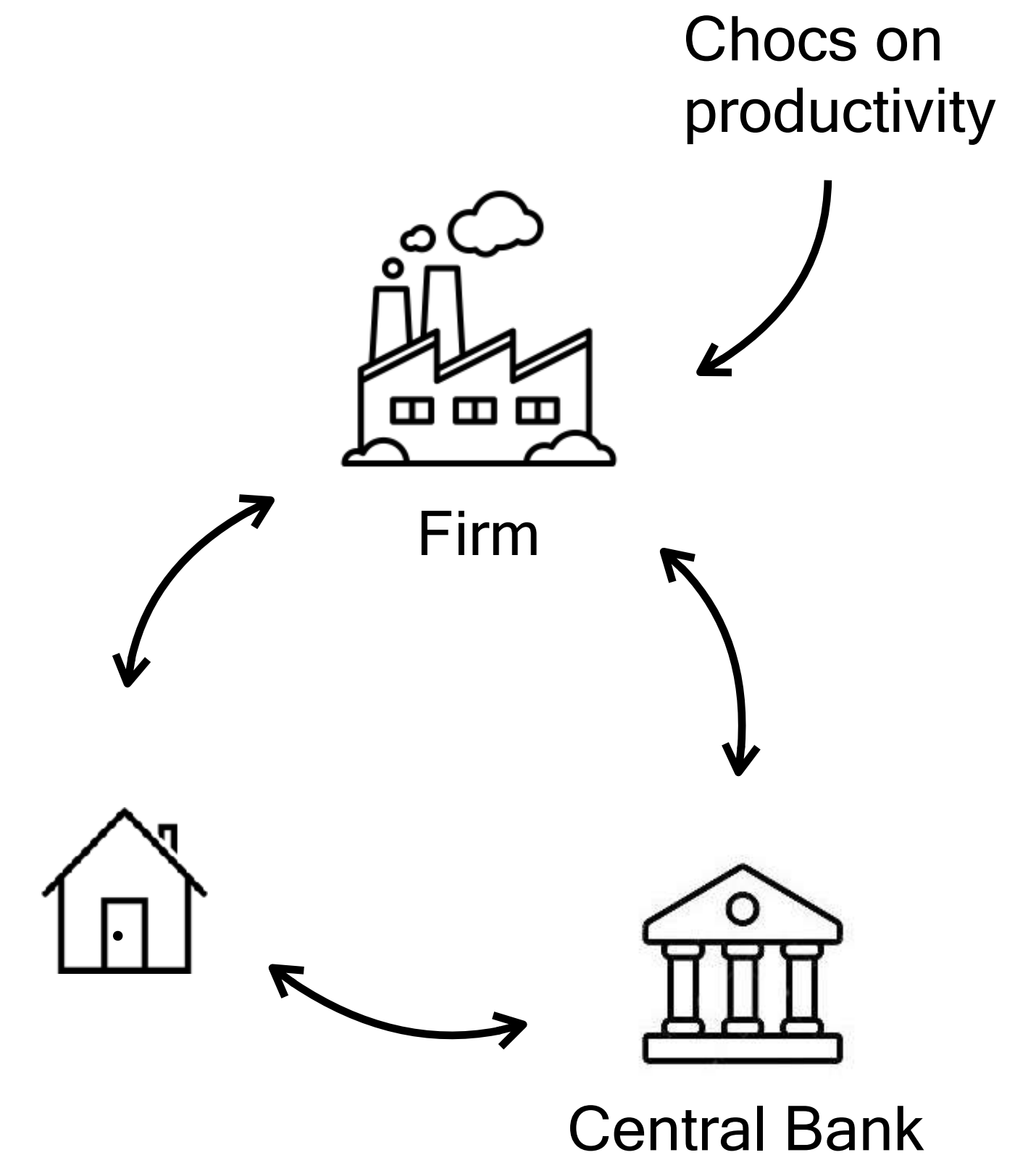
...but we decided to hire a brave PhD student instead.



F Morelli

Where to start?

→ Multi-household DSGE with feedback of past aggregate consumption on the sentiment of individual households.



Morelli et al (2019), ArXiv:1907.07425

Can we do anything?

Usually when so many things are wrong you just throw it all away and start over...

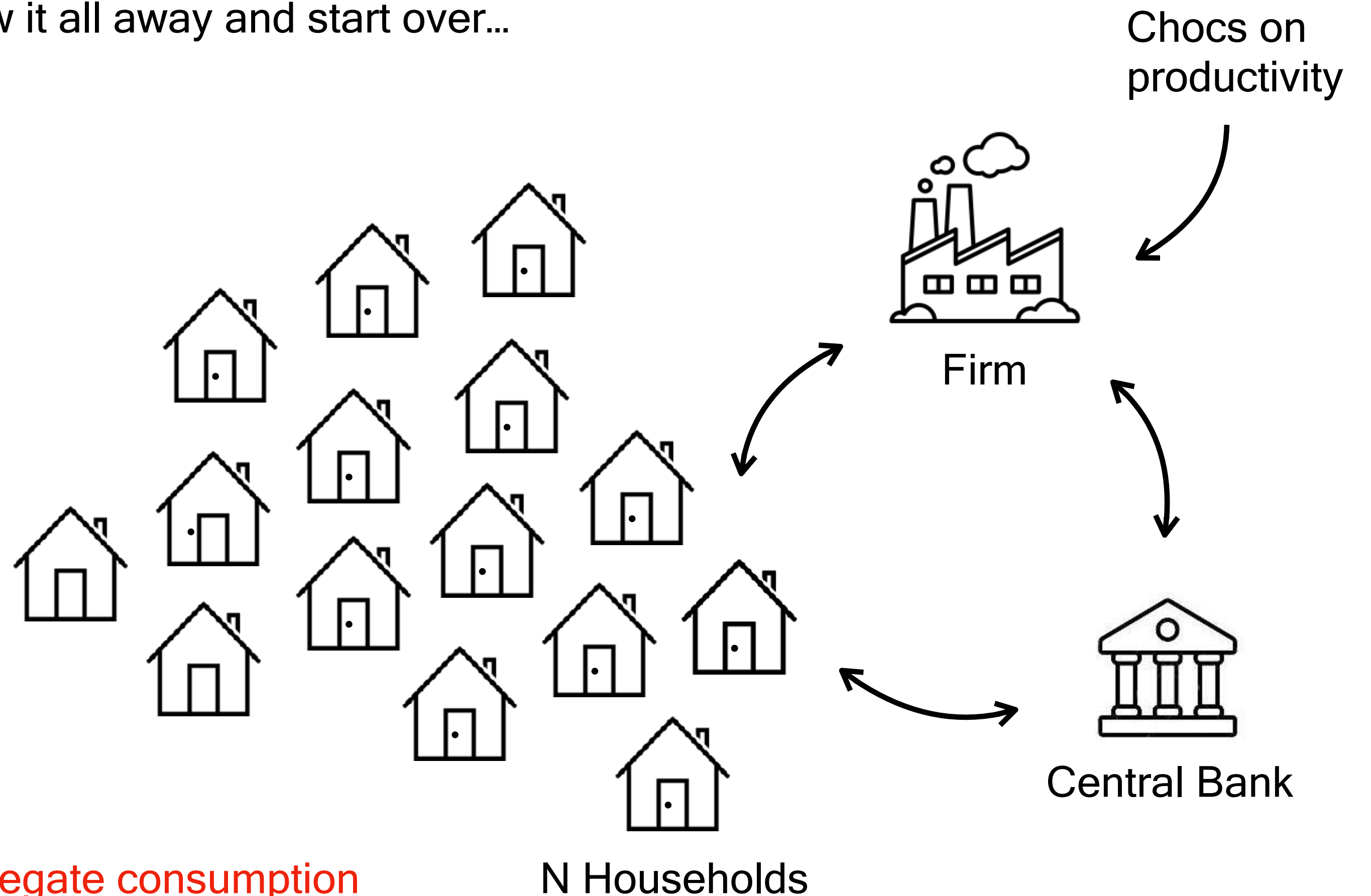
...but we decided to hire a brave PhD student instead.



F Morelli

Where to start?

→ Multi-household DSGE **with feedback of past aggregate consumption on the sentiment of individual households.**



Morelli et al (2019), ArXiv:1907.07425

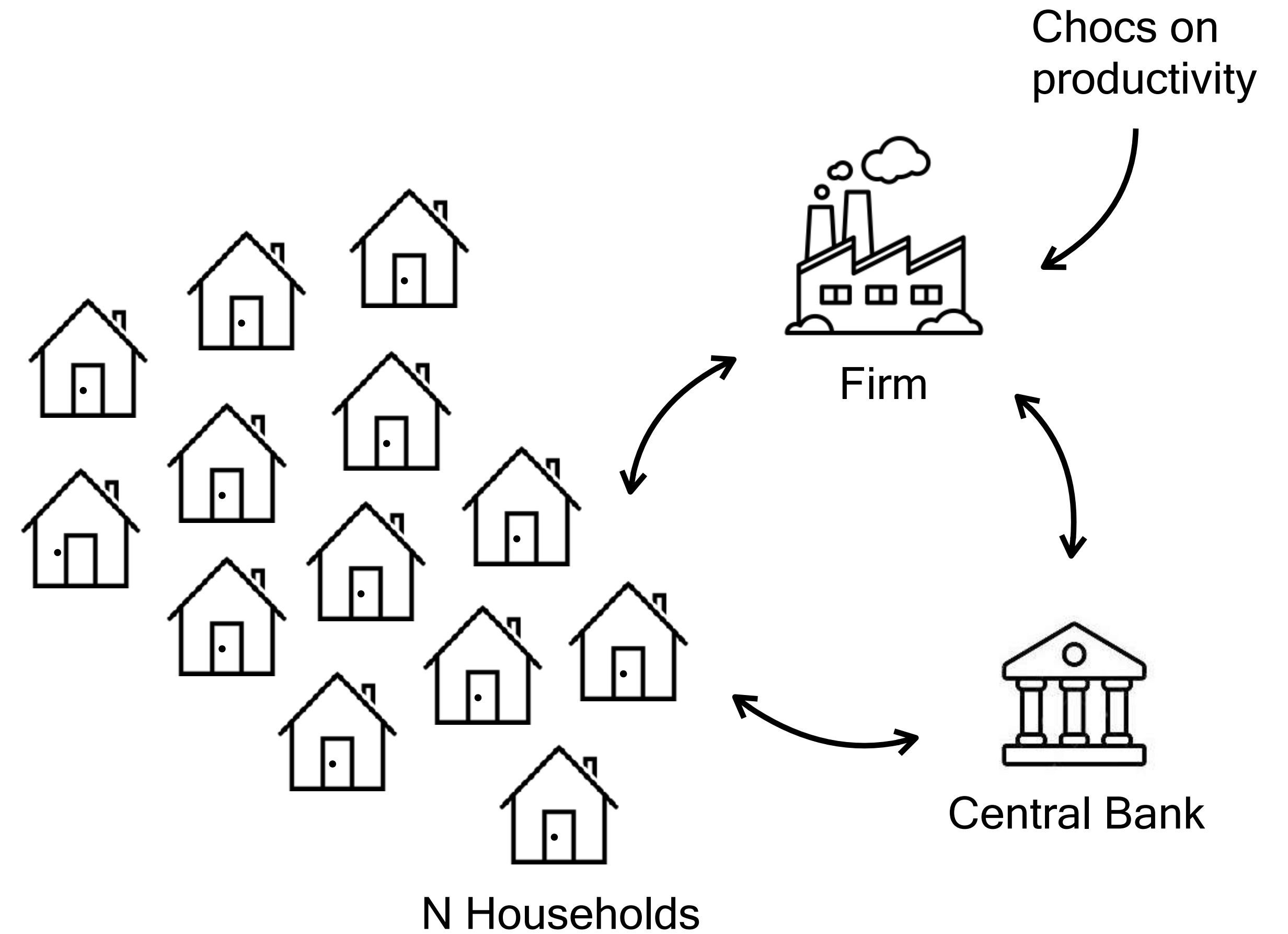
Can we do anything?

Utility of Household i

$$U_t^i = \log(c_t^i) - \frac{\gamma}{2}(n_t^i)^2$$

consumption

labour



Morelli et al (2019), ArXiv:1907.07425

Can we do anything?

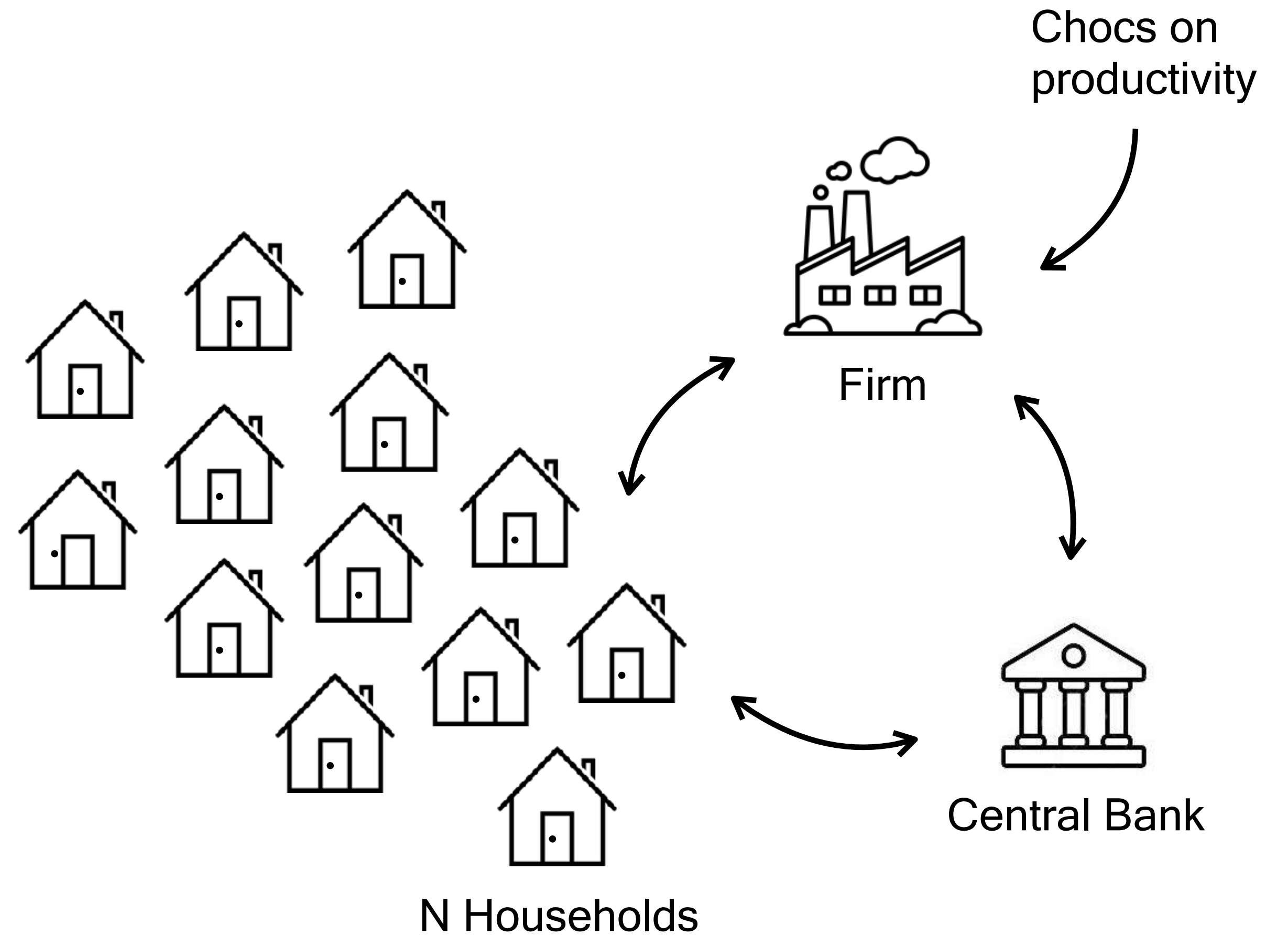
Utility of Household i

$$U_t^i =$$

$$\log(c_t^i) - \frac{\gamma}{2}(n_t^i)^2$$

consumption

labour



Morelli et al (2019), ArXiv:1907.07425

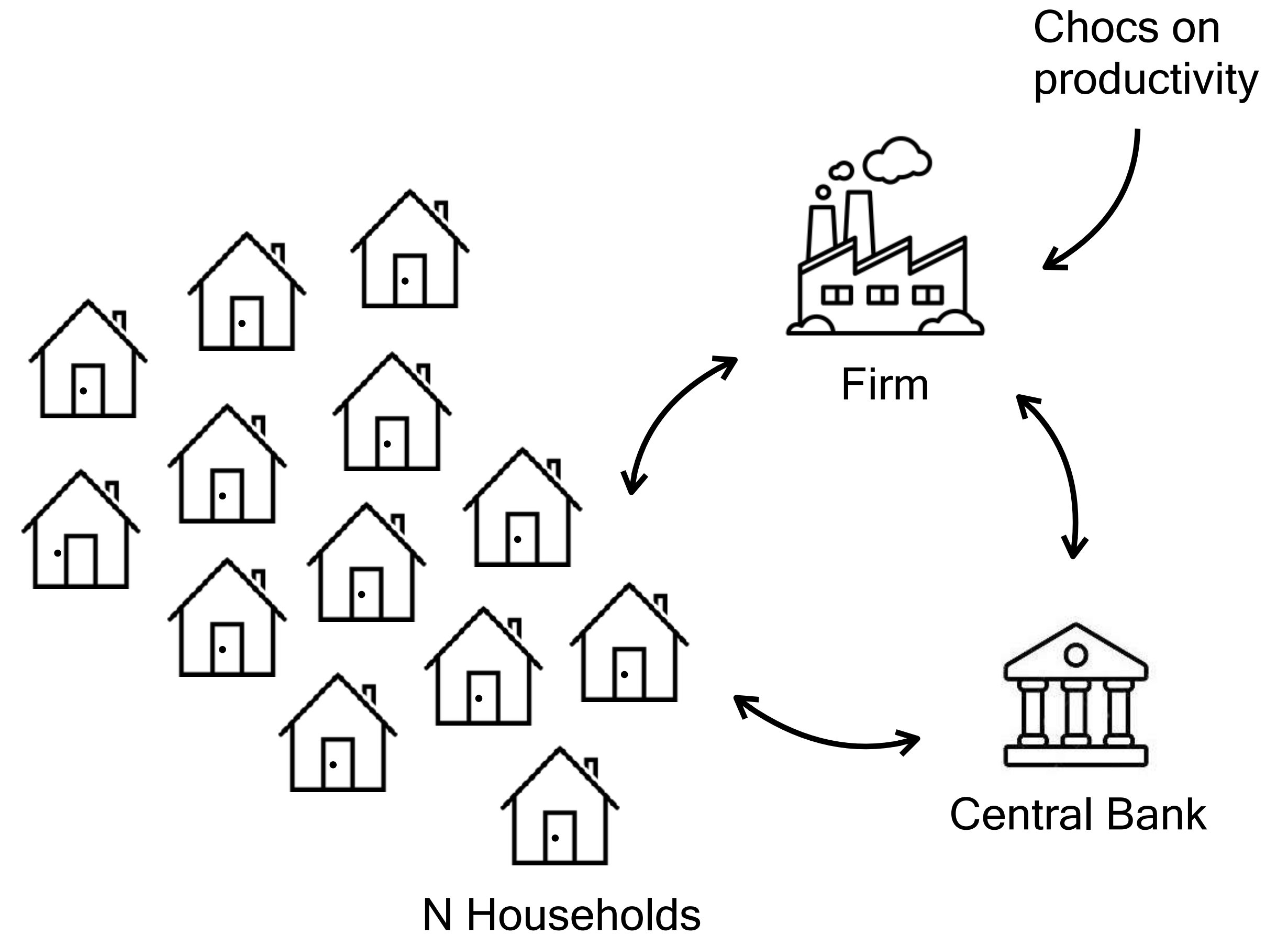
Can we do anything?

Utility of Household i

$$U_t^i = F\left(\sum_{j \neq i} J_{ij} c_{t-1}^j\right) \log(c_t^i) - \frac{\gamma}{2} (n_t^i)^2$$

consumption

labour



Morelli et al (2019), ArXiv:1907.07425

Can we do anything?

Utility of Household i

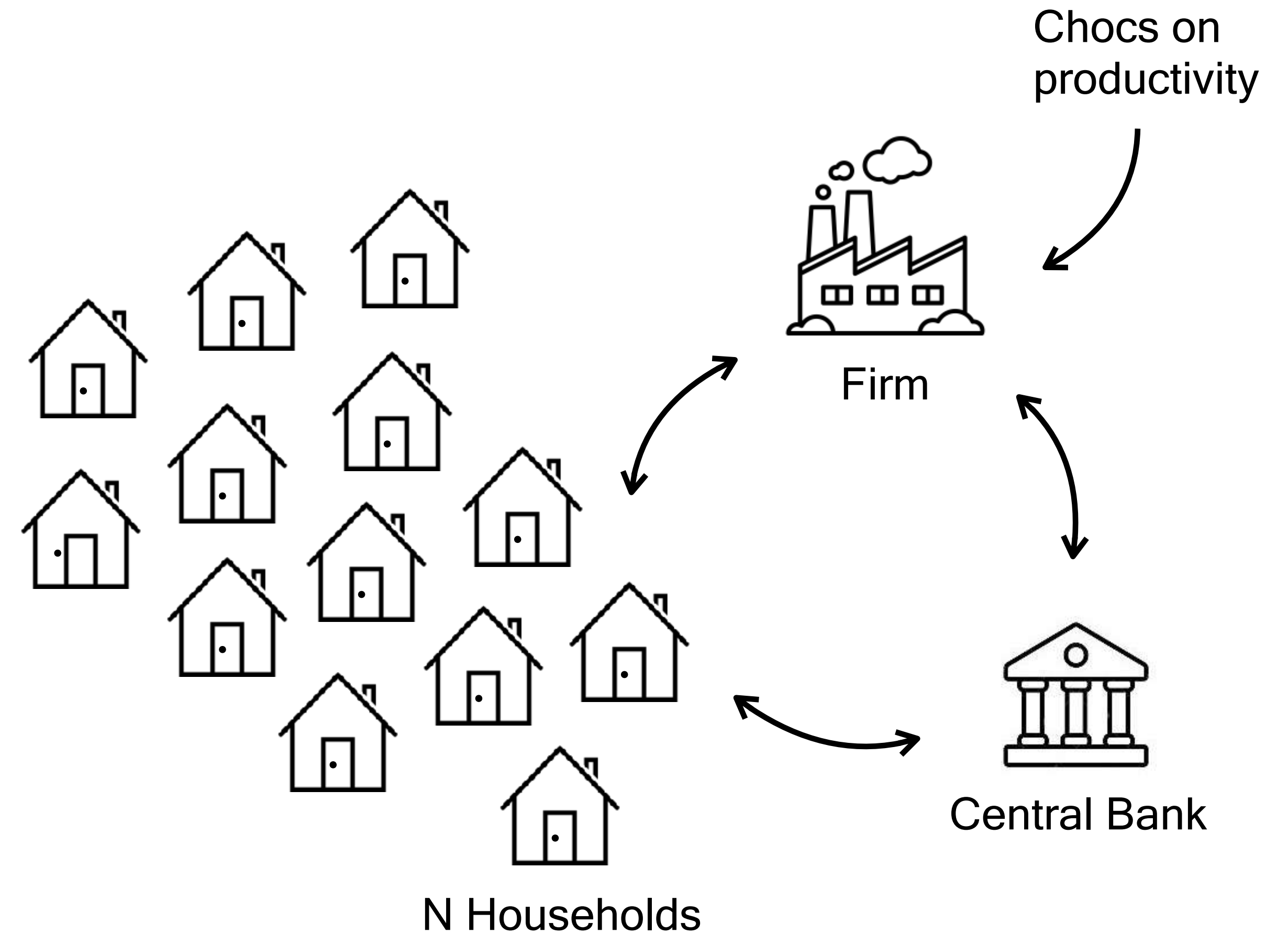
$$U_t^i = F\left(\sum_{j \neq i} J_{ij} c_{t-1}^j\right) \log(c_t^i) - \frac{\gamma}{2} (n_t^i)^2$$

increasing function

consumption

labour

influence of the past consumption of j on the confidence level of i



Morelli et al (2019), ArXiv:1907.07425

Utility of Household

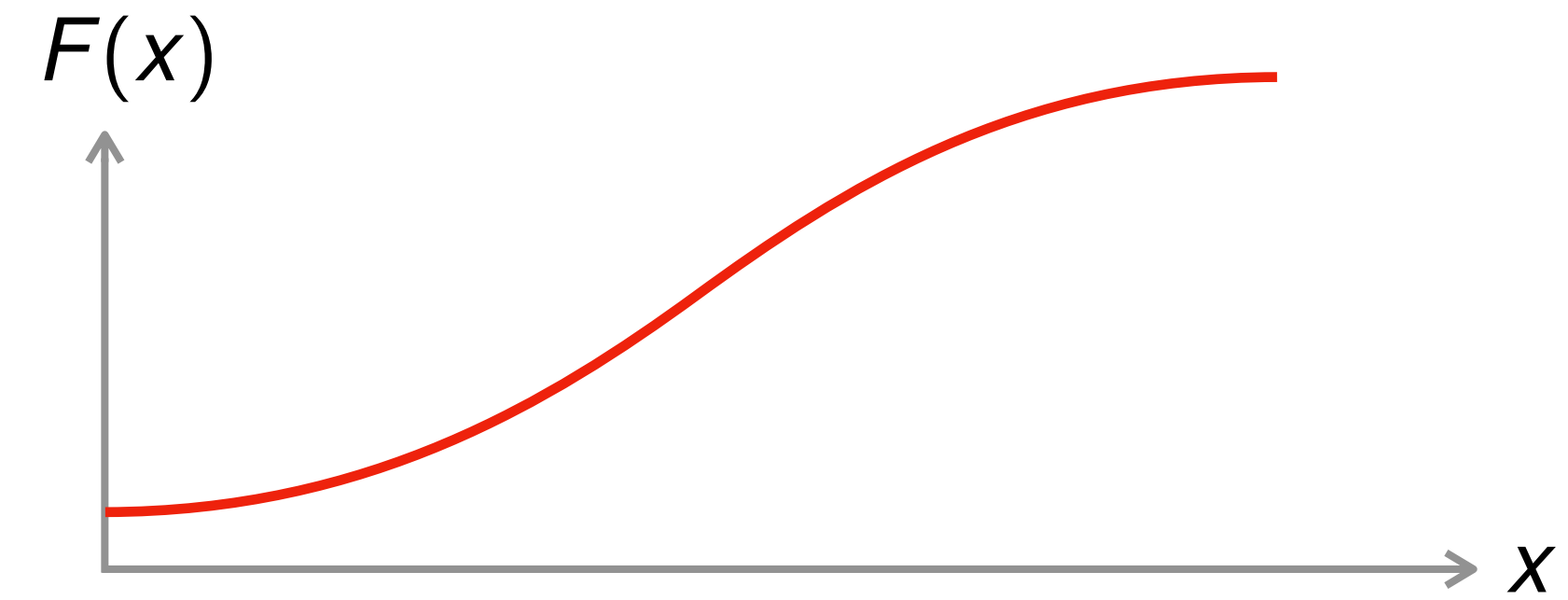
$$U_t^i = F\left(\sum_{j \neq i} J_{ij} c_{t-1}^j\right) \log(c_t^i) - \frac{\gamma}{2} (n_t^i)^2$$

increasing function

consumption

labour

influence of the past consumption of j on the confidence level of i



Utility of Household

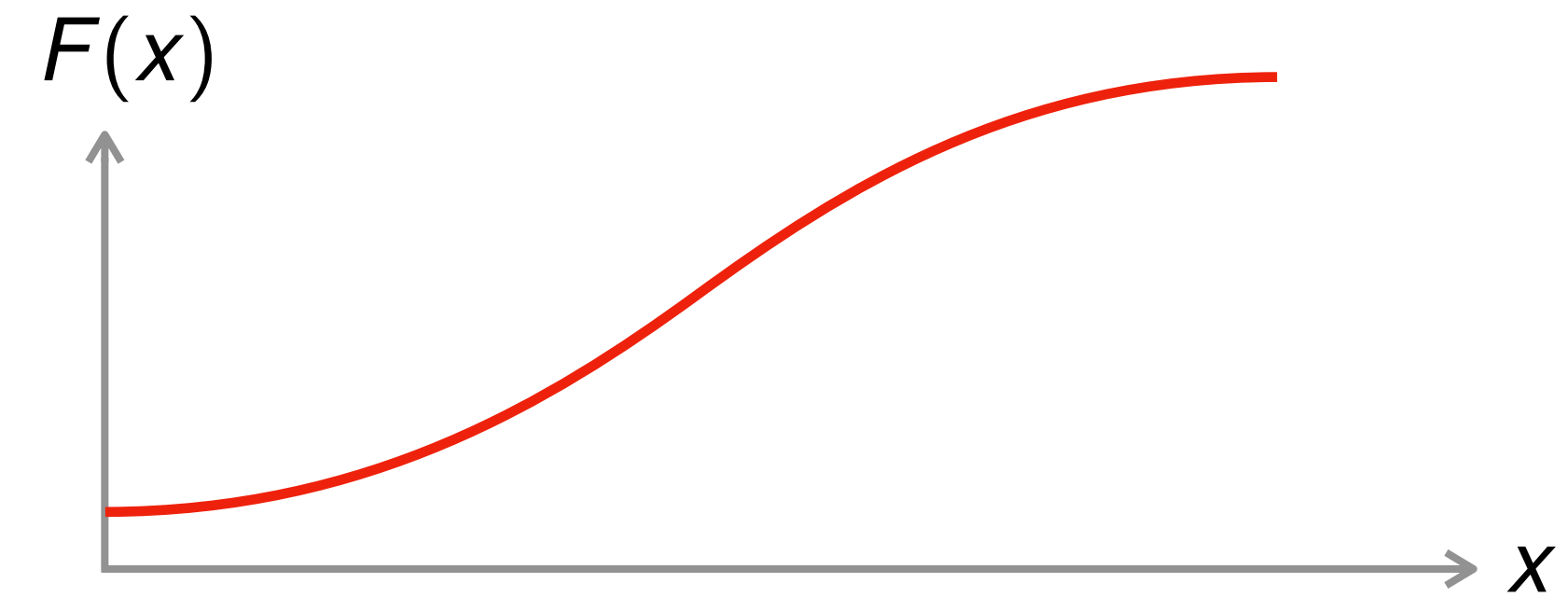
$$U_t^i = F\left(\sum_{j \neq i} J_{ij} c_{t-1}^j\right) \log(c_t^i) - \frac{\gamma}{2} (n_t^i)^2$$

increasing function

consumption

labour

influence of the past consumption of j on the confidence level of i



The sentiment of households at time t is a function of the past realised consumption of others, “**animal spirits**”.

If household i sees that other households have reduced their consumption, it interprets it as a sign that the economy may be degrading, which reduces its consumption propensity (and increases its precautionary savings).

Utility of Household

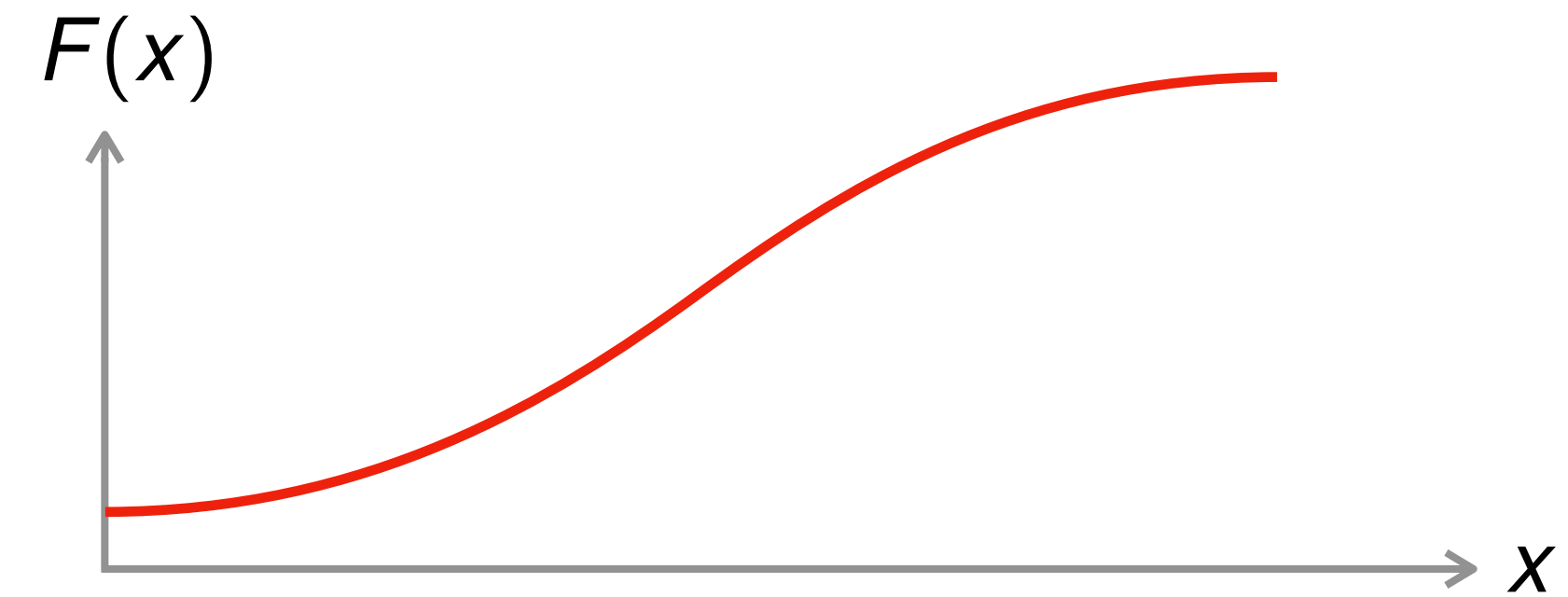
$$U_t^i = F\left(\sum_{j \neq i} J_{ij} c_{t-1}^j\right) \log(c_t^i) - \frac{\gamma}{2} (n_t^i)^2$$

increasing function

consumption

labour

influence of the past consumption of j on the confidence level of i



The sentiment of households at time t is a function of the past realised consumption of others, “**animal spirits**”.

If household i sees that other households have reduced their consumption, it interprets it as a sign that the economy may be degrading, which reduces its consumption propensity (and increases its precautionary savings).

Mean field approximation: $J_{ij} = \frac{J}{N}$

Utility of Household

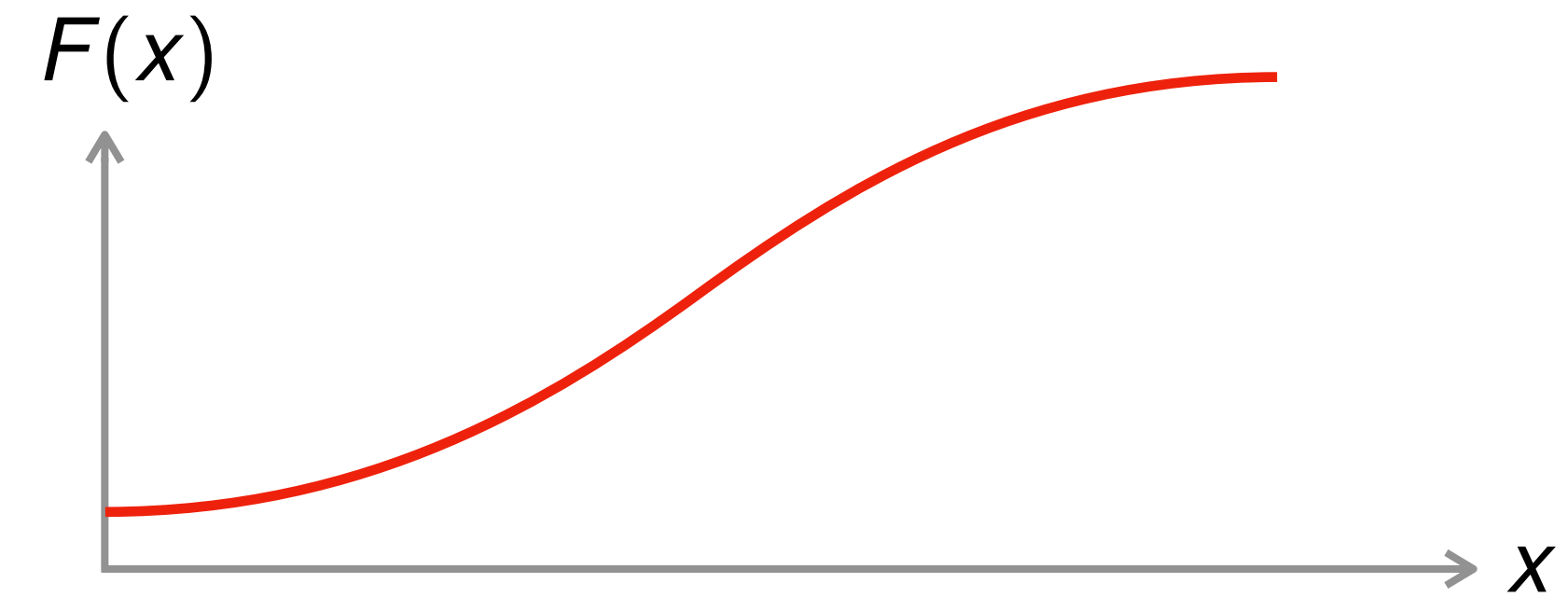
$$U_t^i = F\left(\sum_{j \neq i} J_{ij} c_{t-1}^j\right) \log(c_t^i) - \frac{\gamma}{2} (n_t^i)^2$$

increasing function

consumption

labour

influence of the past consumption of j on the confidence level of i



The sentiment of households at time t is a function of the past realised consumption of others, “**animal spirits**”.

If household i sees that other households have reduced their consumption, it interprets it as a sign that the economy may be degrading, which reduces its consumption propensity (and increases its precautionary savings).

Mean field approximation: $J_{ij} = \frac{J}{N}$ ←

Only the aggregate consumption matters, we neglect local network effects: $c_t^i = c_t \forall i$

A little bit of math, and you are left with a nice discrete time evolution equation for the consumption level:

$$c_t = e^{\xi_t} G(c_{t-1})$$

Can we do anything?

A little bit of math, and you are left with a nice discrete time evolution equation for the consumption level:

$$c_t = e^{\xi_t} G(c_{t-1})$$

↑
consumption

Can we do anything?

A little bit of math, and you are left with a nice discrete time evolution equation for the consumption level:

productivity fluctuations (technology shocks) $\xi_{t+1} = \eta\xi_t + \sqrt{1 - \eta^2}\mathcal{N}(0, \sigma^2)$

$$c_t = e^{\xi_t} G(c_{t-1})$$

consumption

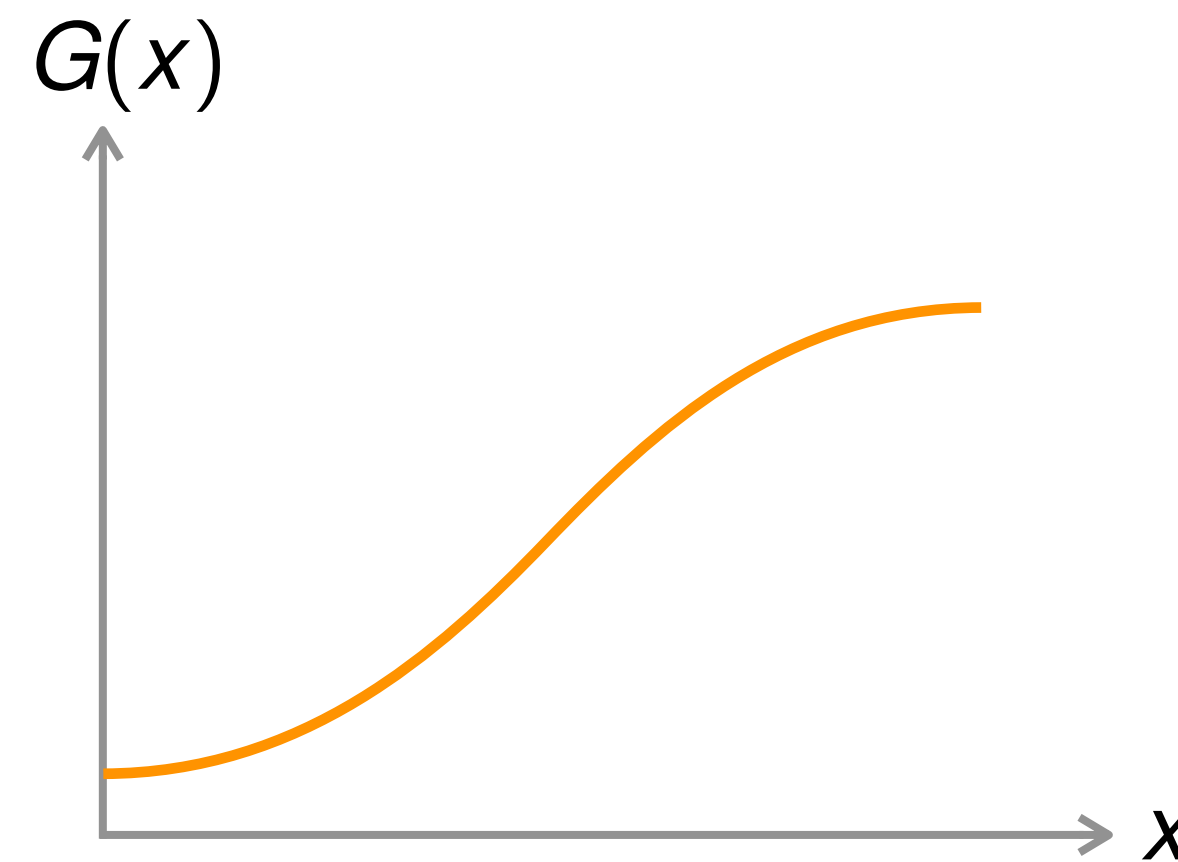
Can we do anything?

A little bit of math, and you are left with a nice discrete time evolution equation for the consumption level:

productivity fluctuations (technology shocks) $\xi_{t+1} = \eta\xi_t + \sqrt{1 - \eta^2}\mathcal{N}(0, \sigma^2)$

$$c_t = e^{\xi_t} G(c_{t-1})$$

consumption



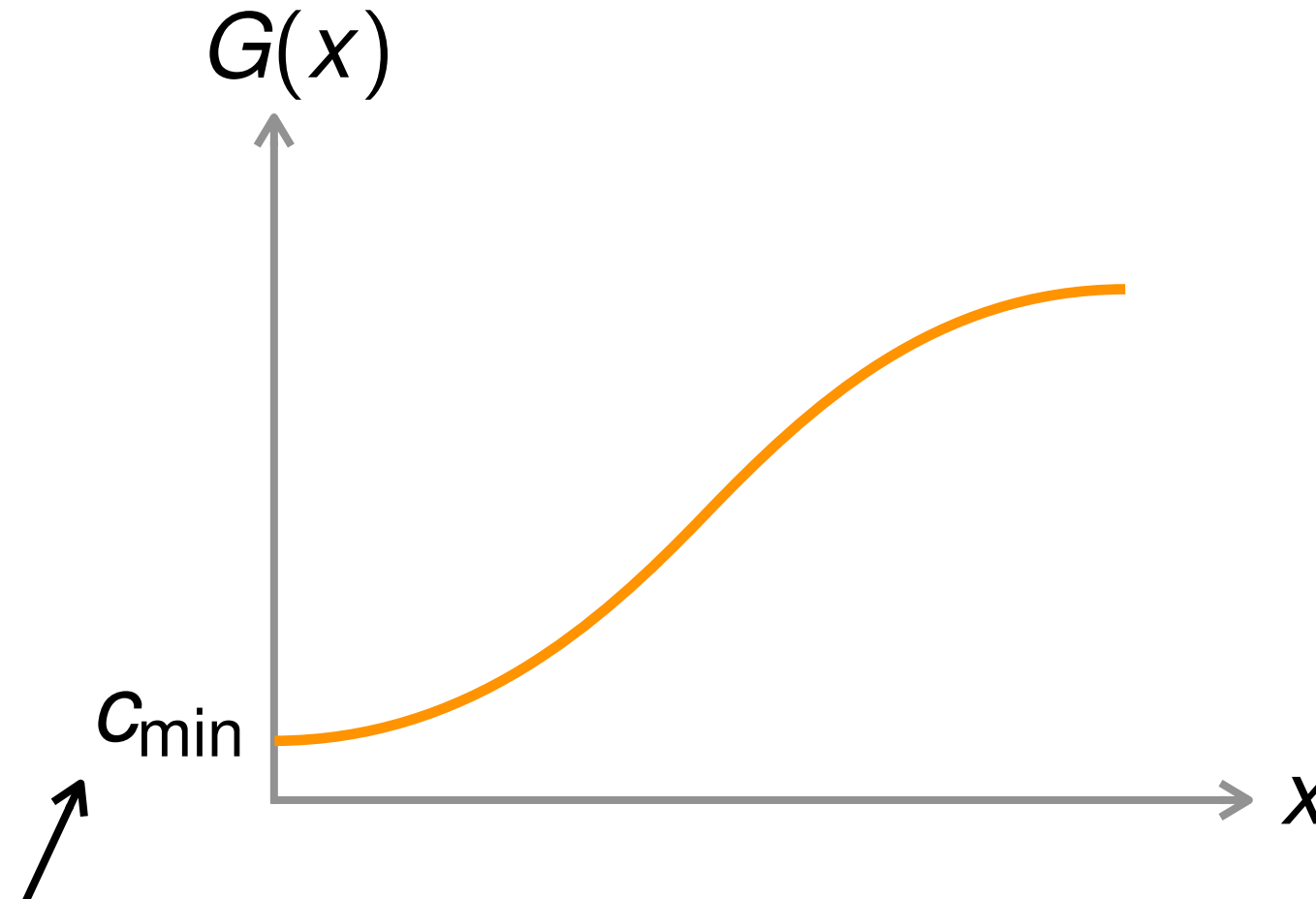
Can we do anything?

A little bit of math, and you are left with a nice discrete time evolution equation for the consumption level:

productivity fluctuations (technology shocks) $\xi_{t+1} = \eta\xi_t + \sqrt{1 - \eta^2}\mathcal{N}(0, \sigma^2)$

$$c_t = e^{\xi_t} G(c_{t-1})$$

consumption



minimum level of goods that households will ever consume with average productivity ($\xi_t = 0$)

Can we do anything?

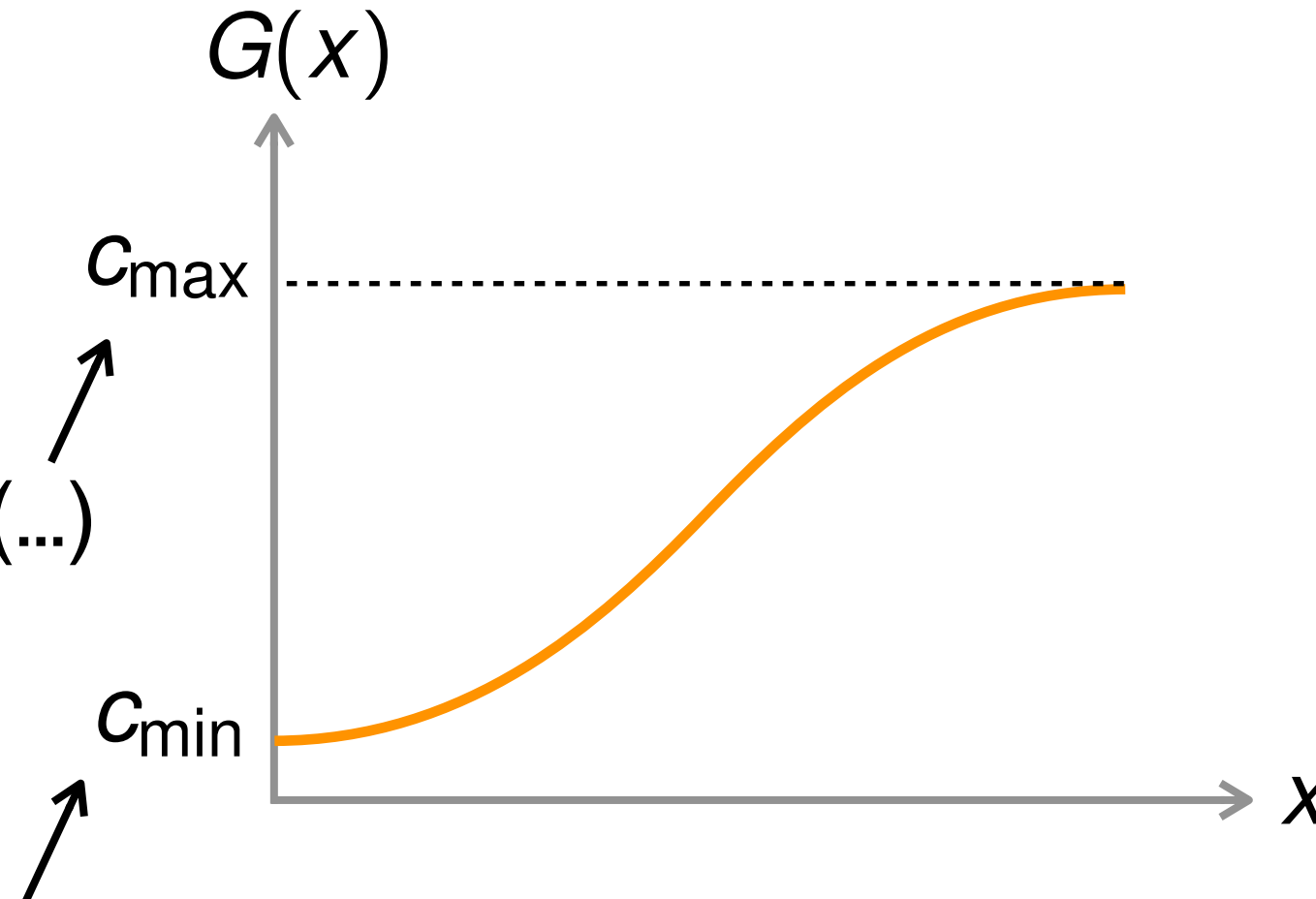
A little bit of math, and you are left with a nice discrete time evolution equation for the consumption level:

productivity fluctuations (technology shocks) $\xi_{t+1} = \eta\xi_t + \sqrt{1 - \eta^2}\mathcal{N}(0, \sigma^2)$

$$c_t = e^{\xi_t} G(c_{t-1})$$

consumption

maximum level of goods (...)



minimum level of goods that households will ever consume with average productivity ($\xi_t = 0$)

Can we do anything?

A little bit of math, and you are left with a nice discrete time evolution equation for the consumption level:

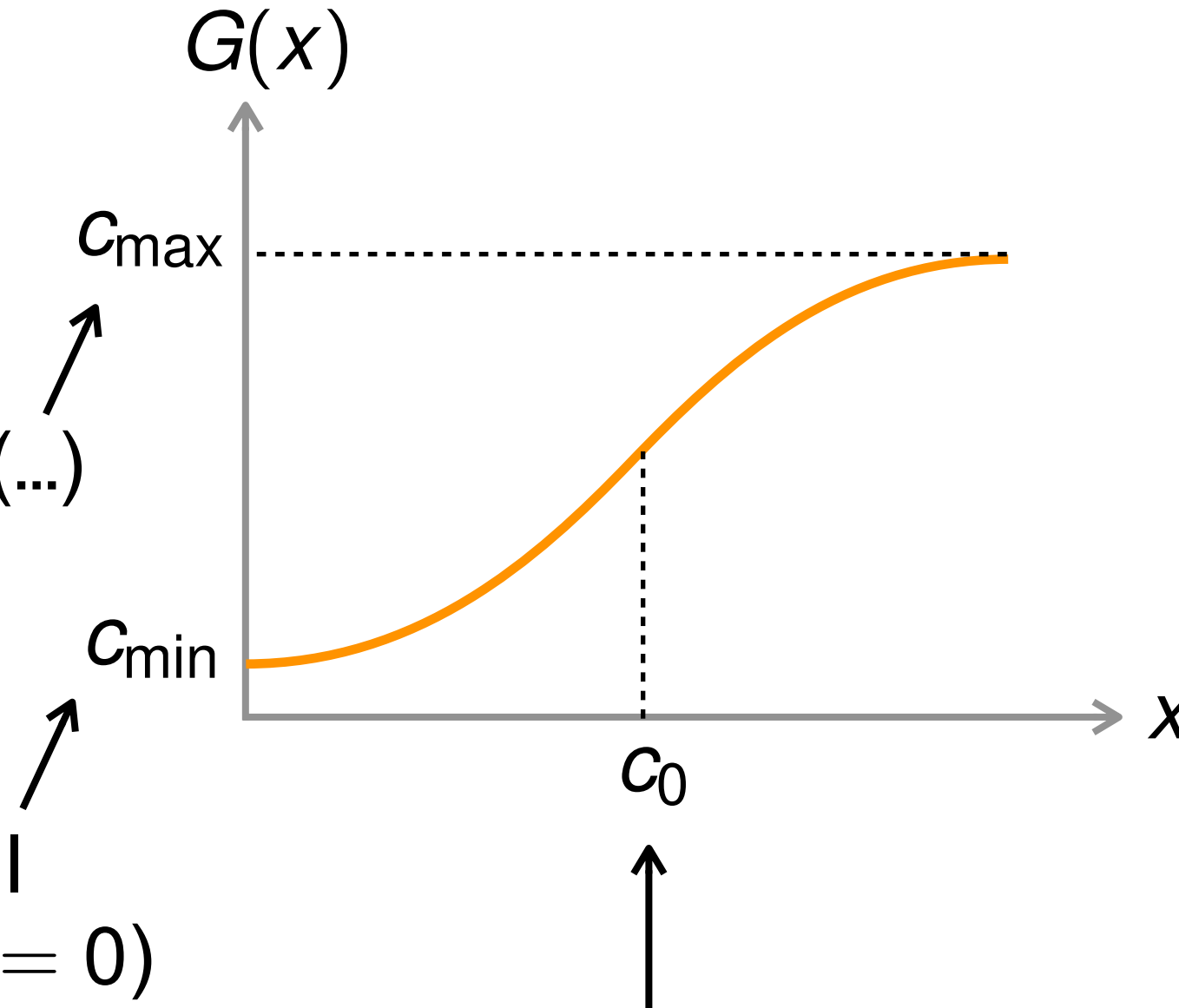
productivity fluctuations (technology shocks) $\xi_{t+1} = \eta\xi_t + \sqrt{1 - \eta^2}\mathcal{N}(0, \sigma^2)$

$$c_t = e^{\xi_t} G(c_{t-1})$$

consumption

maximum level of goods (...)

minimum level of goods that households will ever consume with average productivity ($\xi_t = 0$)



confidence threshold (the concavity of G changes, $c > c_0$ tends to favour a high confidence state and $c < c_0$ a low confidence state).

Can we do anything?

A little bit of math, and you are left with a nice discrete time evolution equation for the consumption level:

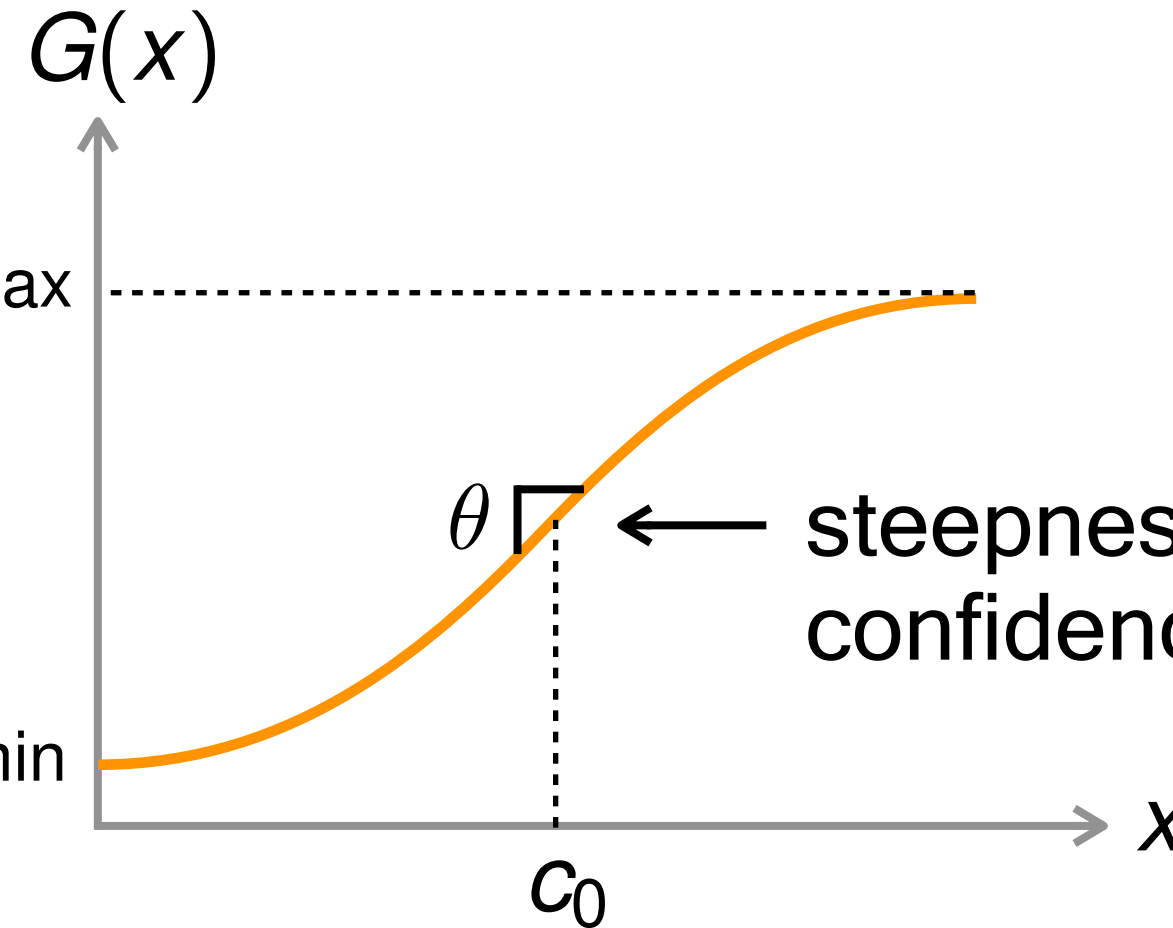
productivity fluctuations (technology shocks) $\xi_{t+1} = \eta\xi_t + \sqrt{1 - \eta^2}\mathcal{N}(0, \sigma^2)$

$c_t = e^{\xi_t} G(c_{t-1})$

consumption

maximum level of goods (...)

minimum level of goods that households will ever consume with average productivity ($\xi_t = 0$)



steepness of the transition from low to high confidence (population heterogeneity)

confidence threshold (the concavity of G changes, $c > c_0$ tends to favour a high confidence state and $c < c_0$ a low confidence state).

Can we do anything?

A little bit of math, and you are left with a nice discrete time evolution equation for the consumption level:

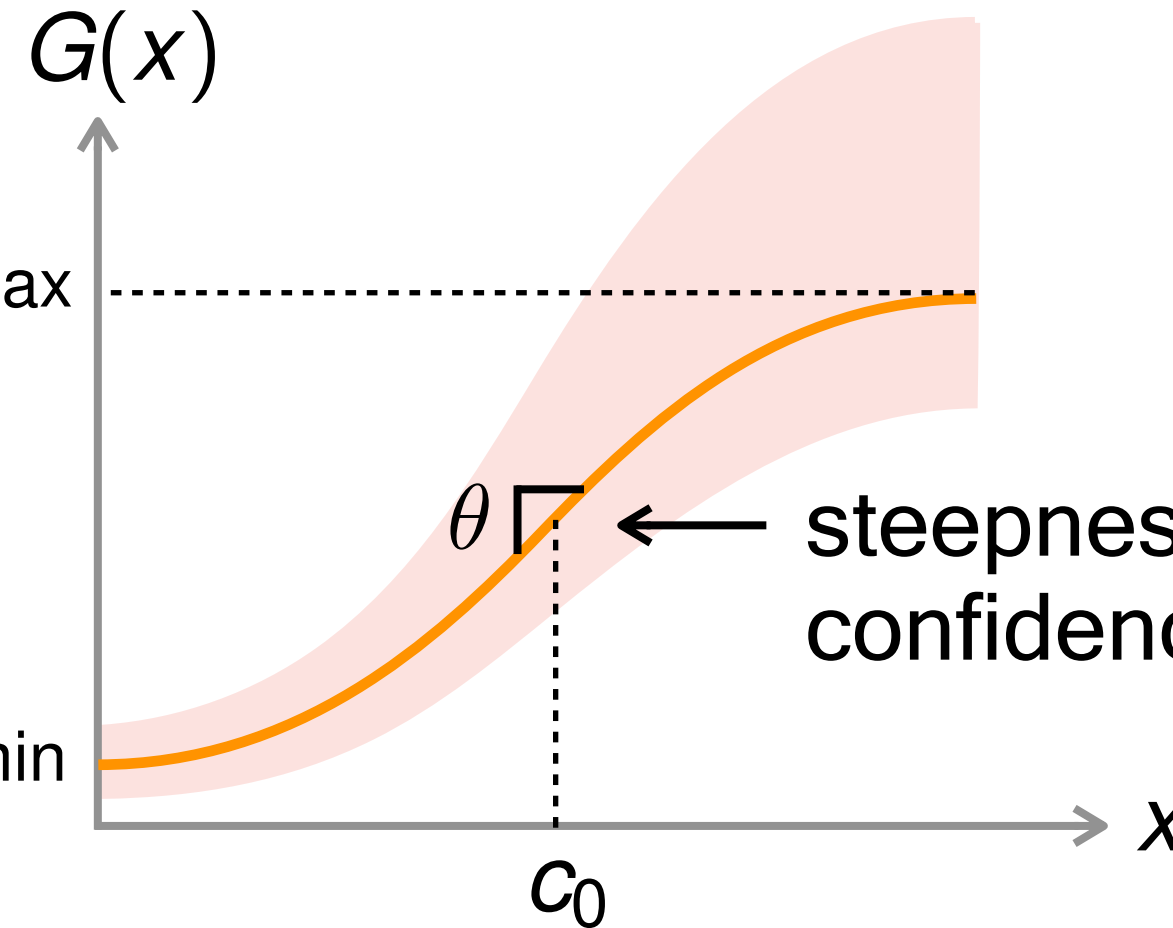
productivity fluctuations (technology shocks) $\xi_{t+1} = \eta\xi_t + \sqrt{1 - \eta^2}\mathcal{N}(0, \sigma^2)$

$$c_t = e^{\xi_t} G(c_{t-1})$$

consumption

maximum level of goods (...)

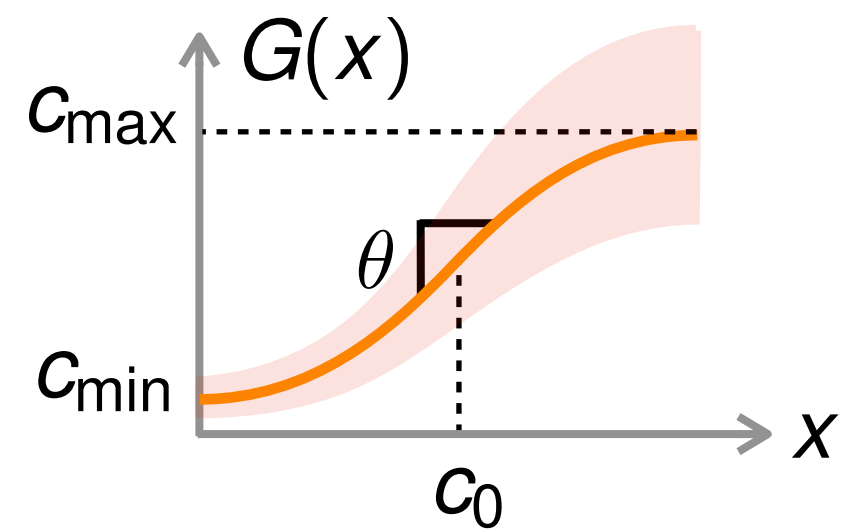
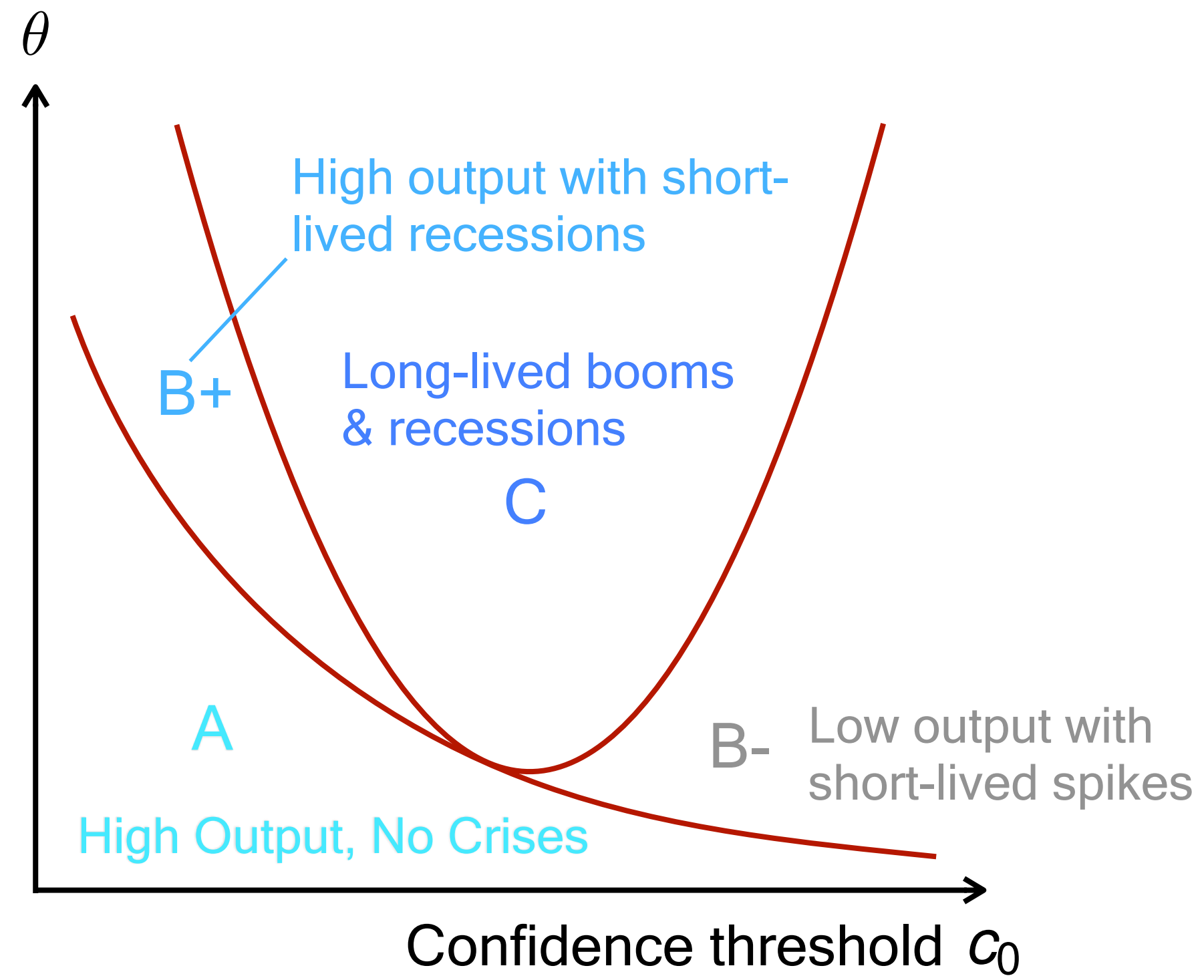
minimum level of goods that households will ever consume with average productivity ($\xi_t = 0$)



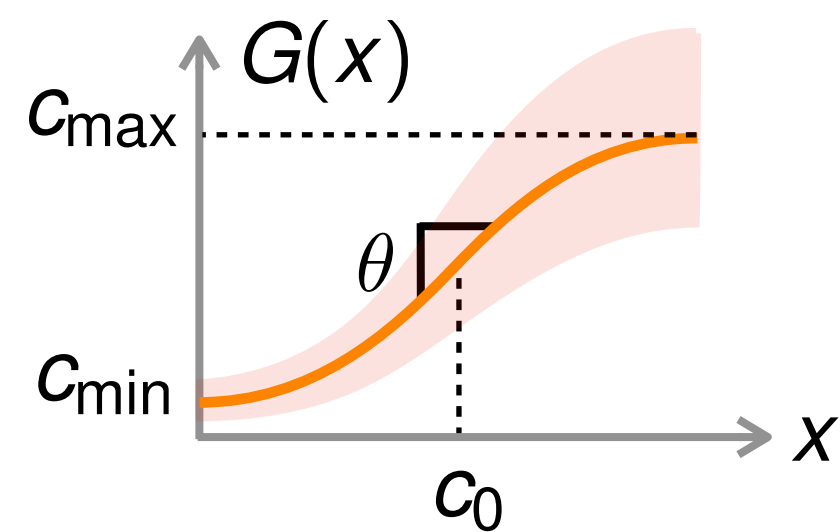
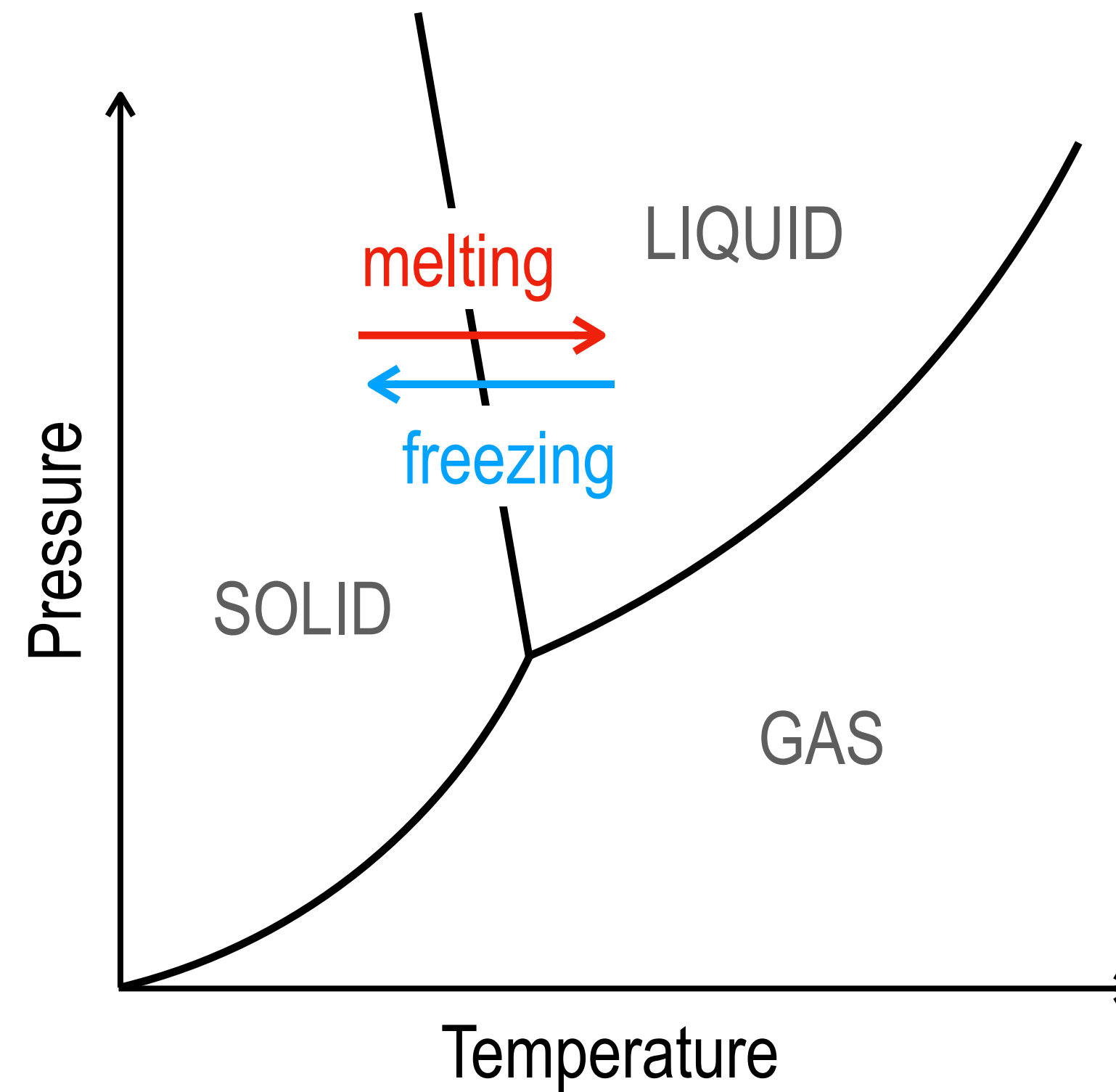
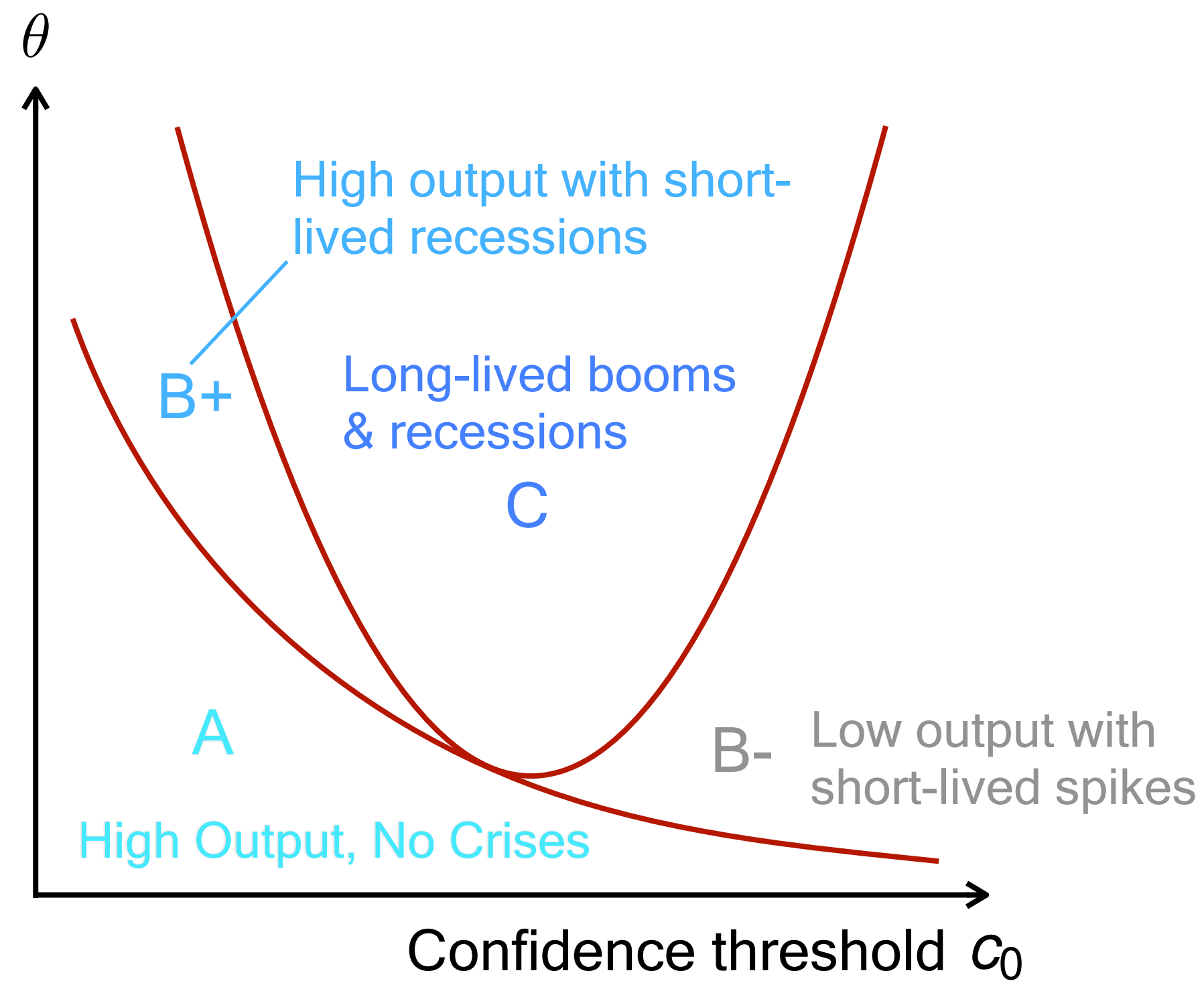
steepness of the transition from low to high confidence (population heterogeneity)

confidence threshold (the concavity of G changes, $c > c_0$ tends to favour a high confidence state and $c < c_0$ a low confidence state).

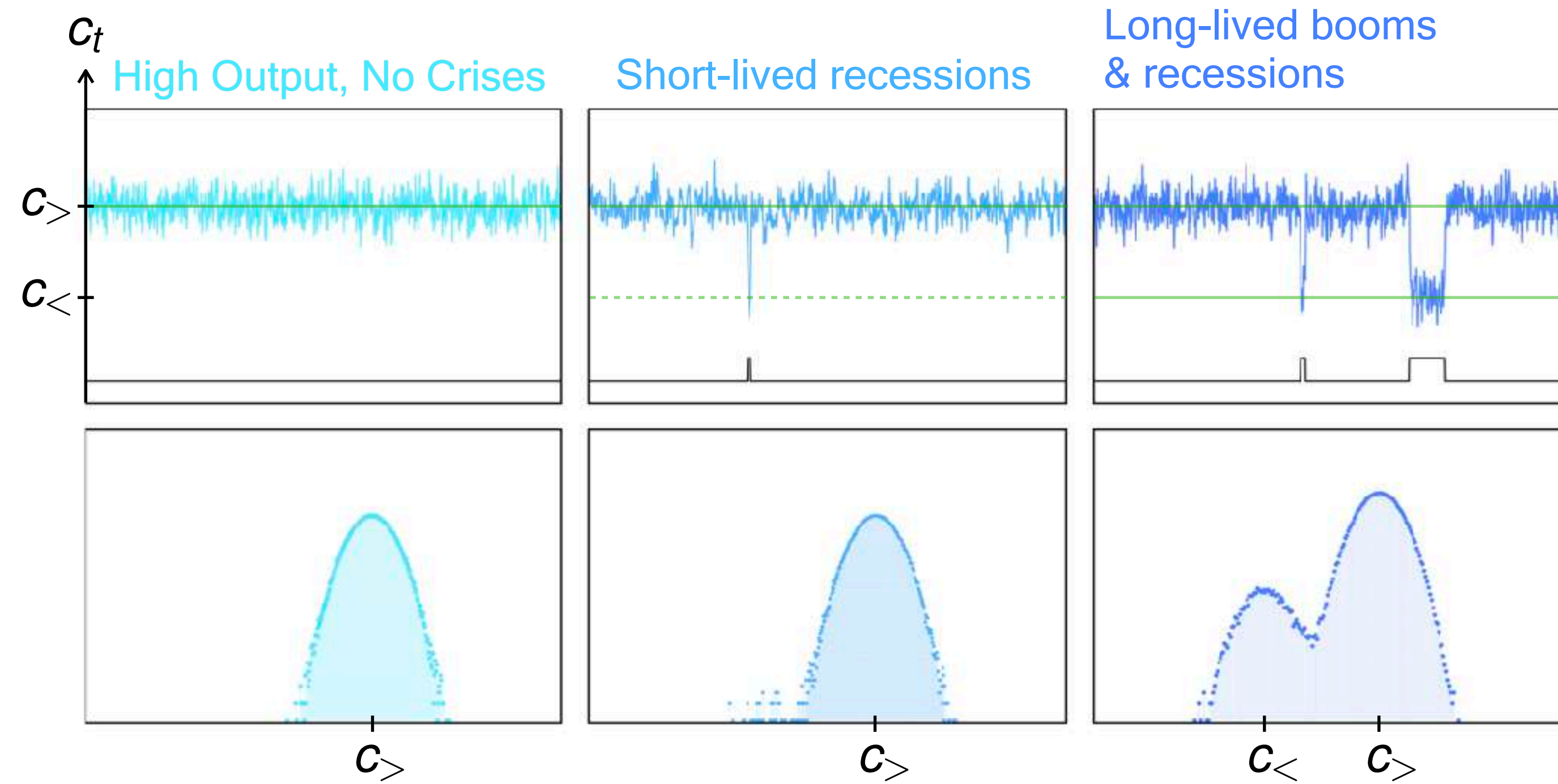
Phase diagram



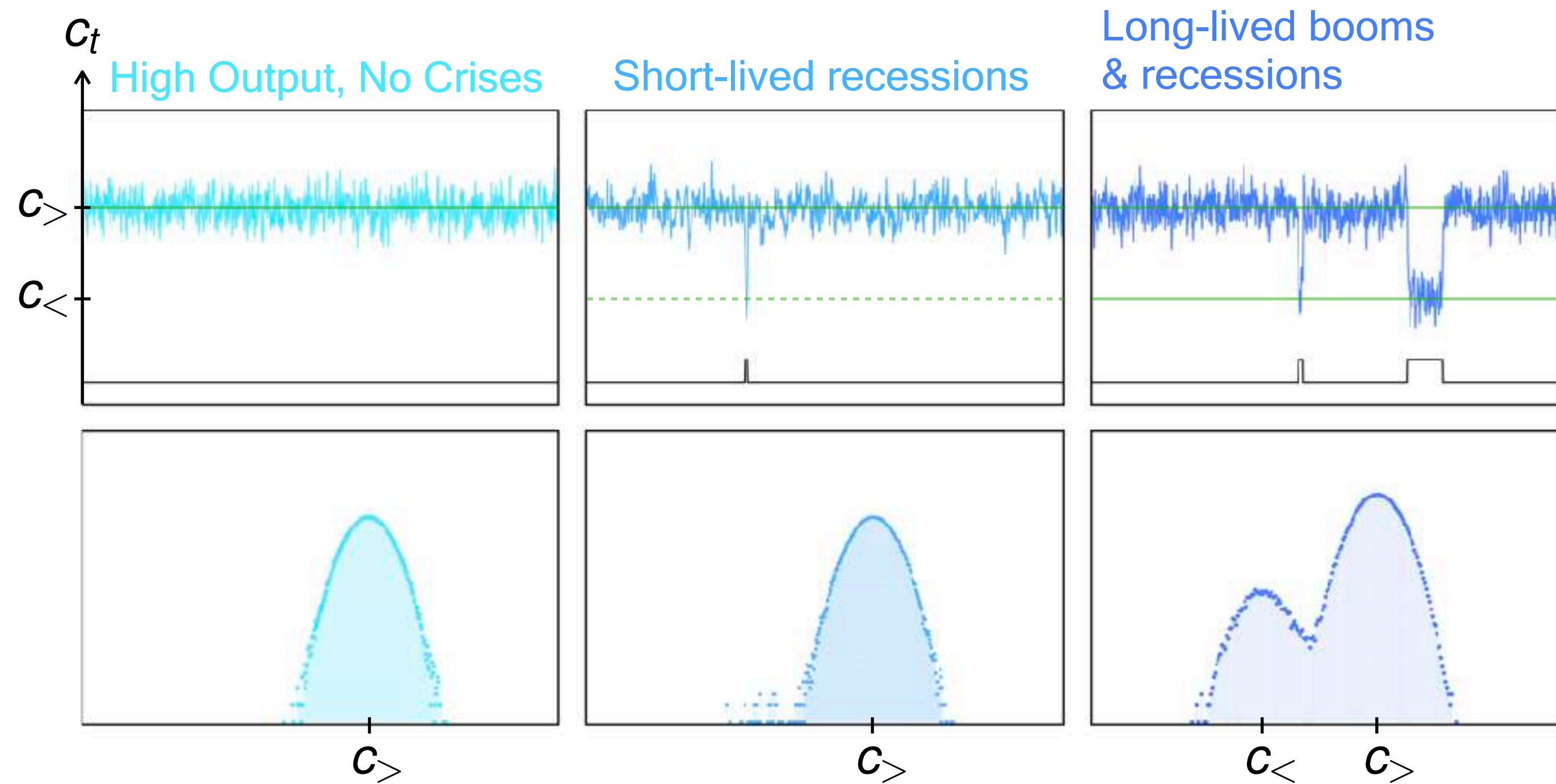
Phase diagram



Phase diagram



Phase diagram

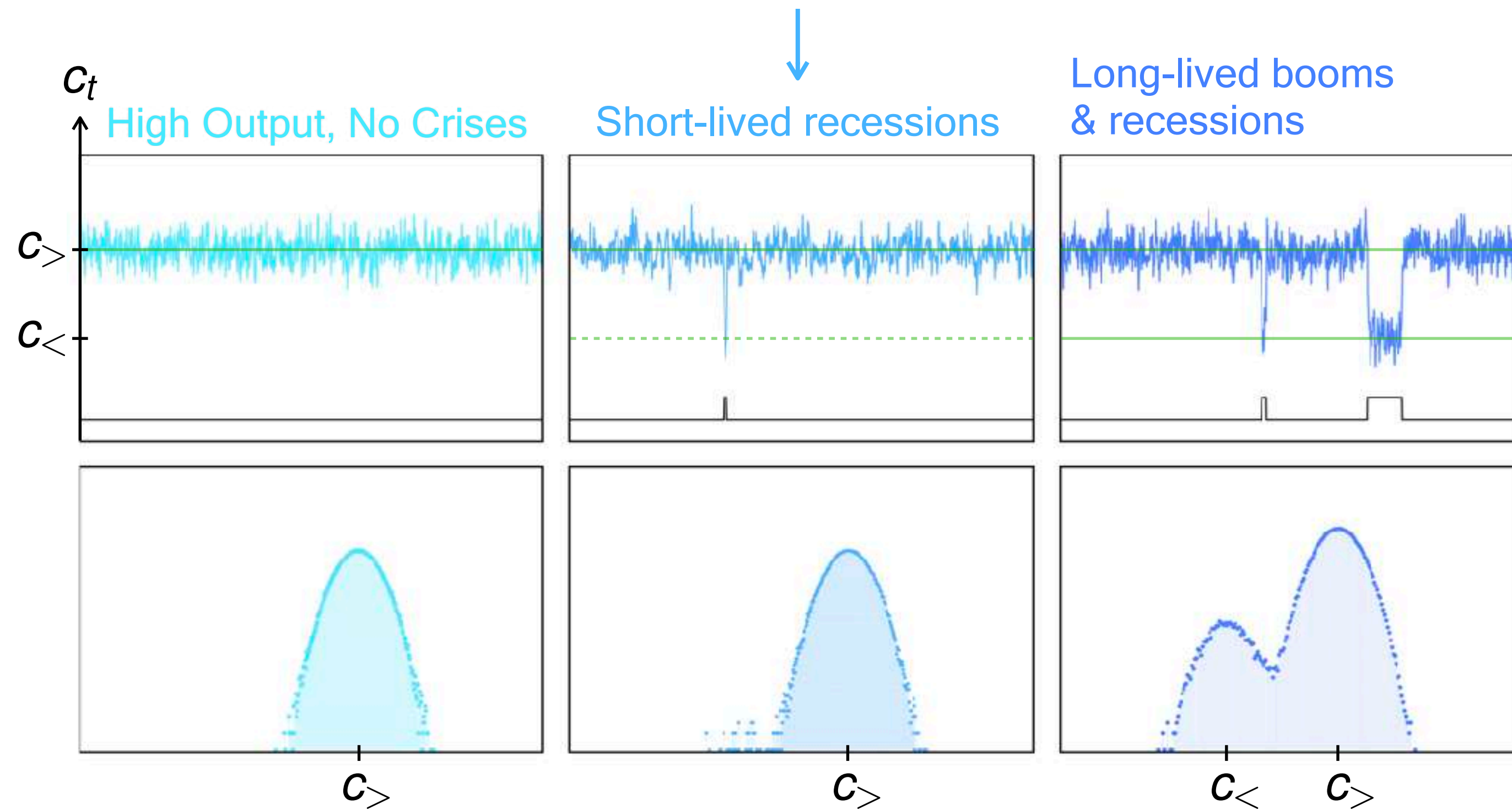


↑
DSGE phenomenology

The feedback mechanism leads to excess volatility

Phase diagram

A relatively mild drop of productivity can trigger large fluctuations of output (amplified by the self-referential “panic” effect).

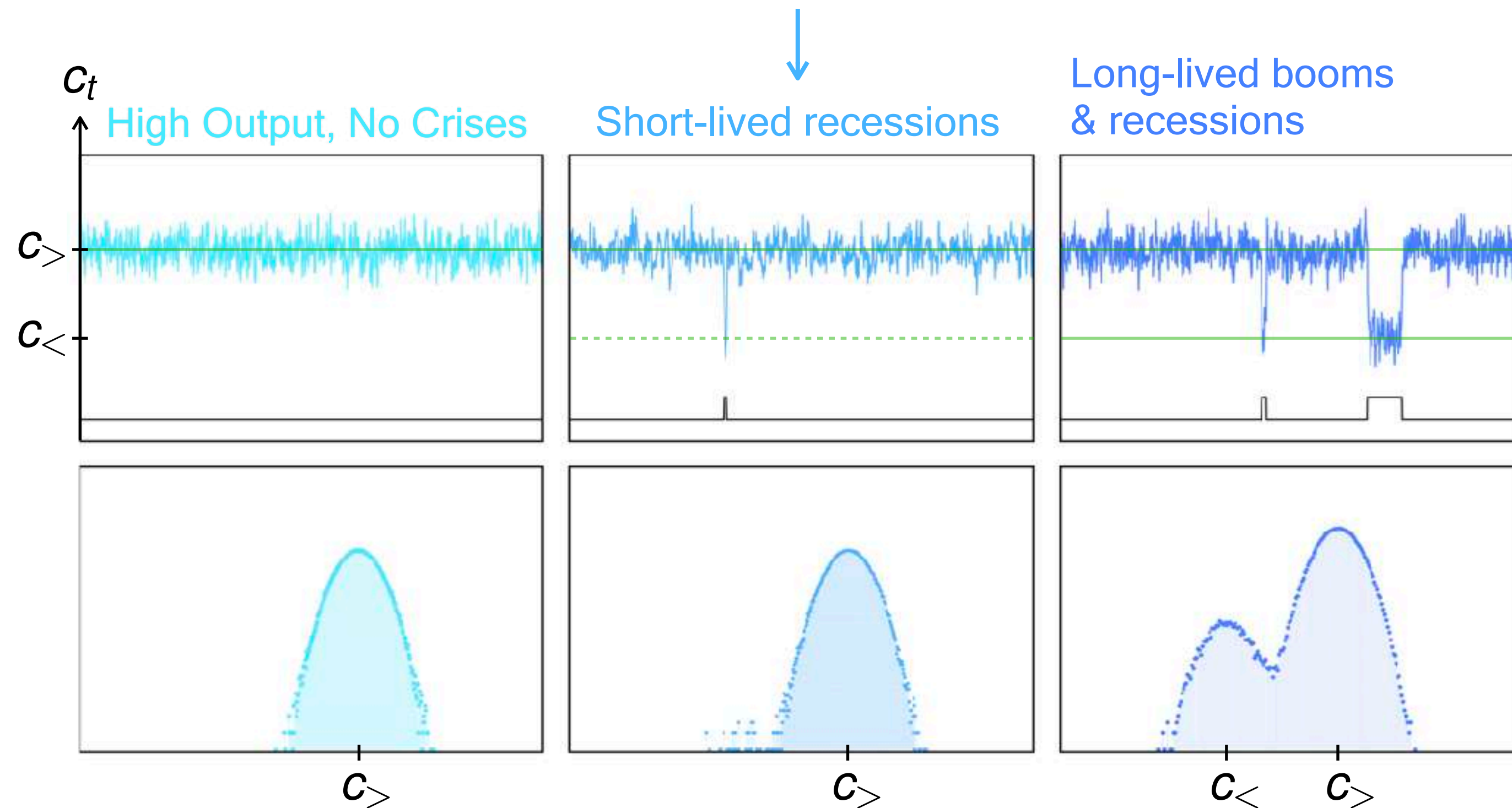


DSGE phenomenology

The feedback mechanism leads to excess volatility

Phase diagram

A relatively mild drop of productivity can trigger large fluctuations of output (amplified by the self-referential “panic” effect).



DSGE phenomenology

The feedback mechanism leads to excess volatility

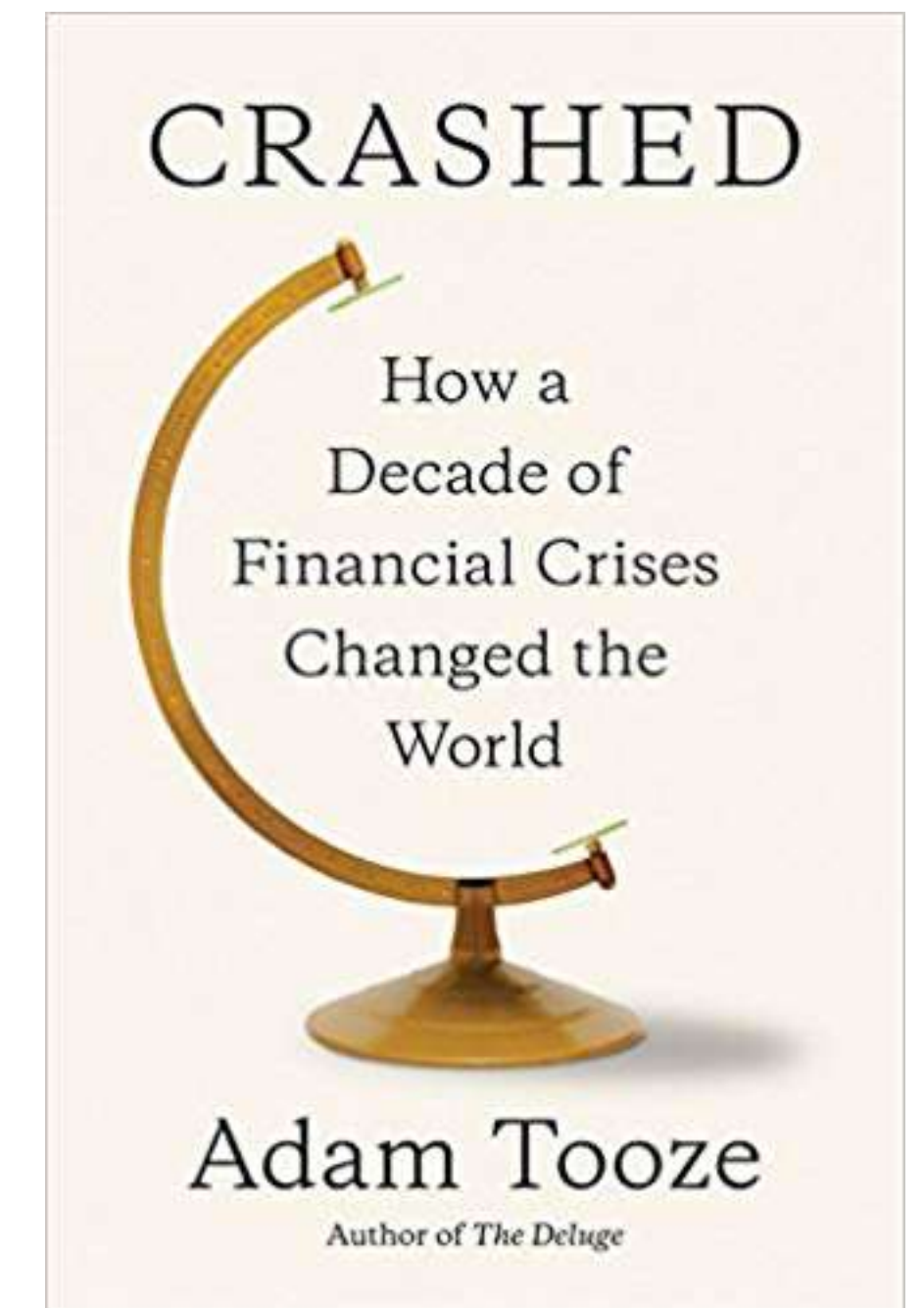
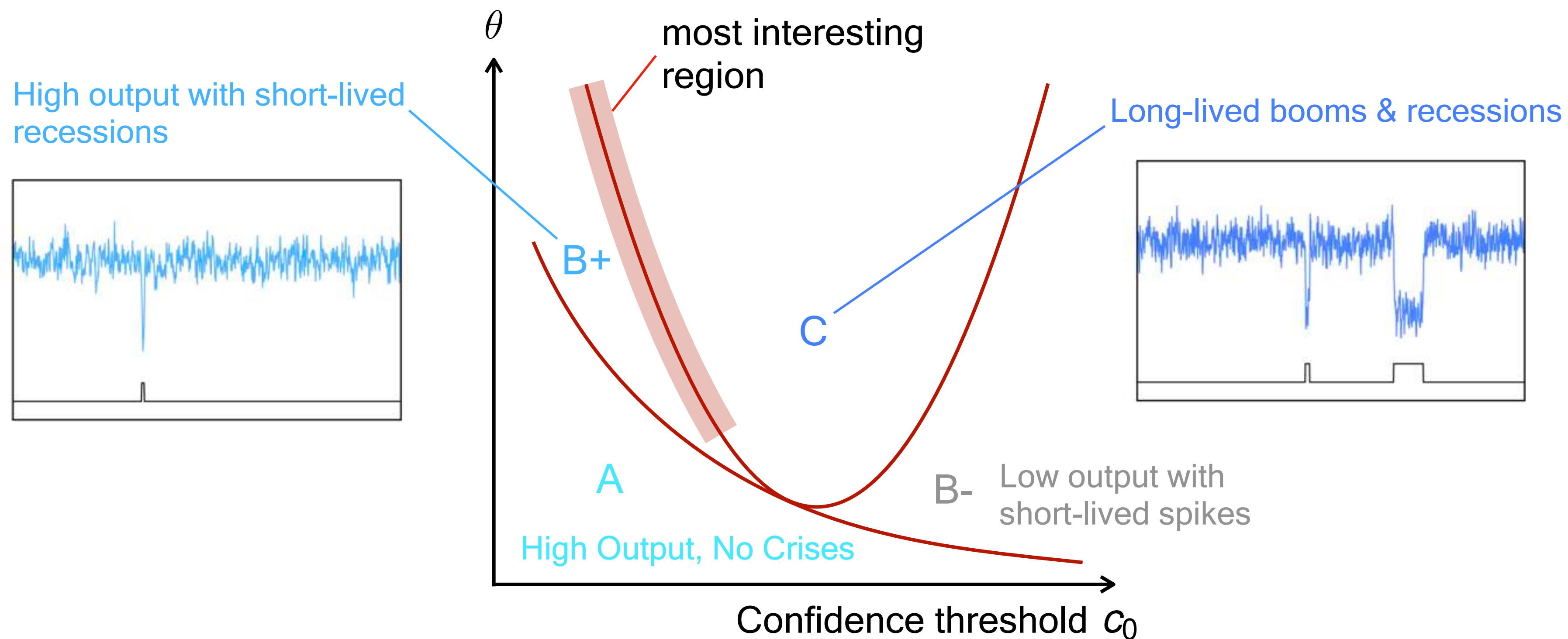
Two stable solutions. Any, however small, amount of productivity fluctuations can to induce transitions.

The economy can remain for a very long time in a high output state, until a self-fulfilling panic mechanism throws it in a crisis state where output is low.

Phase diagram

Although quite parsimonious, the model is rich enough to generate a variety of realistic dynamical behaviour, including short-lived downturns and more prolonged recessions

The 2008 GFC could correspond to a confidence collapse modelled by a sudden $c_{>} \rightarrow c_{<}$ transition



The time needed for such transitions to take place is however exponentially long

$$T \sim e^{W/\sigma^2}$$

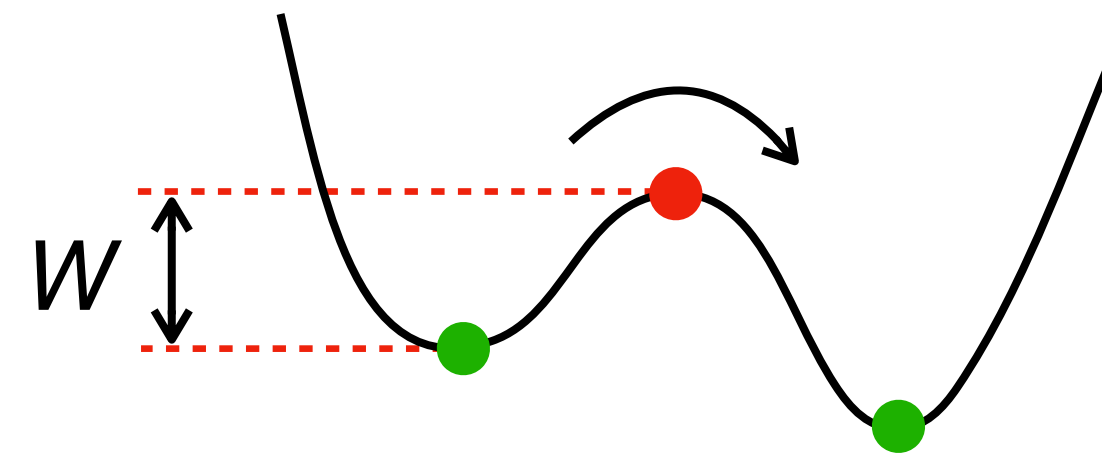
↑
activation barrier

The time needed for such transitions to take place is however exponentially long

$$T \sim e^{W/\sigma^2}$$

↑
activation barrier

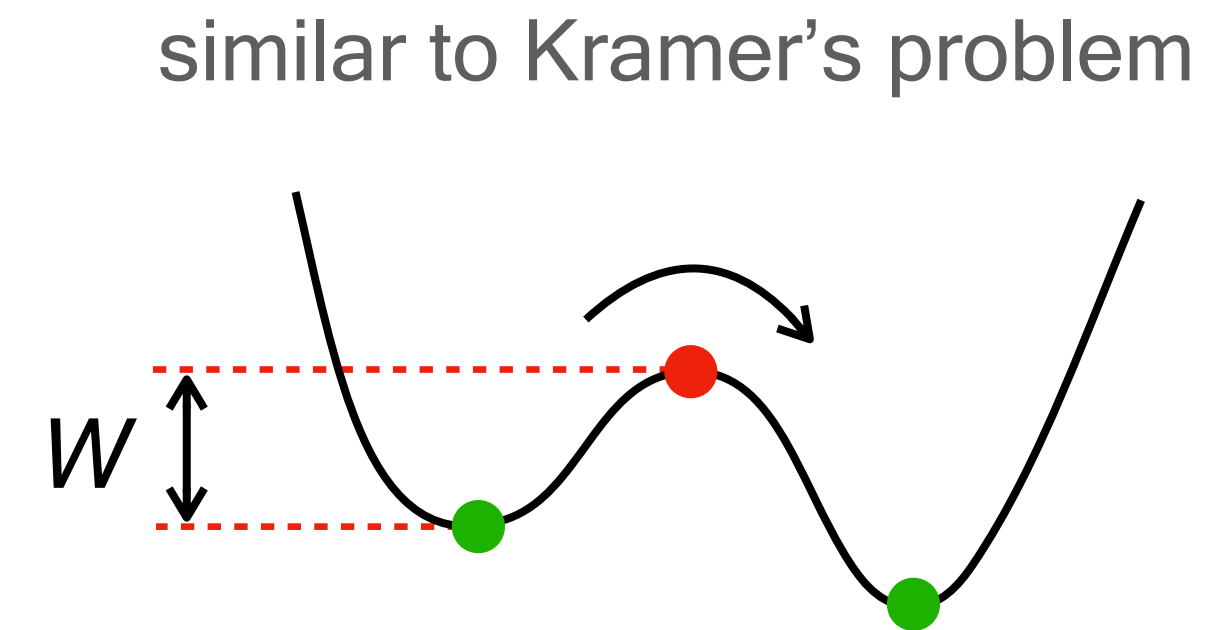
similar to Kramer's problem



The time needed for such transitions to take place is however exponentially long

$$T \sim e^{W/\sigma^2}$$

↑
activation barrier



Clearly, any small uncertainty about the parameters of the model (i.e. c_0 , c_{\min} , c_{\max} , θ) or for that matter the precise specification of the function $G(c)$, or any other feature neglected in the model, will affect the precise value of W .

The crisis probability is exponentially sensitive to the estimation error of the parameters of the model.

Precisely as the famous butterfly effect (the exponential sensitivity on initial conditions) forbids any deterministic description of chaotic systems, the exponential dependence of the crisis rate means that this rate is, for all practical purposes, unknowable.



Precisely as the famous butterfly effect (the exponential sensitivity on initial conditions) forbids any deterministic description of chaotic systems, the exponential dependence of the crisis rate means that this rate is, for all practical purposes, unknowable.



→ “Unknown knowns” What may happen is known, but its probability is impossible to quantify.
De facto impossibility to price extreme risks

The model is usually closed by assuming a Taylor rule for the interest rate: $r_t = \Phi \pi_t - \log \beta$

inflation
↓
↑
fixes the amplitude of the response
of the Central Bank to inflation

The model is usually closed by assuming a Taylor rule for the interest rate: $r_t = \Phi \pi_t - \log \beta$

inflation
↓
↑
fixes the amplitude of the response
of the Central Bank to inflation

One can show that anticipation of possible crises ($c_0 \nearrow$) decreases inflation.

The model is usually closed by assuming a Taylor rule for the interest rate: $r_t = \Phi \pi_t - \log \beta$

inflation
↓
↑
fixes the amplitude of the response
of the Central Bank to inflation

One can show that anticipation of possible crises ($c_0 \nearrow$) decreases inflation.

Another important aspect of our model is that it suggests alternative, behavioural tools for monetary policy, in particular in crisis time.

The model is usually closed by assuming a Taylor rule for the interest rate: $r_t = \Phi \pi_t - \log \beta$

inflation
↓
↑
fixes the amplitude of the response
of the Central Bank to inflation

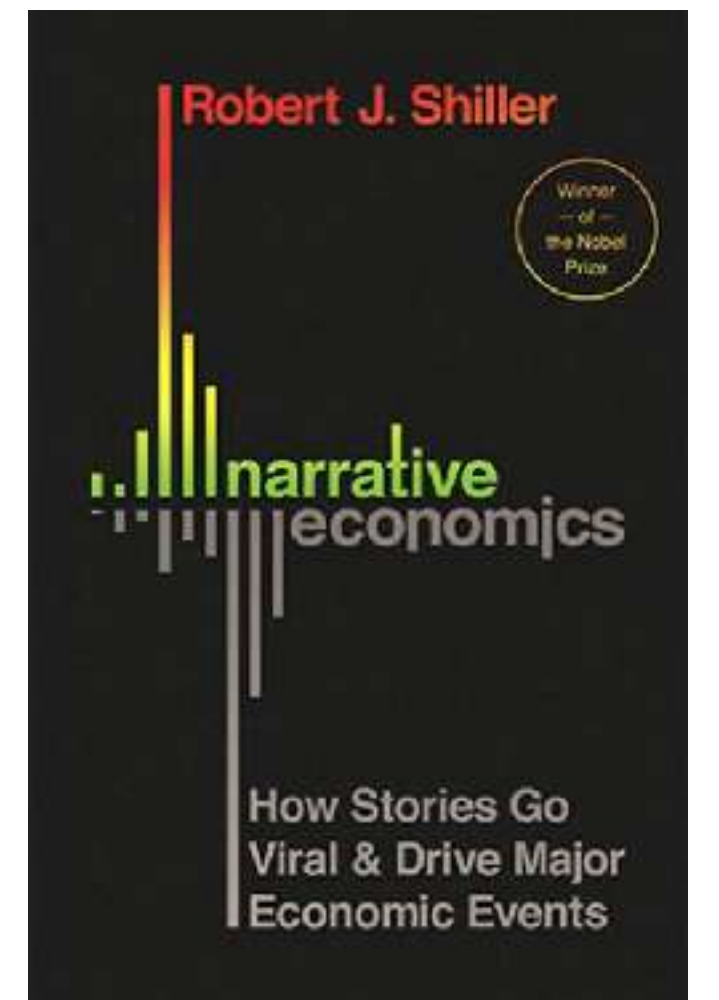
One can show that anticipation of possible crises ($C_0 \nearrow$) decreases inflation.

Another important aspect of our model is that it suggests alternative, behavioural tools for monetary policy, in particular in crisis time.

Beyond adjusting interest rates and money supply, policy makers can use **Narratives** to restore trust.

“What people say about the economy can set off a recession”

Robert J. Shiller, Sept. 12, 2019

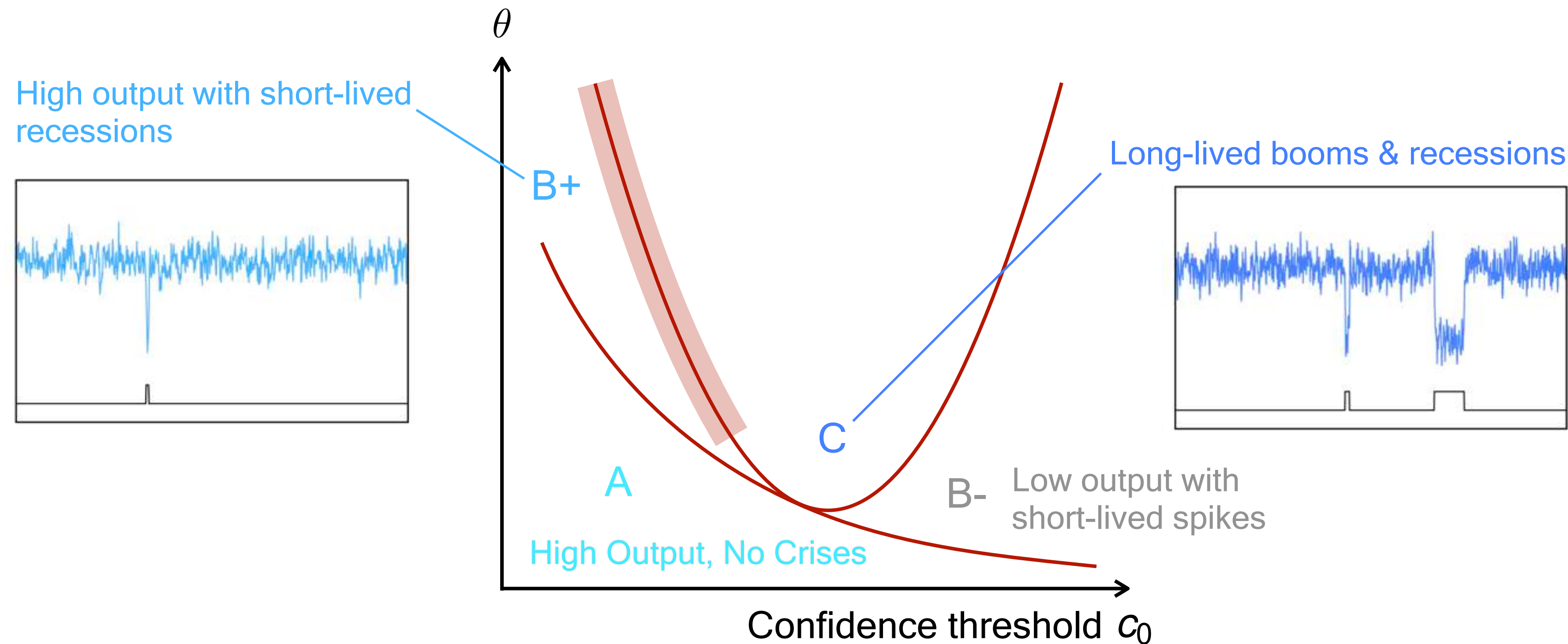


Trust is parameterised in our model by the threshold C_0 .

Monetary policy and Narratives

Trust is parameterised in our model by the threshold c_0 .

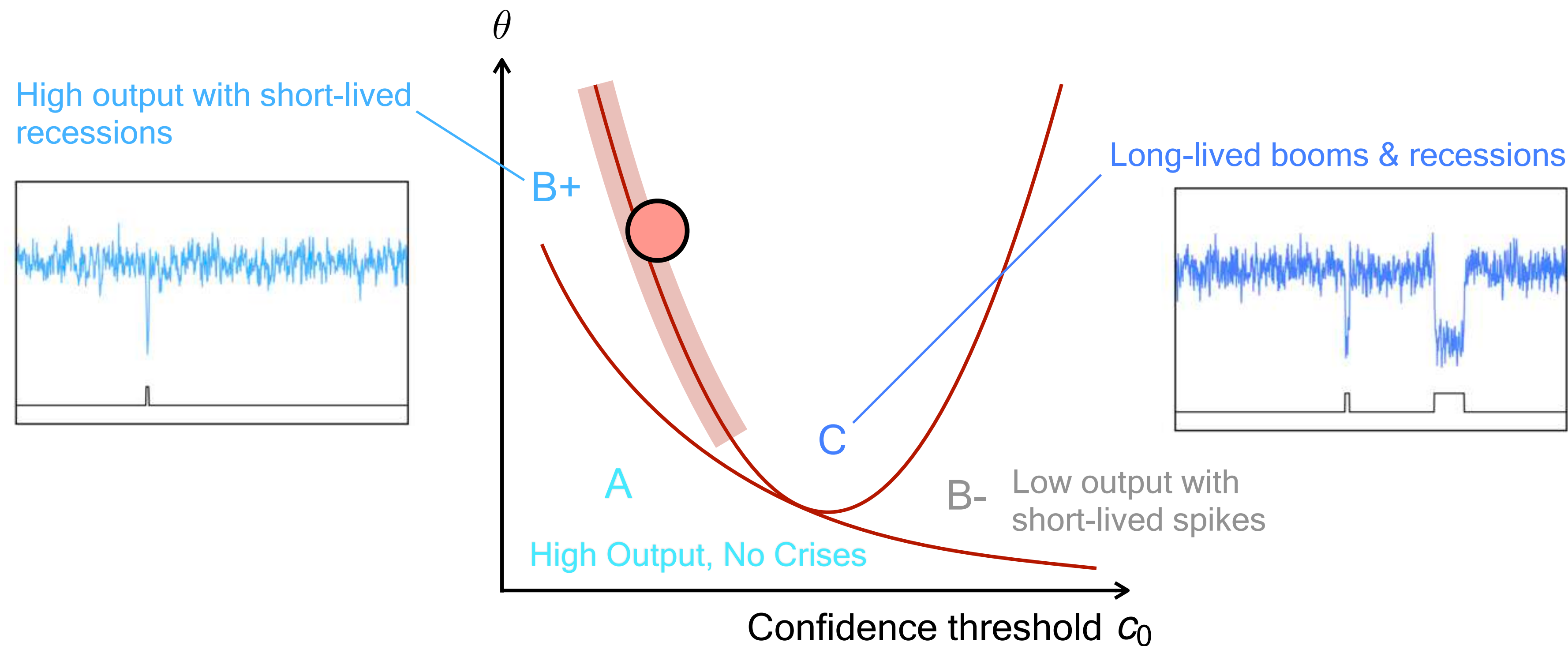
If the economy lies in the neighbourhood of the C/B+ phase boundary, a mild decrease of c_0 , engineered by the Central Bank, can help putting back the system on an even keel.



Monetary policy and Narratives

Trust is parameterised in our model by the threshold c_0 .

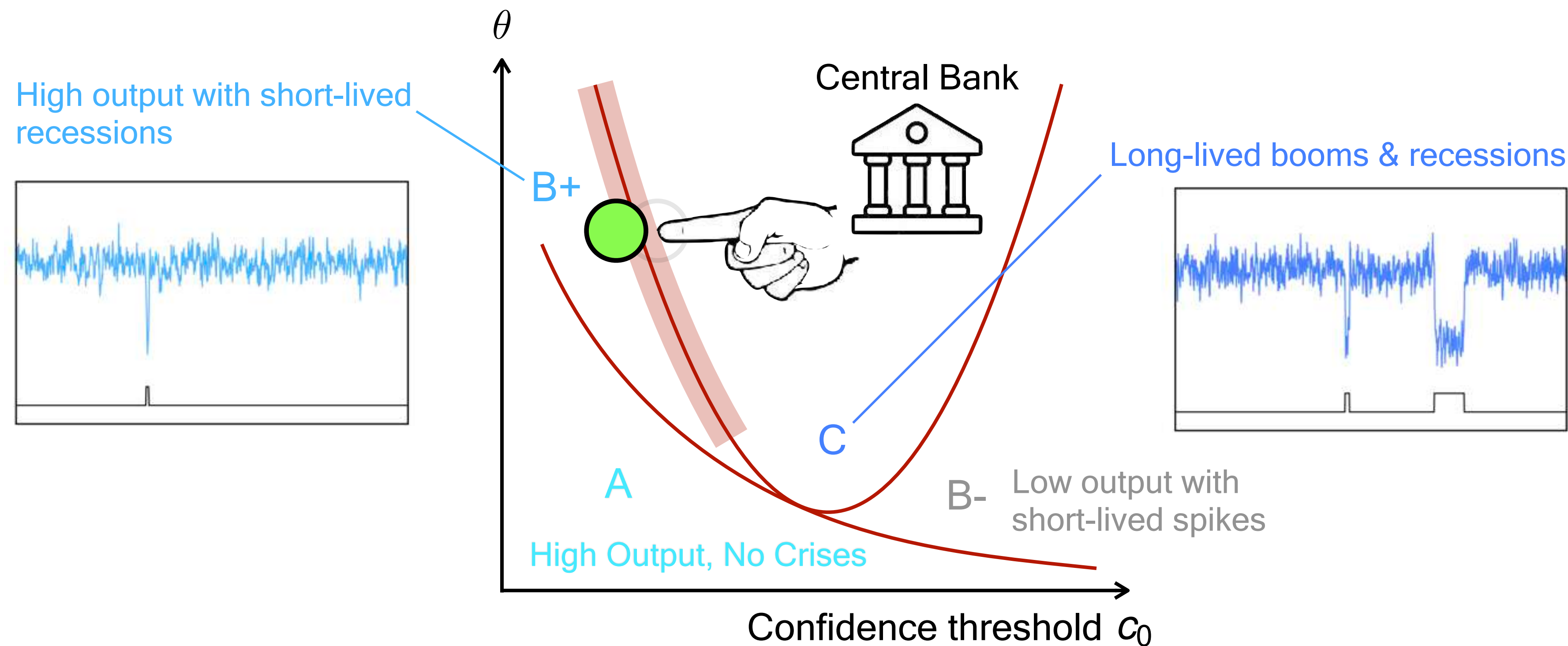
If the economy lies in the neighbourhood of the C/B+ phase boundary, a mild decrease of c_0 , engineered by the Central Bank, can help putting back the system on an even keel.



Monetary policy and Narratives

Trust is parameterised in our model by the threshold c_0 .

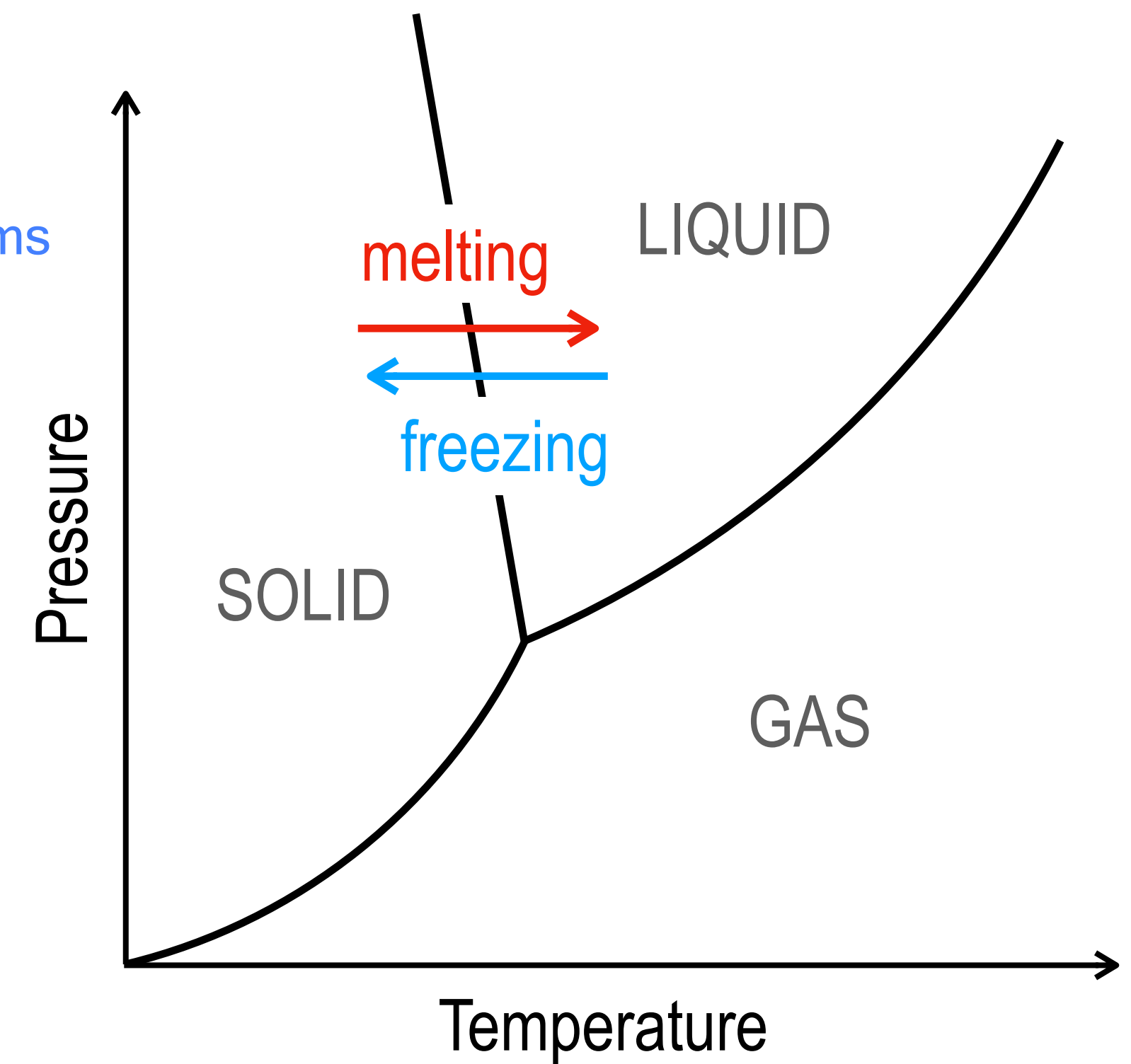
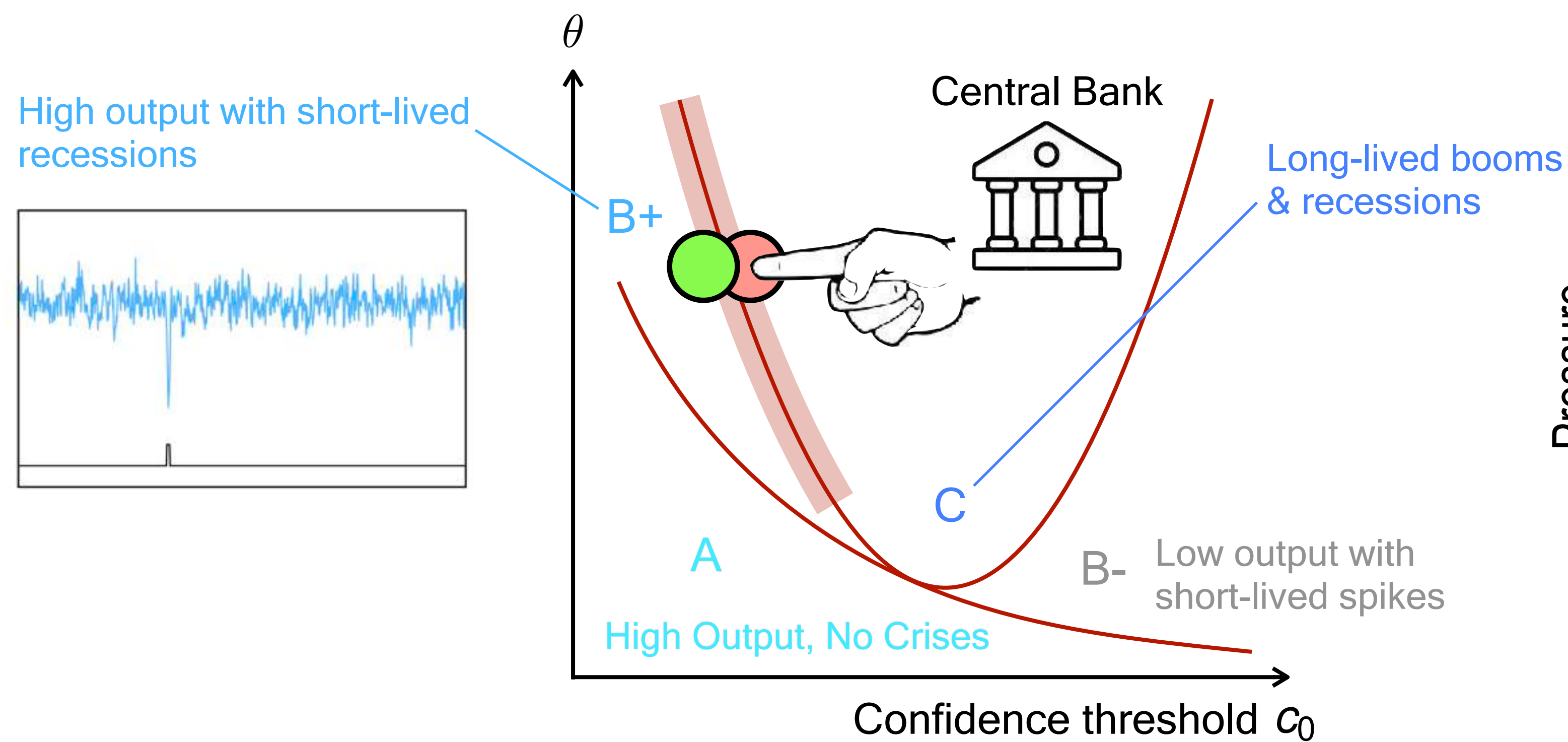
If the economy lies in the neighbourhood of the C/B+ phase boundary, a mild decrease of c_0 , engineered by the Central Bank, can help putting back the system on an even keel.



Monetary policy and Narratives

Trust is parameterised in our model by the threshold c_0 .

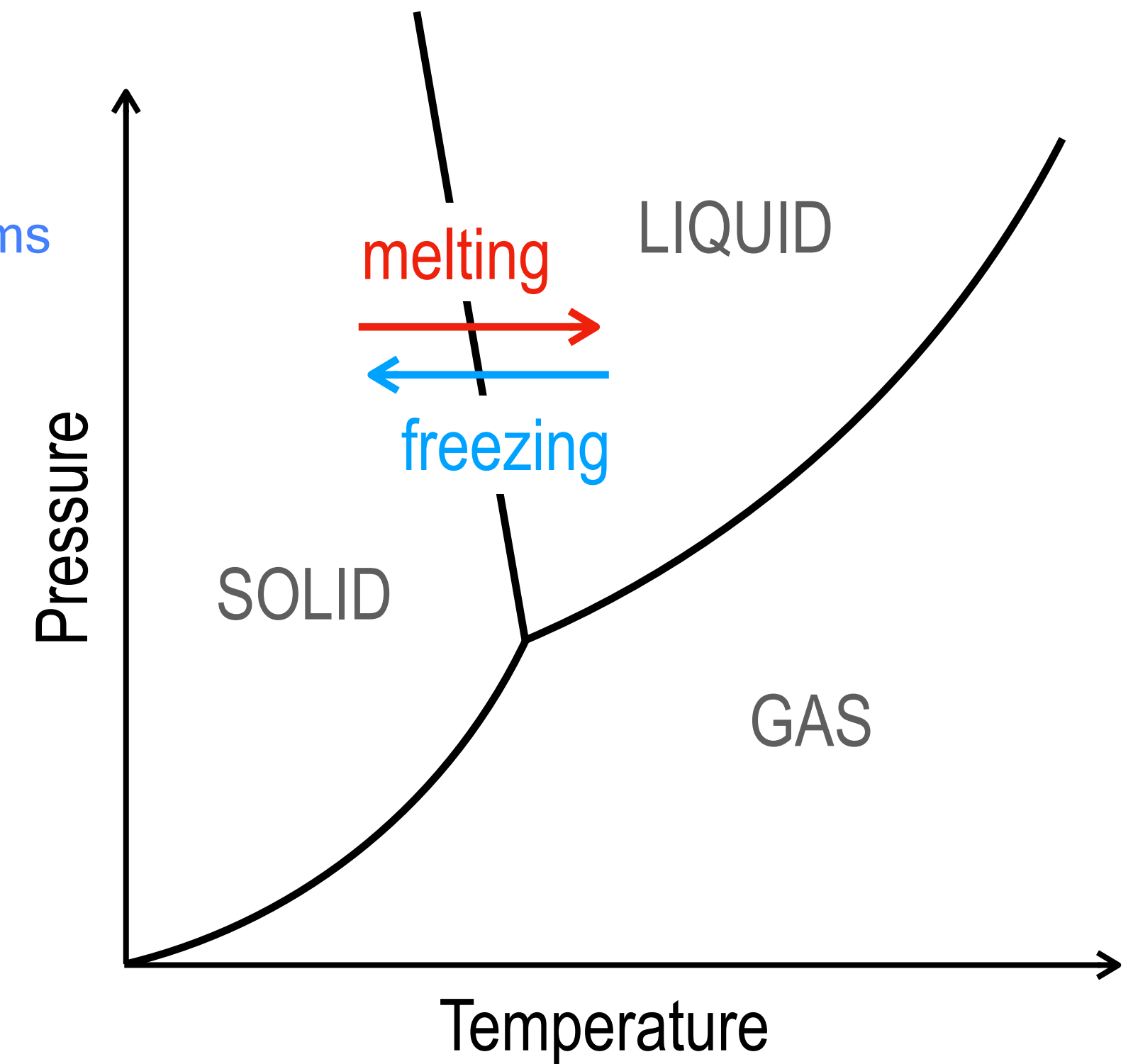
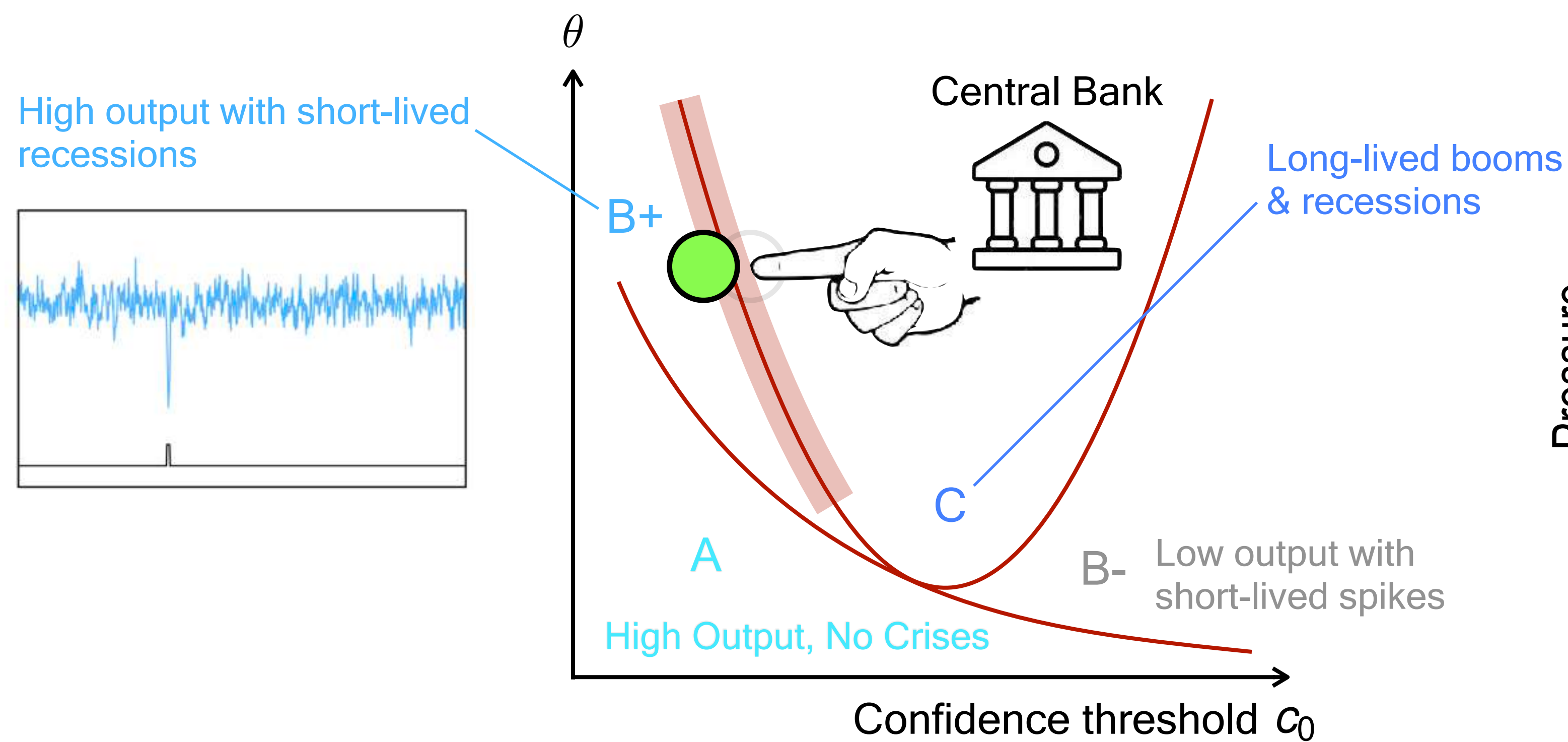
If the economy lies in the neighbourhood of the C/B+ phase boundary, a mild decrease of c_0 , engineered by the Central Bank, can help putting back the system on an even keel.



Monetary policy and Narratives

Trust is parameterised in our model by the threshold c_0 .

If the economy lies in the neighbourhood of the C/B+ phase boundary, a mild decrease of c_0 , engineered by the Central Bank, can help putting back the system on an even keel.



Thank you!

“The only thing we have to fear is fear itself”

Franklin Roosevelt, inaugural 1933 address