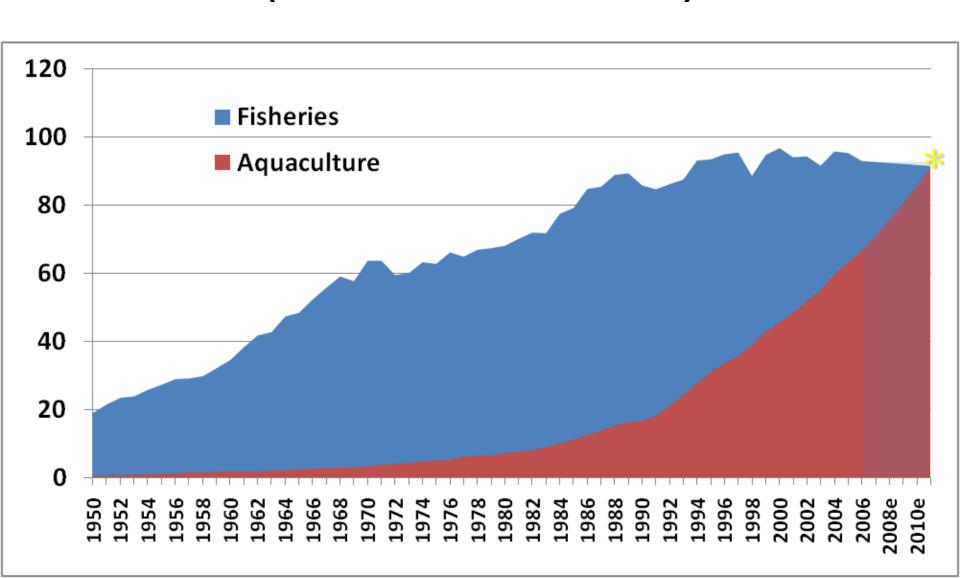
Trade Issues in Aquaculture: The Role of Standards & Certification



Wally Stevens, Executive Director



Aquaculture Surpasses Fisheries (Production, million mt)



Success in Global Aquaculture

- Resulted in trade barriers
 - Successful production
 - Successful products
- Improved science and technology in aquafarming over the past decade
 - Early stage practices are no longer employed
 - Public perception needs to change



Wally Stevens



Domestic Producers

R A D E В A R R E R S



Foreign Producers

My Trade Background

 Salmon (1989) – U.S. market vs. Norwegians

 Shrimp (2000) – U.S. shrimp industry antidumping petition

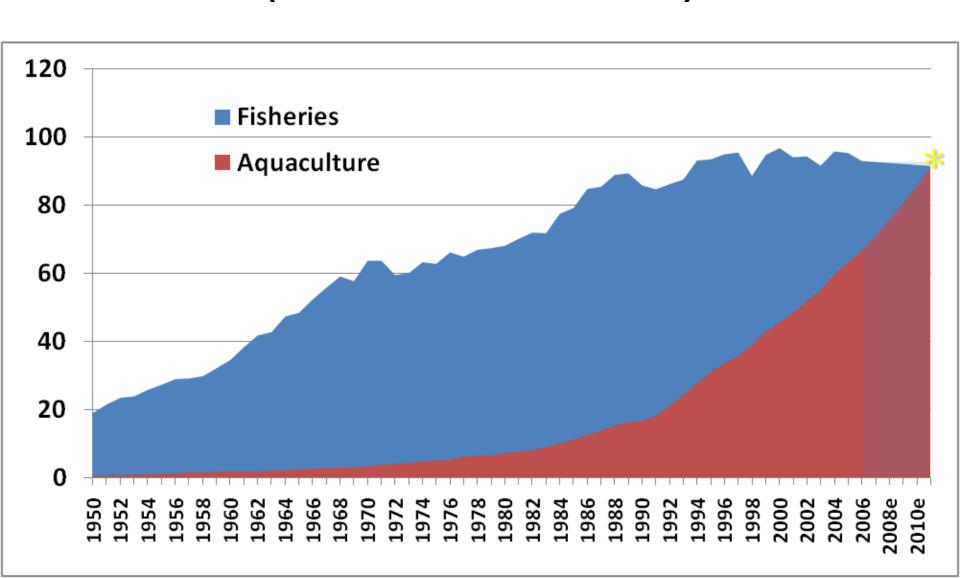
Catfish – U.S. vs. Pangasius



United States Seafood Supply

- Over 80% is imported from 150+ countries
- Much of the imports come from developing countries
 - Regulatory frameworks and enforcement are inconsistent
- How can we assure consumers that seafood is wholesome, safe and responsibly produced?

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My Trade Background

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Catfish – U.S. vs. Pangasius



"Oh, what a tangled web we weave
When first we practice to deceive."

Sir Walter Scott



Issues Behind Trade Barriers

- Environmental degradation
 - Mangroves farm sites
- Food Safety
 - HAACP requirements
 - Water testing
 - Only approved antibiotics
- Labor
 - Minimum wage
 - Age and working conditions



GAA Mission:

- Further environmentally responsible aquaculture to meet the world food needs.
- Through Best Aquaculture Practices (BAP), GAA encourages responsible production systems



Primary Activities for GAA

- Primary activities: Education and Training
 - RAF Responsible Aquaculture Foundation
 - JIFSAN -
 - Malaysia BAP Pilot Program
 - China: AQSIQ BAP Pilot Program
 - GOAL Kuala Lumpur
 - ADVOCATE MAGAZINE



GAA focus of Standards for Best Aquaculture Practices

Environmental

- Habitat, effluents, salinization

Social

- Community rights
- Child labor and worker safety

Food Safety

- Salmonella and other pathogens
- Antibiotics, pesticides

Traceability

- From pond to processed lot



Standards Development Process

- Standards Oversights Committee:
 - -4 NGOs
 - 4 Industry
 - 4 Academic/Policy
- Technical Committee
- Stakeholder Review
- Continual Revisions
- Committed to Compliance
 - FAO Guidelines for Aquaculture Certification
 - Global Food Safety Initiative

BAP Standards: Entire Production Chain



Comprehensive Standards

	Supply Chain			
	Hatchery	Farm	Feed	Processing
Environmental	✓	✓	✓	✓
Social	✓	✓	✓	✓
Food Safety	✓	✓	✓	✓
Traceability	✓	✓	✓	✓



Certification Systems

- The BAP Certification Program has reached a volume of 1.3 billion pounds
 - Shrimp
 - Tilapia
 - Catfish
- Standards coming in 2010:
 - Feed Mill
 - Pangasius
 - Salmon



US Market Endorsement of BAP Certification

- USA Retail & Foodservice
 - Ahold
 - Aldi
 - Darden
 - Disney
 - Food Lion
 - Giant Eagle
 - Hannaford
 - Kroger
 - Raley's

- Sam's
- Sea World
- Sodexo
- Sweet Bay
- Target
- Topco
- US Foodservice
- Walmart



Canadian & European Market Endorsement of BAP Certification

- Canada
 - Sobey's
 - Walmart
- Europe
 - ASDA
 - Delhaize
 - Morrison's
 - The COOP



BAP Standards Recognition

- •USFDA
- US State Department
- US Department of Labor
- AQSIQ in China
- Malaysia



"Yesterday is history, tomorrow is a mystery and today is a gift."

Eleanor Roosevelt



If we do that work together, We will truly make a difference.

THANK YOU

