

# Creating a Port of Entry to Stable Jobs

## OECD Policy Forum on Jobs for Youth Oslo, September 20th, 2010

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### The OECD JOBS for YOUTH study





- Very rich, thought provoking and informative synthesis report
- Based on 16 country reports drawing on national reviews carried out in the 2006-2010 period
- Good representation of different institutional environments (Belgium, Denmark, France, Greece, Netherlands, Poland, Slovak Republic, Spain and UK, Australia, Canada, Japan, Korea, Norway, New Zealand and US)

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### **Key messages**



- Significant improvements in the youth labour market prior to the crisis...
- ...but persisting problems of labour market integration for some **disadvantaged youth**.
- The global crisis has hit youth hard and the shortterm outlook for many youth is rather gloomy...
- ...with the youth unemployment rate likely to remain relatively high in the majority of OECD countries in the coming months (years?)

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## Who are the Disadvantaged youth? f

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#### 1) The "youth left behind" (UNSKILLED)

- Cumulate disadvantages (no diploma; from immigrant/minority background; living in deprived areas) and at risk of dropping out not only of school but also of the labour market
- <u>Proxy:</u> Persons neither in employment, nor in education or training (NEET) without upper secondary education. 11 % of 15-29 having left education-year-olds in the OECD in 2005.

#### 2) The "poorly integrated new entrants" (DUAL WORKERS)

- Often with diplomas but back-and-forth between temporary jobs and unemployment, even during periods of strong economic growth
- <u>Proxy:</u> (lower bound) in Europe in 2005-07: 8% of youth aged 15-29 having left education and found a temporary job were not in a stable job two years after.

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# Evidence of « scarring » effects for these groups

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Sizeable long-term effects of **unemployment** at labour market entry on **annual earnings** in France, Germany, Italy, Spain, the UK and the US:

**UK** a 1 % point increase in the unemployment rate at entry reduces earnings by almost 8%. This effect declines over time to just 2% ten years after entry and disappears thereafter. More persistent effect for highly educated.

**US**, the contemporaneous decline in earnings 2-3% and it dissipates within ten years of labour market entry. More persistent effect for the low-educated

**France** and **Spain**, negative contemporaneous effect of 2-3% on earnings; this effect persists up to 15 years after labour market entry.

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## **Policy Recommendations**

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- Set of recommendations tailored to specific disadvantages. Issues of timing.
- Measures for the unskilled
- Measures for dual workers
- Policies for the short-term (jobs crisis)
- Policies for the medium-term

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### **Unskilled and dual**

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- Get a diploma for the unskilled. Reduce disincentives to hire unskilled through sub-minimum wages for youth and/or lower social security contributions for low wages
- Remove barriers to the integration of dual workers.
   Continue efforts to reduce labour-market duality overall and in particular the gap between regulations for temporary and permanent contracts

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## **Short-term and long-term**

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- Short-term: extend coverage of unemployment benefits, but increase scope of activation schemes, employment and training pathways
- Medium-term: Improve education systems and transition from school to work (expand apprenticeship schemes)

#### **Comments**

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D B

- More (scaring) evidence on scarring effects
- The NEETs and Youth Unemployment : two sides of the same coin?
- Jobs for youth: why improvements before the crisis and large losses during the recession?
- How to "reduce the gap between regulations for temporary and permanent contracts"

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## More (scaring) on scarring

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- *Ellwood* (1982): poor start induces lower lifetime wages and lower employment opportunities
- Mroz e Savage (2006): unemployment at 22 implies earning 30 per cent lower at 25. At age 30-32 below -2-3 per cent
- Kletzer and Fairlie (1999): entry long-term unemployment implies wage losses over the lifetime of 8 per cent for men and 13 per cent for women
- Gregg and Tominie (2001): lifetime wage losses even larger (13 to 21 per cent)
- Arulampalam (2001): increase in risk of new job losses
- *Bell and Blanchflower* (2009) von Wachter (2009): health effect even 20 years after

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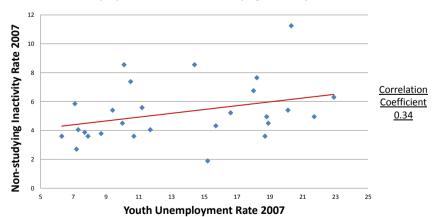
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## Youth U and NEET: two sides of the same coin?

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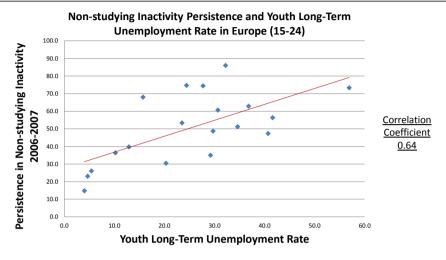
Youth Unemployment rate and Non-studying Inactivity rate (15-24)



Source: OECD

## Persistence in non-studying inactivity and Youth Long-Term Unemployment





Source: EU-SILC and EUROSTAT

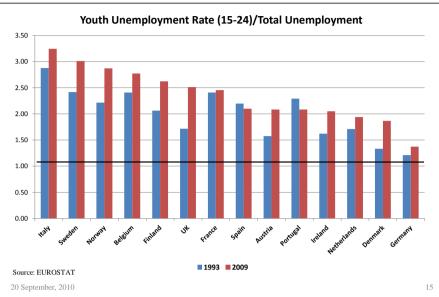
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### **Comments**

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### Worse than the 1992 crisis

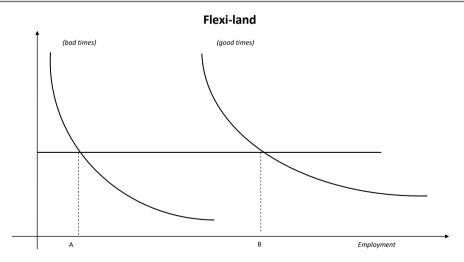




## **The Honey-Moon Effect**

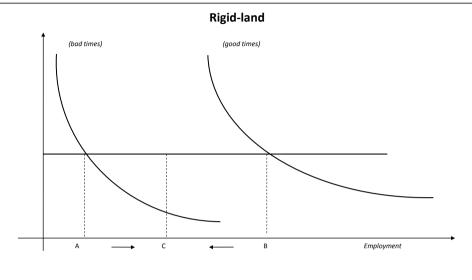






## **The Honey-Moon Effect**

f R D B

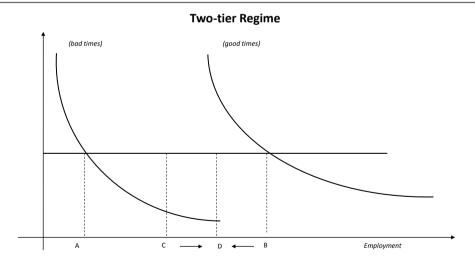


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## **The Honey-Moon Effect**

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### The issue

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- Dualism temporary-permanent contracts contributes to explaining the "significant improvements in the youth labour market observed **prior** to the crisis". However, it also increases job losses during recessions and make them concentrated on young workers.
- Dualism increases the volatility of employment. Bad during recessions (large job losses), not so bad during upturns (honeymoon, job creating effect)
- Phasing out temporary contracts now could give us the worse of all possible worlds (large job losses during the recession without large job gains during the recovery)
- Need of smart reforms

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#### **Comments**

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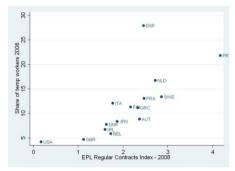
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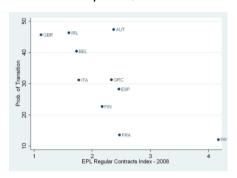
# Dualism is stronger in countries with f R stricter protection on regular contracts D B





Strictness of EPL for Permanent Contracts and Share of Temporary Contracts in Total (Dependent) Employment

 $\rho = -0.72$ 



Strictness of EPL for Permanent Contracts and Transition Probability from Temporary to Permanent Contracts

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## Dualism involves lower wages for dual f R workers at all skills and tenures D B

 $log~w_{i} = \alpha + \beta_{1}~EDUi + \beta_{2}~EDU^{2}_{i} + \gamma_{1}TEN_{i} + \gamma_{2}TEN_{i}^{2} + \mu PERM_{i} + \epsilon_{i}$ 

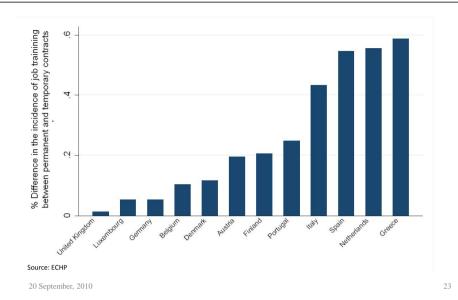
	Premium temporary-permanent µ	St.Err.	Obs.
Austria	20.1***	0.023	9867
Belgium	13.9***	0.017	7948
Denmark	17.7***	0.015	8009
Finland	19.0***	0.011	8940
France	28.9***	0.016	15260
Germany	26.6***	0.010	25448
Greece	20.2***	0.013	6978
Ireland	17.8**	0.069	1583
Italy	24.1***	0.008	30177
Luxembourg	27.6***	0.018	7889
Netherlands	35.4***	0.021	15845
Portugal	15.8***	0.016	7550
Spain	16.9***	0.007	22626
Sweden	44.7***	0.036	5412
United Kingdom	6.5*	0.037	7000

Source: EU-SILC and ECHP

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### Dualism = less on-the-job training





# Most serious problems still to come: f R Dual markets and future pensions D B

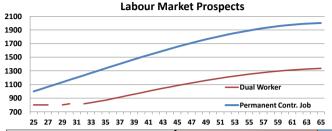
The dualism is likely to deeply affect future pension entitlements of the youngsters by three main channels:

- Workers with temporary contract earn, ceteris paribus, less than workers with open-ended contracts
- They experience more frequent career breaks
- They are generally not covered by unemployment insurance

The problem of adequacy is related to the dualism of labour markets, not to pension rules by themselves.

### Pension simulations for youngs: ITALY





#### Dual worker career:

25-28 y.o.: Temporary Job

(Co.co.pro.)

29: Unemployed

29-31: Fixed Term Job

32: Unemployed

33-35: Fixed Term Job

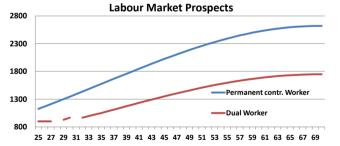
35-65: Permanent Job

			Dual \	Worker	Permanent Contr. Worker		
Growth Rate (g)	Retirement Age	Transformation Coefficients (2010)	Monthly Pension	Replacement Rate	Monthly Pension	Replacement Rate	
1.5%	67	0.0562	1052	79%	1677	84%	
	65	0.0562	996	75%	1591	79%	
	60	0.04798	690	53%	1112	57%	
1.2%	67	0.0562	1015	76%	1576	79%	
	65	0.0562	943	71%	1502	75%	
	60	0.04798	658	50%	1058	54%	
1.0%	67	0.0562	953	71%	1513	75%	
	65	0.0562	910	68%	1446	72%	
	<b>60</b> ptember, 2010	0.04798	638	49%	1023	52%	

## Pension simulations for youngs: SWEDEN







#### Dual worker career:

25-28 y.o.: Temporary Job

(Co.co.pro.)

29: Unemployed

**29-31:** Fixed Term Job **32:** Unemployed

**52.** Onemployed

33-35: Fixed Term Job

**35-65:** Permanent Job

			Dual Worker		Permanent Contr. Worker	
Growth	Retirement	Transformation	Monthly	Replacement	Monthly	Replacement
Rate (g)	Age	Coefficients (2009)	Pension	Rate	Pension	Rate
2.0%	65	0.0621	957	46%	1508	48%
	67	0.0678	1147	55%	1804	56%
	70	0.0784	1506	71%	2365	72%
1.5%	65	0.0621	811	47%	1256	48%
	67	0.0678	964	55%	1490	57%
	70	0.0784	1249	72%	1927	74%

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# The costs of Dualism: a Summary

Early differences in labor market career matter for pension benefits:

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- Dualism implies -59% of pensions upon retirement in Italy and -56% in Sweden
- Stronger differences for low retirement ages
- All this without taking into account of scarring effects

#### Moreover:

- More volatility, more job losses during recessions with automatic stabilizers not operating efficiently
- Reduced Human Capital Investment: less on-the-job training for dual Workers

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## Ways out: Contrato Unico, Contratto f R Unico di Inserimento, Contrat Unique D B

Proposals developed in Spain (100 academic economists, draft bill), France (Blanchard-Tirole, Cahuc-Kramarz) and Italy (Boeri and Garibaldi, draft bill): tenure track to stable jobs with protection increasing with tenure.

Common philosophy, but structure tailored to country-specific regulations.

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#### Il Contratto Unico di Inserimento

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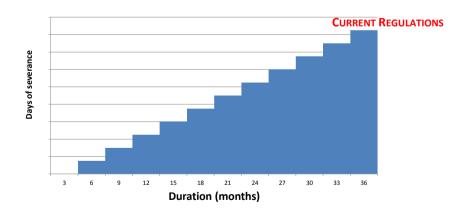
Italian draft bill differentiates entry through experimentation from genuinely fixed term jobs. Open ended contract with two phases:

- Entry Phase (up to the third year): the worker has the right to severance payments proportional to tenure (independently of firm size): dismissal without just clause requires up to six months in severance payments (5 days of severance every month). Entry phase lasts three years
- Stability Phase (from third year onward): current legislation (for dismissal without just clause: reinstatement right in firms above 15 employees and six months severance in small firms)
- Fixed term contracts and de-facto dual workers (yet self employed in the books) only with high salaries and higher contributions to unemployment benefits. Employers must pay for higher flexibility

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### **A Graded Tenure Path**

 $\begin{array}{ccc} f & R \\ & D & B \end{array}$ 



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