



HOW TO SELECT BUYERS OF OIL, GAS AND MINERALS: GUIDANCE FOR STATE- OWNED ENTERPRISES

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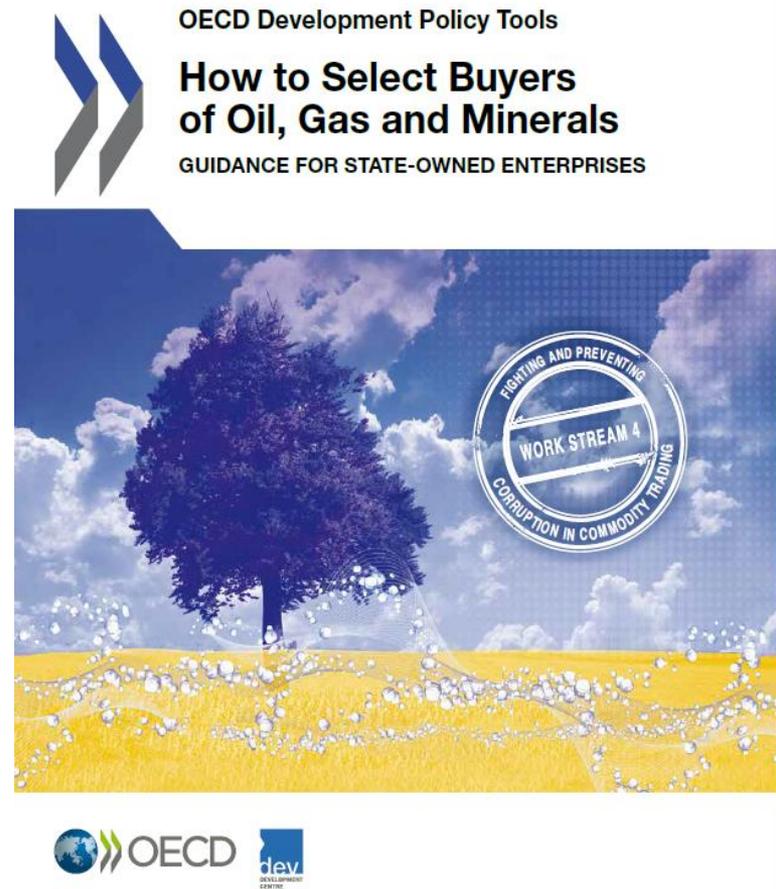
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How to Select Buyers of Oil, Gas and Minerals: Guidance for State-owned Enterprises

- Released today on OECD website
- Output of the Thematic Dialogue on Commodity Trading Transparency
- Developed through an iterative process involving SOEs, governments, private sector and civil society





Overview of the Guidance

- The Guidance explains how SOEs can set up transparent and competitive buyer selection procedures that reduce discretion and close opportunities for corruption;
- The Guidance provides recommendations for countering key corruption challenges at each step of the buyer selection process, and identifies examples of best practices;
- This Guidance complements the work of the EITI on recommended disclosures of buyer selection procedures by SOEs, and can be used by SOEs to ensure disclosures are consistent with 2019 EITI Standard;
- Guidance is an example of cooperation between OECD DEV & EITI resulting in the mutual recognition of respective work, maximisation of synergies and avoidance of duplication.



Changes from previous draft

New subsections:

- Role of the SOE Board
- Auditing arrangements for SOEs
- Addressing conflicts of interest in the buyer selection team
- Additional criteria for buyer selection – integrity



Changes from previous draft (continued)

Strengthened sections:

- Local participation requirements
- Addressing corruption risks in direct negotiations
- Enhanced due diligence recommendations

SOE disclosure recommendations:

- Aligned with the 2019 EITI Standard and other relevant EITI guidance



Next steps: dissemination and uptake

- Consideration of holding “DEV Talk” (a series of talks organised by the OECD Development Centre) to promote uptake of the Guidance.
- Invitations to key stakeholders to pen blogs on how the Guidance can be used by SOEs.
- Possible development of summary version of the Guidance that highlights the key messages from each section.



Thank you

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