

Public Procurement Review of Nuevo León, Mexico

Review of the public procurement policies and practices of the State
Government of Nuevo León, Mexico

The Public Procurement Review of Nuevo León analyses and evaluates the procurement policies, processes, and practices of the state government. The Review compares practices followed by the State Government of Nuevo León against existing OECD principles, namely the 2015 *Recommendation of the Council on Public Procurement* and international best practices to determine the areas of opportunity for improving the efficiency, integrity, and accountability of Nuevo León's public procurement.

The analysis includes a review of the legal and institutional framework, as well as the procedures for public procurement of the State Government of Nuevo León. It develops an appraisal of risk areas in the procurement practices and includes a comparison of current procurement processes against international best practice in order to improve management effectiveness, capacities, control and accountability, optimise resources, and prevent corruption. The assessment includes a review of the procurement procedures' compliance with established public policy goals, including economic, social, and environmental complementary goals. Finally, the Review examines policies for conducting supplier evaluations and the tools to sanction suppliers in breach.

In October 2016, the State Government of Nuevo León and the OECD established an agreement to work together on the review of its procurement policies and practices in order to advance efficiency and effectiveness whilst maximising value for money and regaining trust in the public procurement function of Nuevo León.

Fast Facts

Country: Mexico (State of Nuevo León)

Timeframe: October 2016 – January 2018

Counterparts:

- Office of the Comptroller for Government Transparency of the State Government of Nuevo León (*Contraloría y Transparencia Gubernamental del Gobierno del Estado de Nuevo León*)
- Ministry of Administration of Nuevo León (*Secretaría de Administración del Gobierno del Estado de Nuevo León*)

Areas of focus:

- Centralisation of the procurement function
- Efficiency
- Transparency and integrity
- E-Procurement
- Secondary policy objectives and value for money
- Professionalisation of public procurement practitioners
- Supplier relationship management
- Evaluation
- Risk management
- Integration with budgeting and programming processes

List of Deliverables

- Public Procurement Review
- Two capacity-building workshops

Timeline

- **11 October 2016** Signature of the Agreement between the State Government of Nuevo León and the OECD
- **24-25 March 2017** First capacity building workshop on smart supply market research and designing award criteria
- **15-16 January 2018** Second capacity building workshop on the budgeting/procurement interface and the benefits of framework agreements
- **10 January 2018** Launching of the OECD Review *Public Procurement in Nuevo León, Mexico: Promoting Efficiency through Centralisation and Professionalisation*

Content of the project

The project supports the implementation of good practices in the public procurement system of the State Government of Nuevo León. The OECD worked closely with the State Government to present a series of conclusions, international comparisons, recommendations, and proposals for improvement, including concrete actions that Nuevo León could carry out to address the opportunity areas identified in the analysis.

The work by the OECD consisted in carrying out a review and providing support to Nuevo León authorities through two capacity-building workshops. The project comprises two components as follows:

Component 1 – Public Procurement Review

This review examines the ongoing public procurement reforms in Nuevo León, Mexico: both the progress achieved and the many challenges ahead. It discusses the benefits of further centralisation of public procurement activities for goods and services, greater aggregation, and a shift in administrative culture from excessive formality towards strategic public procurement and value for money. The review provides concrete proposals addressing every aspect of the procurement lifecycle, from planning and market consultations to contract management.

Component 2 – Capacity building workshops

Two capacity-building workshops include both, a theoretical and a practical component. The OECD selected the topics of these workshops in consultation with the State Government of Nuevo León, and focused on market research, award criteria, the budgeting/procurement interface, and framework agreements. Country experts and OECD staff led these workshops, which included practical exercises so that participants could apply their learning. In fact, Nuevo León is already implementing two framework agreements, which incorporate lessons from the OECD review and the workshop.

Outputs and resources

- [*Public Procurement in Nuevo León, Mexico: Promoting Efficiency through Centralisation and Professionalisation*](#)
- [*OECD Recommendation of the Council on Public Procurement*](#)