Dominant Firms and the Economy

Thomas Philippon

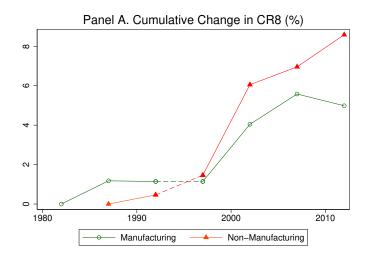
NYU, NBER, CEPR

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Motivation

- Large firms have played important role in the economy, at least since 19th century.
- Are they becoming relatively more important today?
- In which industries?
- Why?
- What are the welfare implications?

The Rise in US Concentration



Source: U.S. Economic Census for all Businesses. Dashed lines because of changes in industry classification from SIC to NAICS.

Concentration : Good or Bad?

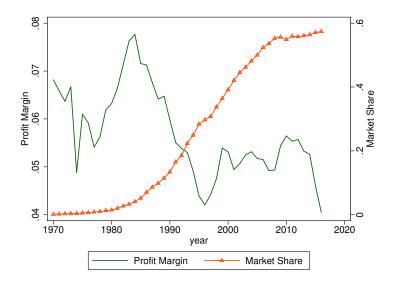
Good concentration

- low prices, high productivity, intangible investment
- e.g, retail & wholesale trade

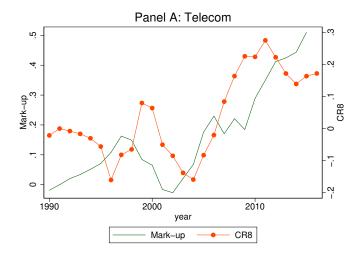
Bad concentration

- high prices and low productivity
- e.g., telecoms, airlines, healthcare

An Example of Good Concentration: Walmart



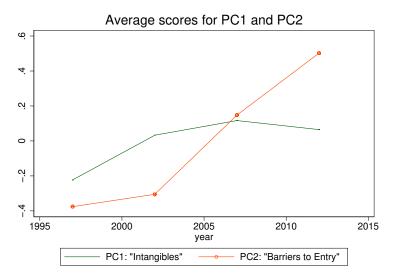
An Example of Bad Concentration: Telecom



Cost of Internet Access, 2018

Rank	Country	Broadband Cost
40	France	\$ 31
43	South Korea	\$ 32
53	Germany	\$ 37
119	US	\$ 68

Good Concentration / Bad Concentration

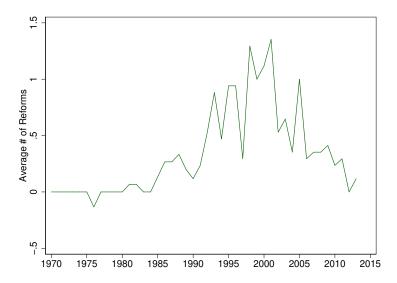


Covarrubias et al. (2019)

Technology or Policy

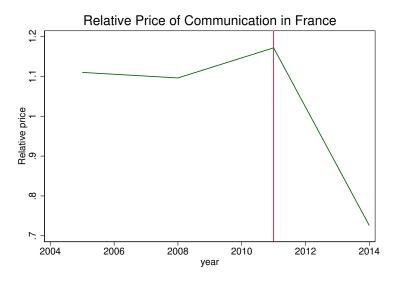
Europe?

Product Market Reforms in Europe



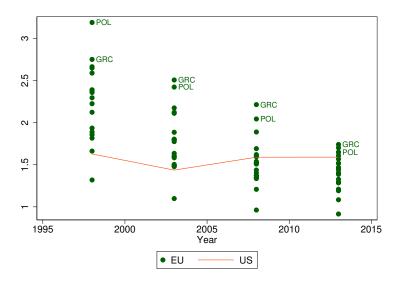
Source: Duval et al. (2018).

Comparison of Telecom Prices in FR vs US



Gutiérrez and Philippon (2018)

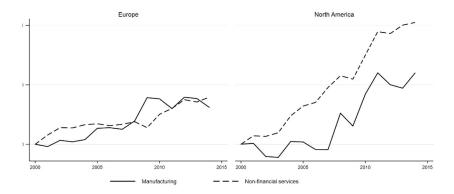
Regulation: US vs EU



Source: OECD PMR.

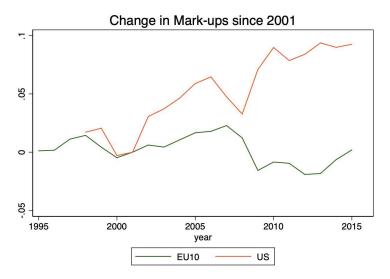
US VS EU Concentration

Figure 9. Concentration for Manufacturing vs Services in Europe & North America



Source: OECD. Bajgar et al. (2019)

Markups EU vs US



Philippon (2019)

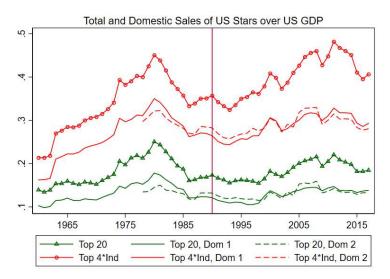
The Missing Trillion Dollar

- Monthly savings per households: \$300
- Nationwide annual household direct savings: \$600 billion
- General equilibrium impact of returning to competitive markets
 - GDP: \$1 trillion
 - Labor Income: \$1.25 trillion
 - Profits: -\$250 billion

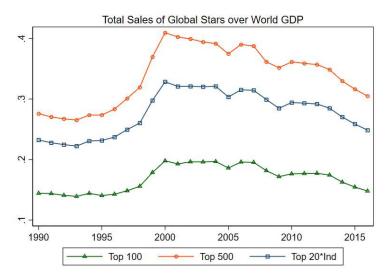
About the Stars

How Do Current Stars Compare to those of the Past?

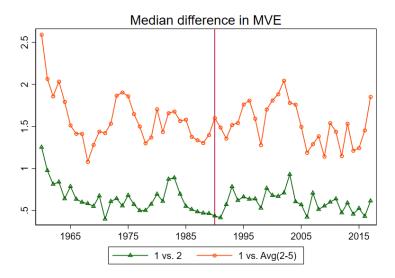
Footprint of US Stars



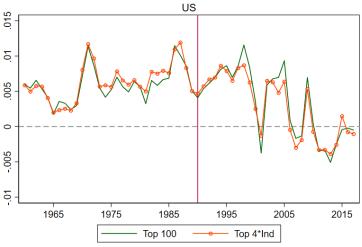
Footprint of Global Stars



Winner Takes All?

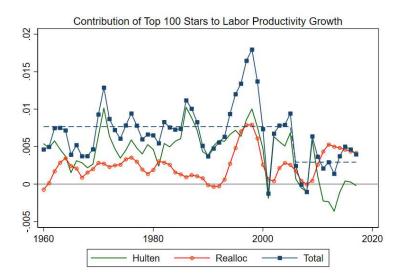


Productivity?



Notes: Excludes Oil industries

Fading Stars





Concentration Post Covid19?

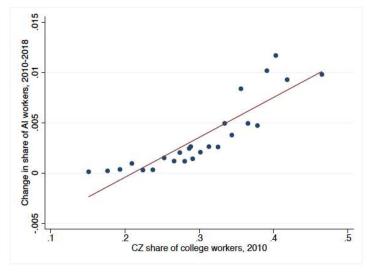
Big Tech at the Top



Recent Developments

- Beyond Cournot, Bertrand and monopolistic competition.Cavenaile et al. (2020)
- Dynamic M&A. Mermelstein et al. (2020)
- Big data. Farboodi et al. (2019)
- Labor market. Babina et al. (2020)

Barriers to Diffusion and Geographic Polarization



Babina et al. (2020)



The End

- Babina, T., A. Fedyk, A. He, and J. Hodson (2020). Artificial intelligence, firm growth, and industry concentration.
- Bajgar, M., G. Berlingieri, S. Calligaris, C. Criscuolo, and J. Timmis (2019). Industry concentration in europe and north america. Technical report, OECD.
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- Duval, R., D. Furceri, B. Hu, J. T. Jalles, and H. Nguyen (2018). A narrative database of major labor and product market reforms in advanced economies. *IMF Working Paper*.

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