# OECD-OeNB symposium: Financial literacy and financial resilience in challenging times

# PRESENTATIONS

14 October 2022 Oesterreichische Nationalbank (OeNB) Vienna, Austria





VIENNA22

# Session 1: Enhancing financial resilience in uncertain times



### **OECD-OeNB Symposium:**

### Financial literacy and financial resilience in challenging times

October 14, 2022

**Dr. Supriya Syal, Deputy Commissioner** Financial Consumer Agency of Canada



# **Monthly COVID-19 Financial Well-being Survey**

#### **Concerning Trends**



24%

of Canadian households spend more than their monthly income (August 2022)

Compared to **21%** in 2021, to **19%** in 2020, to **17%** in 2019



**43%** 

of Canadians who had debt said it increased (July 2022)

Compared to **37%** in 2021, to **35%** in 2020 No data for 2019



31%

of Canadians said they are short on money at the end of the month (September 2022)

> Compared to **28%** in 2021, to **25%** in 2020, to **19%** in 2019



41%

of Canadians are worried money will not last (September 2022)

Compared to **33%** in 2021, to **32%** in 2020, to **31%** in 2019

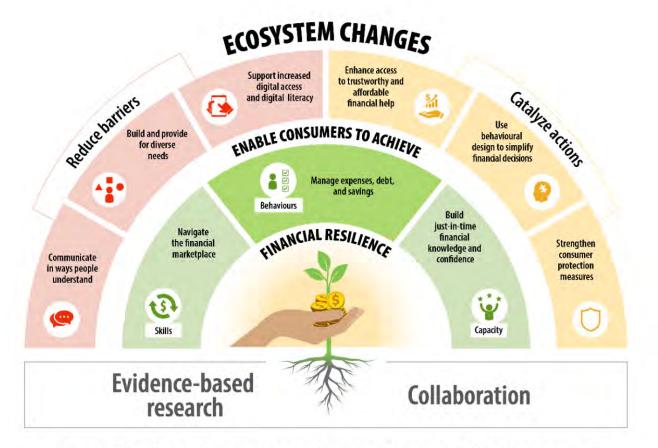


40%

of Canadians who feel they are just getting by (September 2022)

Compared to **33%** in 2021 and 2020, to **30%** in 2019

### Make Change that Counts: National Financial Literacy Strategy 2021-2026



A 5-year plan to create a more **accessible**, **inclusive**, and **effective** financial literacy ecosystem for all Canadians.

Vision A Canada where everyone can build financial resilience in an increasingly digital world.

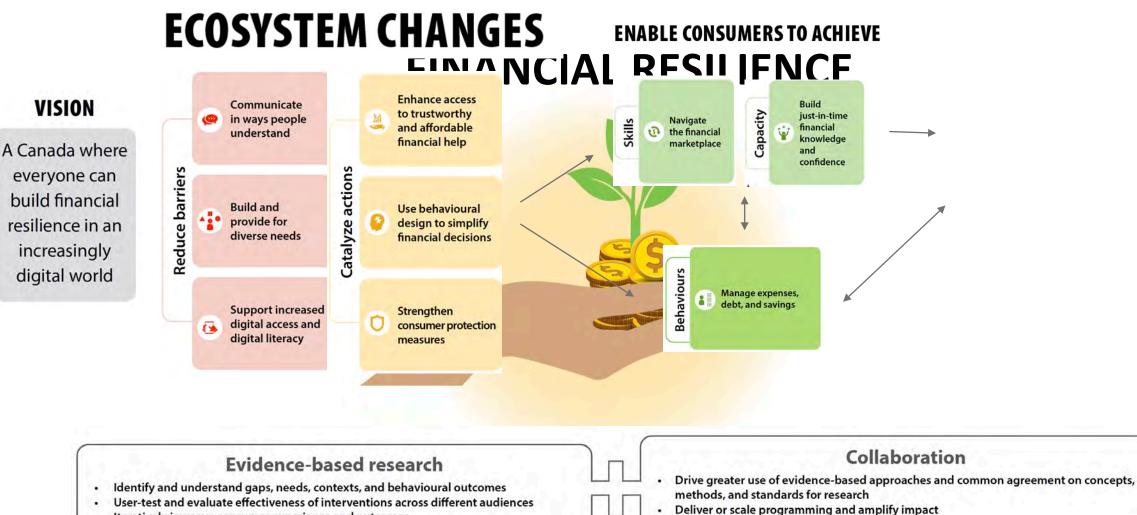
Visit Canada.ca/Financial-Literacy

### **National Financial Literacy Strategy**

A five-year plan to create a more accessible, inclusive and effective financial literacy ecosystem for all Canadians.

Share insights, resources, and best practices

.



Iteratively improve consumer experience and outcomes

# **Key Messages**

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• **Economic context requires action** and collaboration to design interventions to remove barriers, catalyze action and foster knowledge, skills and behaviours to improve financial resilience

**•The National Financial Literacy Strategy provides a clear roadmap** for ecosystem change that will strengthen the financial resilience of Canadians.

**•Collaboration** with ecosystem stakeholders will be central to positive change and impact measurement.



OECD-OeNB Symposium: Financial Literacy and Financial Resilience in Challenging Times

# Enhancing Financial Resilience in Uncertain Times

14 October 2022

#### Friderica Widyasari Dewi

Member of the Board of Commissioners in Financial Education and Consumer Protection

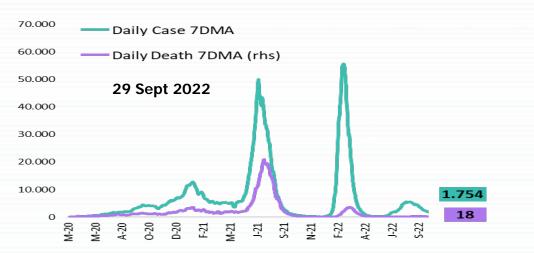
Labuan Bajo, East Nusa Tenggara, Indonesia



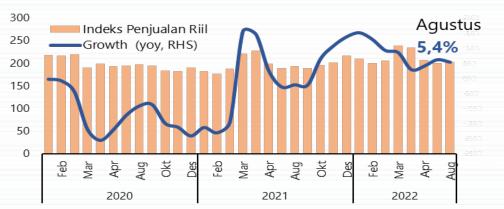
#### We are Entering a Post-Pandemic Era... Shifting From Pandemic To Global Economic Turbulence

#### 2

#### CONDITIONS ARE GETTING BETTER, ENCOURAGING ECONOMIC ACTIVITIES...



**Retail Sales Index** is still quite strong, helping to support the economic recovery



### ...HOWEVER, NOW WE ARE FACING GLOBAL ECONOMIC TURBULENCE



# SOLID ECONOMIC RECOVERY IN 2022 WILL BECOME A STRONG FOUNDATION FOR 2023 ECONOMIC GROWTH



Source: Asian Development Outlook and OECD Interim Economic Outlook, Sept 2022

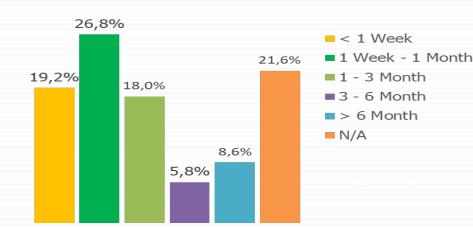


#### We are Entering a Post-Pandemic Era... Financial Resilience: Before and Post Pandemic

#### **BEFORE PANDEMIC**...

#### ... AND THE IMPACT OF COVID-19 HAVE BEEN SEVERE...

#### **Financial cushion**



#### on Household Finance ...





1 in 2 have no savings to support themselves



Among those who switched jobs, 1 in 2 formally employed moved to informal jobs



9 in 10 family businesses hit

Experiencing financial shortfall



I am concerned that my money won't last



#### on MSMEs... They need Help...

| Tax Deferral              | 15.5% | 42.3% |  |
|---------------------------|-------|-------|--|
| Loan Restructuring        | 25.4% | 47.4% |  |
| Easy Loan Administration  | 17.0% | 57.4% |  |
| Marketing                 | 14.0% | 66.0% |  |
| Electricity Tariff Relief | 24.2% | 73.2% |  |
| Capital Assistance        | 16.1% | 83.7% |  |

MSEs who Receive MSEs who Needed



#### **Enhancing Financial Resilience** Massive Financial Education...

Financial literacy strengthen financial resilience as it makes individuals better prepared at managing their money, thus ultimately improving their financial well-being





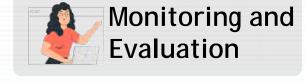
**OJK Regulation** on Financial \_iteracy



National Strategy on Financial Literacy (3rd)



**Financial Education Program** 



# Financial Education, focusing on Vulnerable Groups

For those in frontier, outermost and least developed regions

- Simolek Edutainment
- **Financial Village**



Women and Housewives

**MSMEs** 



Student and Young Generation



National survey every 3 years

4



Research based or thematic survey



Financial Literacy Dashboard











Financial Education, through Online Platform

Learning Management System

use



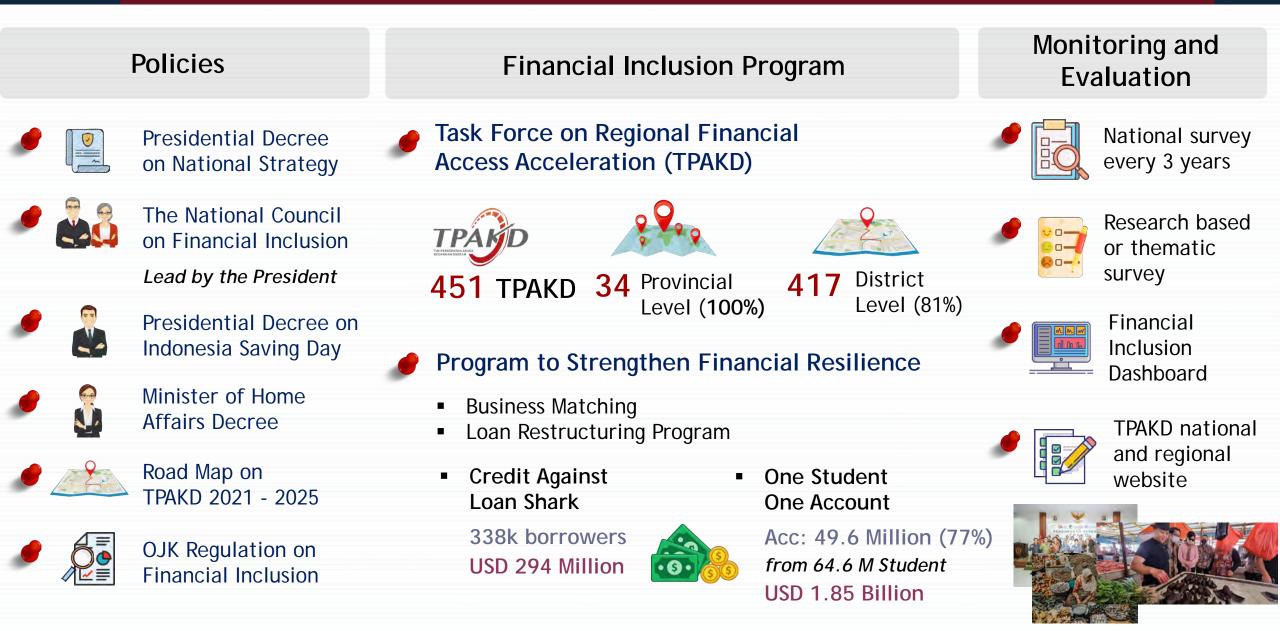
LMS Development Intensification of



Massive social media education through OJK regional office



#### Enhancing Financial Resilience Financial Access for All...





#### STRENGTHENING CONSUMER PROTECTION...

#### ...AND COMBATING ILLEGAL INVESTMENT.



Strengthening OJK regulation on Financial Consumer Protection Combatting Illegal Financial Technology Peerto-Peer Lending has become National Concern



#### President Joko Widodo, 11 Oct 2021



Strengthening Complaint Handling Mechanism

### Easy access to submit complaints, and can be monitored

Acceleration of complaint handling and dispute resolution



Market Conduct Supervision

#### More than 5,4 thousand scams stopped



#### **COLLABORATIVE ACTIONS**



Preventive action

**Complaints Handling Effectiveness** 





Borobudur Temple, Central Java, Indonesia

Thank You

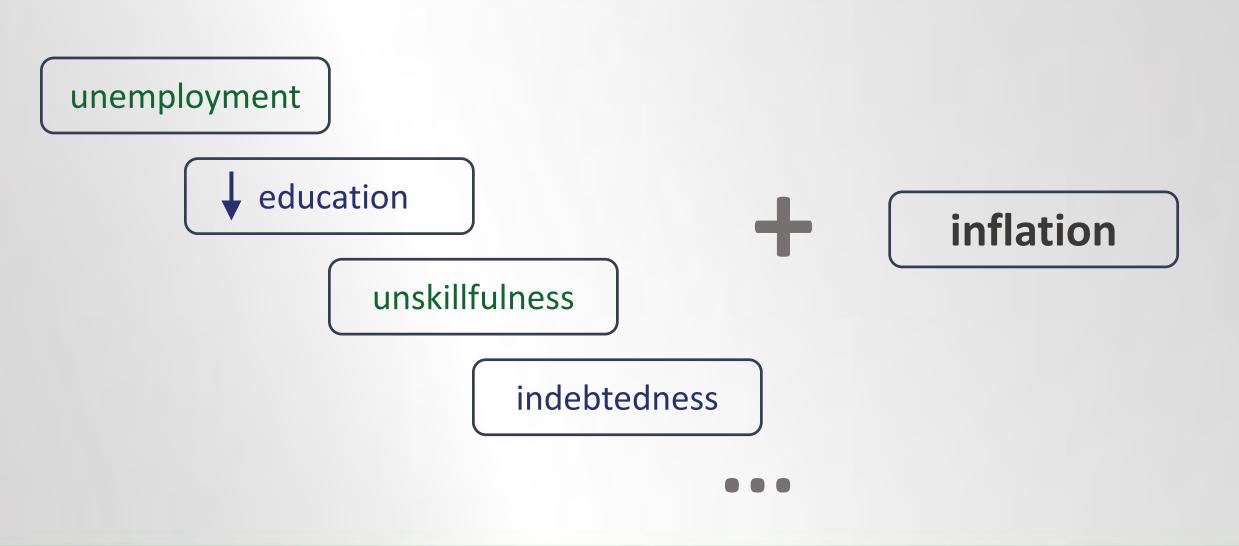
# Financial resilience in uncertain times

Maurício Moura Vienna, October 2022

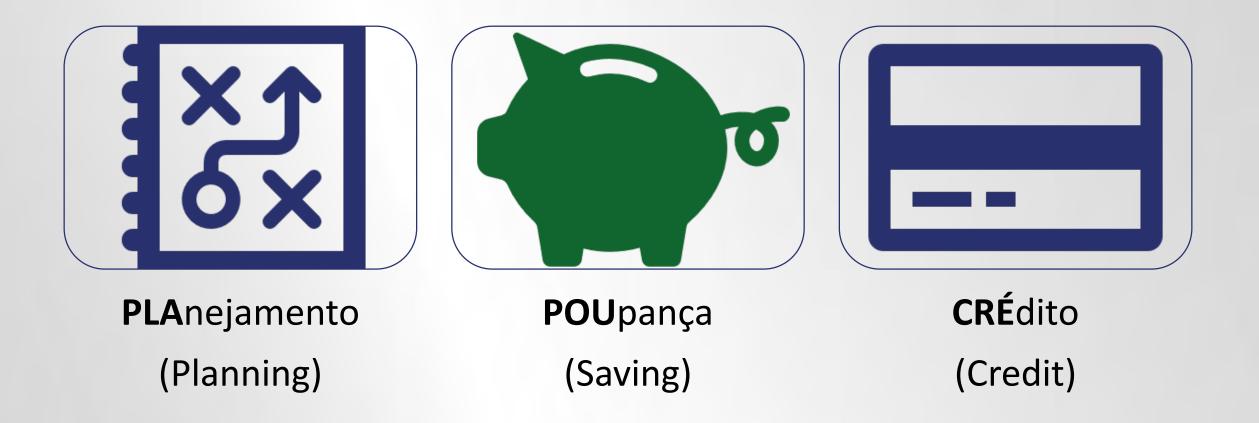




### Uncertain times + Inflation = More Financial Education



# Three-pillar foundation



# Two large financial education initiatives

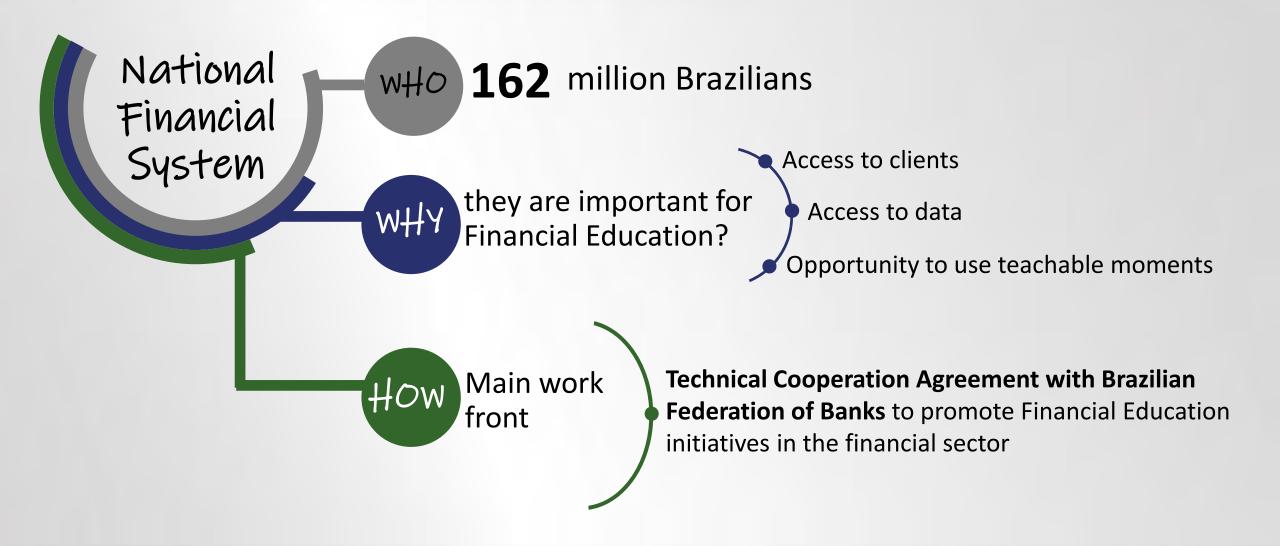




For adults, through the banking and payment systems

For children and educators, through schools

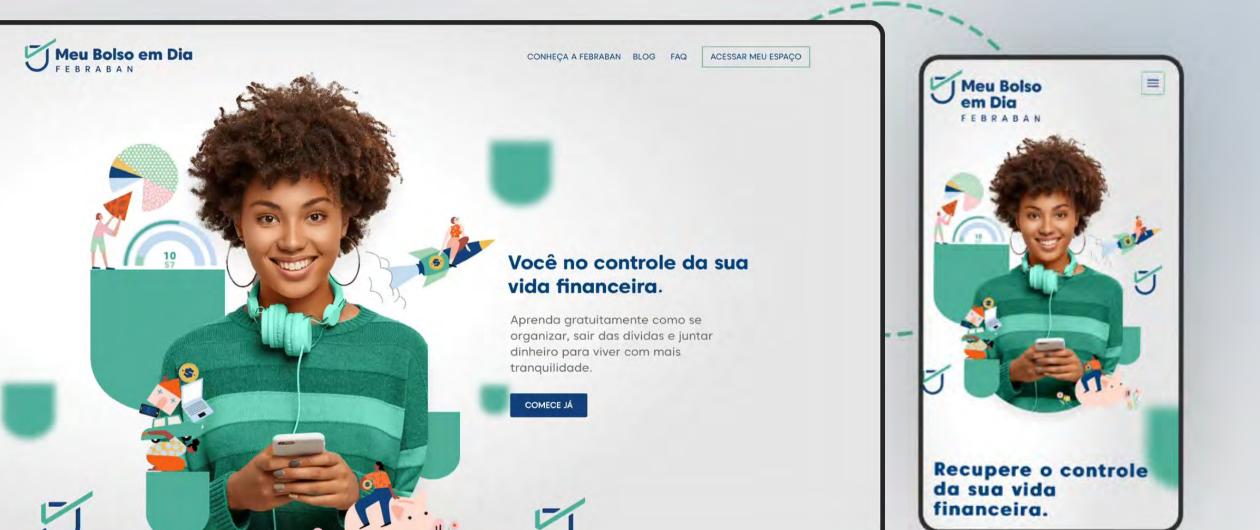
### Financial Education with the National Financial System

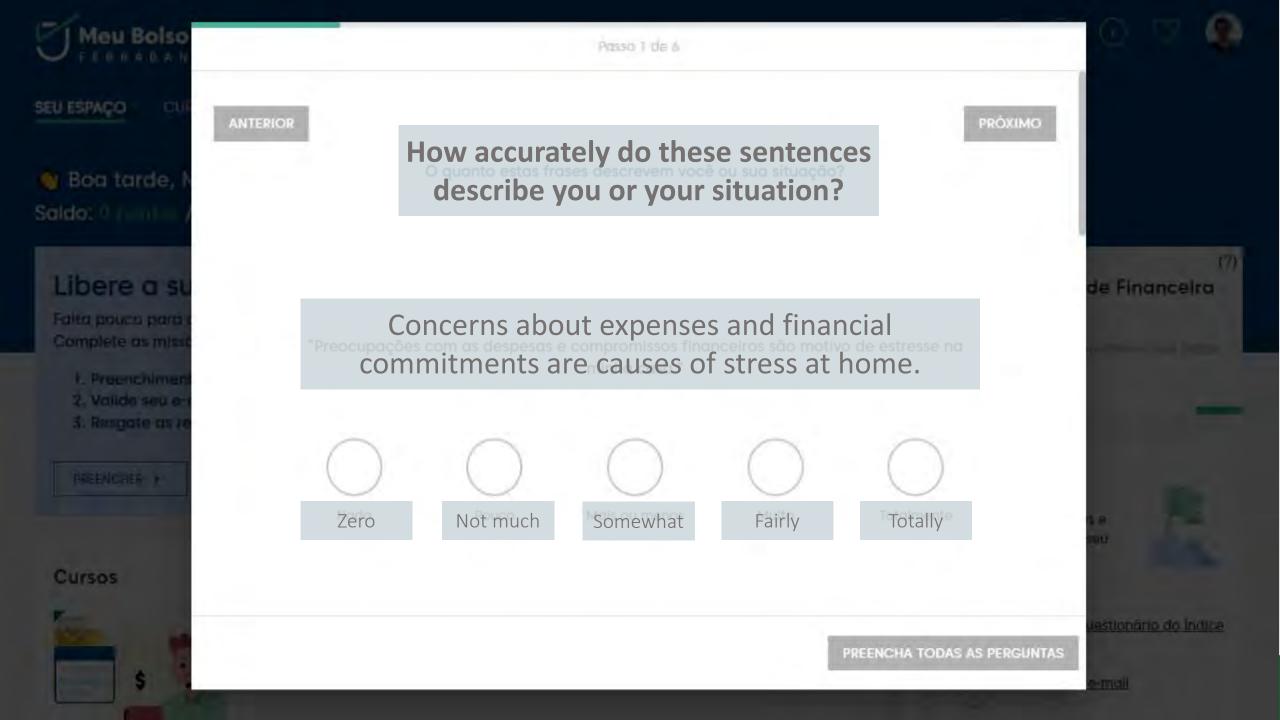


### A PLATAFORMA Meu Bolso em Dia

### Financial Education Platform

#### PLATAFORMA.meubolsoemdia.com.br





#### Meu Bolso em Dia

SEU ESENIÇO

CLIRSO'S E CONTEUE

T

### 🌒 Boa noite, Marina

#### Libere a sua Jornado

Falta pouco para aproveitar 100% Complete as missões abaixo e des

2. Volide seu e-mail 3: Respote as recompensas das

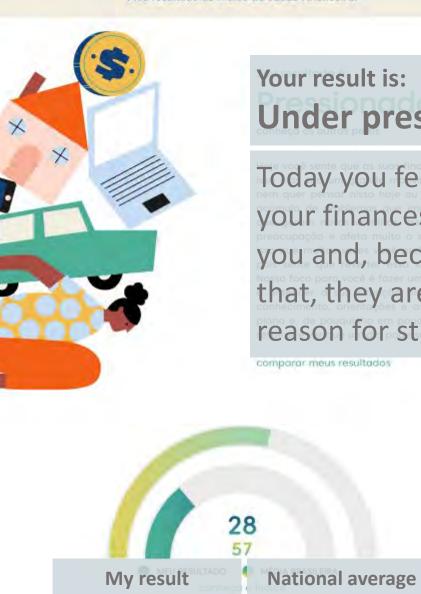
Vacê alında não validau seu e-mali Clique aqui para reenviar um nov

Sobre a sua Jornada Meu Bolso em Quais assuntos você busca na plat

Conteúdos relacionados a

Assuntos relacionados a co

Temas voltados para melho



Meu resultado do Índice de Saúde Financeira:

#### Your result is: **Under pressure**

Today you feel that your finances control you and, because of that, they are a huge reason for stress. (...)

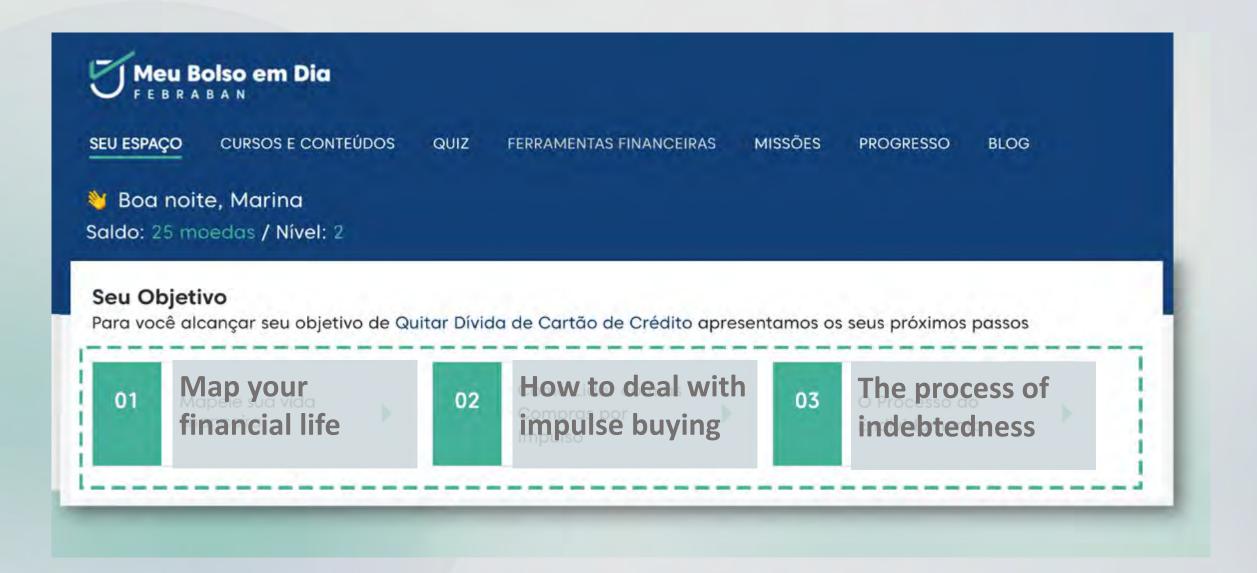
comparar meus resultados

Suas missões Realize suas missões e não perca de vista sou objetivo

×

MEU RESULTADO

Indice de Saúde Financeira

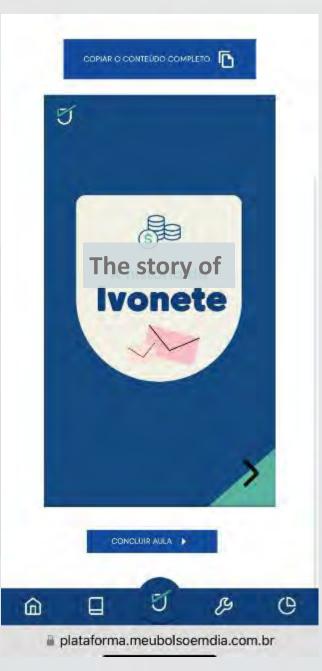


#### 👋 Boa tarde, Fabio

INIONE BARA VOOL

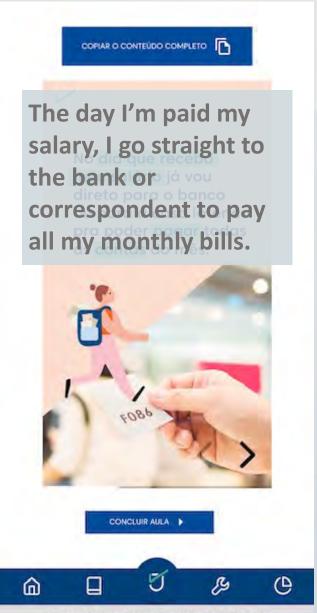
Saldo: 226 pontos / Nivel: 7 CURSOS / O PLANEJAMENTO NA PRÁTICA, DE UM JEITO QUE







plataforma.meubolsoemdia.com.br



plataforma.meubolsoemdia.com.br



Then I go to the supermarket with what's left of the money so I can buy whatever I need for the month.

I'd rather go to this grocery store that's cheaper than the others, so I can buy more things.



# Two large financial education initiatives

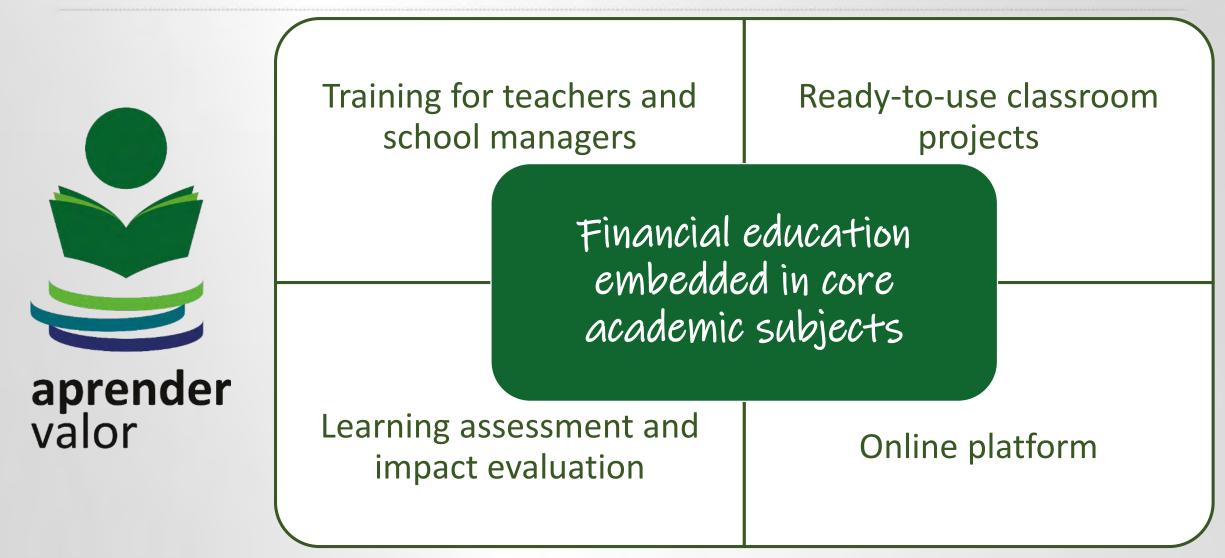




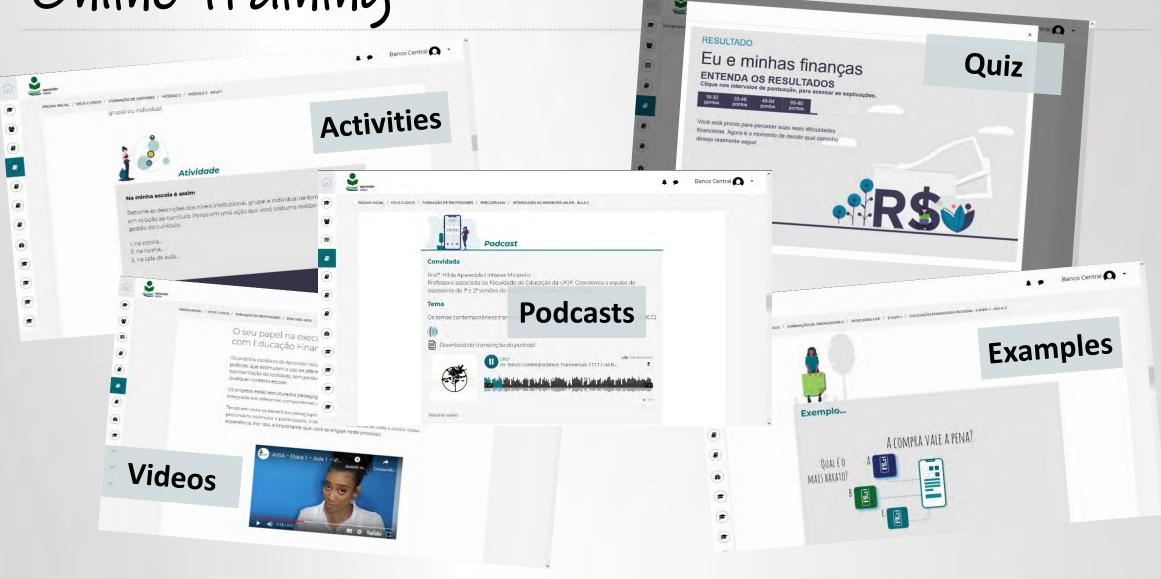
For adults, through the banking and payment systems

For children and educators, through schools

### In our schools

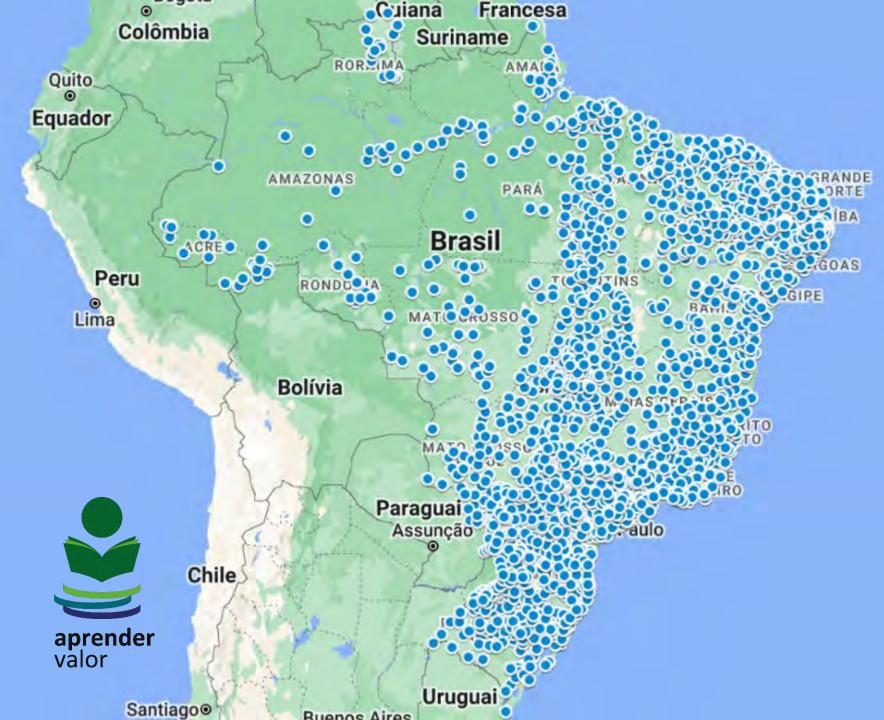


# Online training



Ready-to-use school projects





Target 6-14 YEAR OLD CHILDREN 22M STUDENTS 100K SCHOOLS 5.5K MUNICIPALITIES

Accomplished 1.2M STUDENTS 17K SCHOOLS 2.3K MUNICIPALITIES

> Oceano Atlântico Sul



### In action, all over Brazil

Oceano Atlântico Sul 5th grade Mathematics project: "Money: saving for what? Spending on what?" Playing The Budget Game. JK MUNICIPAL SCHOOL, SERRANÓPOLIS, GOIÁS

20

Assessment in an indigenous school of the Pankará ethnicity. SAGRADA FAMÍLIA SCHOOL, CARNAUBEIRA DA PENHA, PERNAMBUCO





Maurício Moura Vienna, October 2022







### Caroline Siarkiewicz Chief Executive Money and Pensions Service



Money and Pensions Service

### Who we are



#### Vision

### **Everyone making the most of their money and pensions**

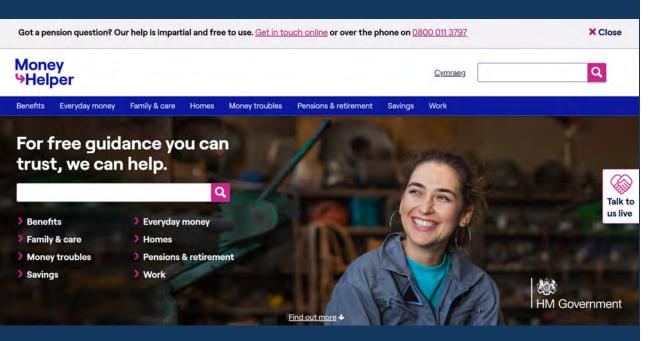
#### Mission

We help people – particularly those most in need – to improve their financial wellbeing and build a better, more confident future. Working collaboratively across the UK, we make sure customers can access highquality money and pensions guidance and debt advice throughout their lives, however and whenever they need it.

Sponsored by: by:



### What is MoneyHelper?



# Money Helper

A service from



- Free, impartial and all in one place
- Easy to use
- Backed by the government
- A signpost to trusted services for specialist support

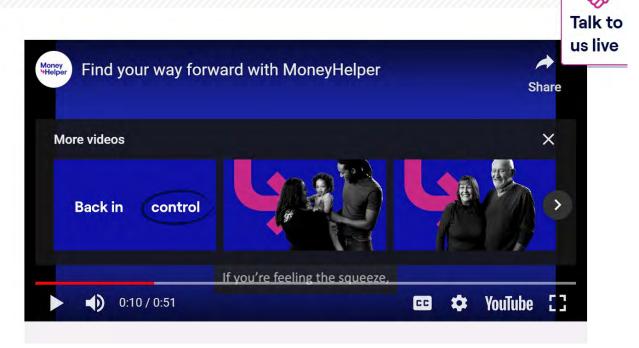


Benefits Everyday money Family & care Homes Money troubles Pensions & retirement Savings

Home > Money troubles

### Managing your money in uncertain times

The pandemic and the rising cost of living have left lots of people with new money worries. Whether you've been caught off guard by higher bills and payments, uncertain income or the loss of a job, we can help you find your way forward and take the first step towards getting on top of things.

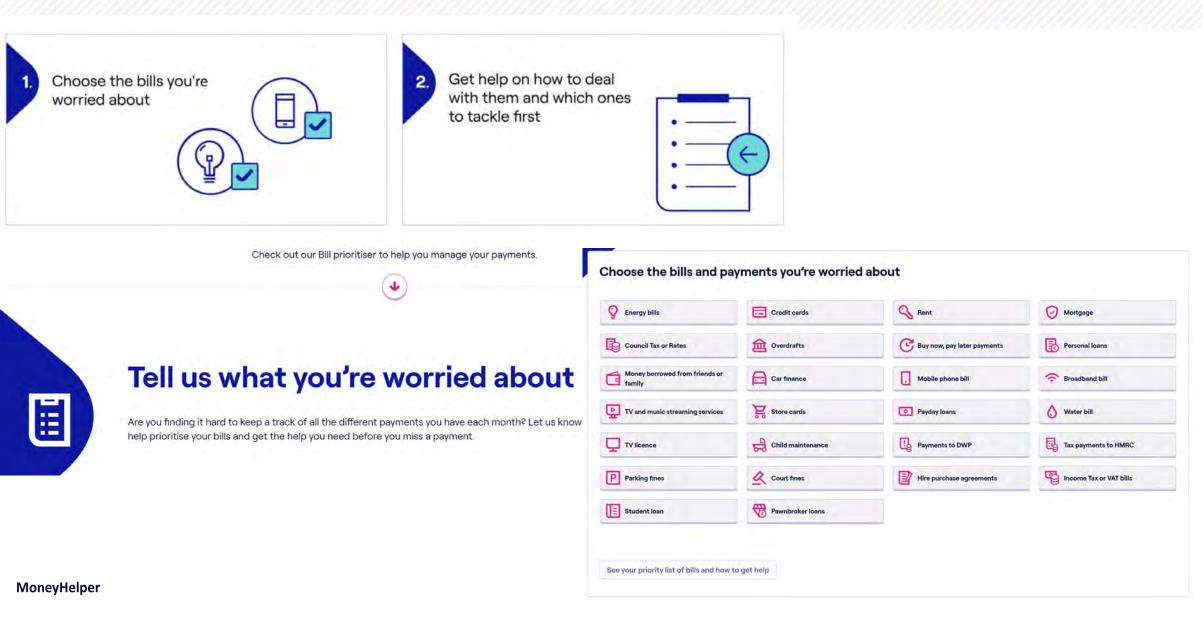


Cymraeq

Work

Q

# Help if you're struggling with bills and payments





### Money Helper

#### Name: Amy Jefferson

Age: 29 years old

Job: Works as a clerical assistant at Sheffield Children's NHS Foundation Trust.

- Living in her overdraft since University
- Partner lost his job
- Surviving on her wage and asking for regular handouts from parents to get by.

"We've been muddling along through life, but the past couple of years have been particularly difficult."

*"It felt like my wages were lasting less and less time through the month."* 

#### "it's an absolutely massive relief."

"Doing a budget planner now feels a lot less daunting than it did two months ago when we had deficits. Thank you all for doing what you do"

"I might be able to buy some clothes or shoes without holes in. We have not been spending on anything, we don't go out - I couldn't tell you the last time we went out for a meal. We don't buy new clothes, we have to wait for birthdays and Christmas to ask for a new pair of shoes."

Unnnn

**Money Guiders** 

#### Take your help further

Money touches every aspect of our lives. Money guidance is often given as part of wider services provided by thousands of diverse organisations and practitioners.

If you talk to your customers about money, our programme is here to help you do that.

#### Who is the Money Guiders programme for?

- anyone who provides any type of <u>non-regulated money guidance</u> to individuals or groups
- anyone based in the UK across all four nations from larger organisations with national coverage through to smaller and local groups
- community workers, housing officers, mental health workers, volunteers, welfare officers, energy advisers and money mentors, to name a few of the many roles delivering money guidance

those working with young adults through to older and retired people.







# 7-11 November 2022 #TalkMoney

### **Financial Wellbeing Barometer**

#### The Problem Space

There is no central authority on Financial Wellbeing in the UK and organisations are lacking the insights required to make informed interventions in line with the National Strategy.

#### The Opportunity

MaPS have an opportunity to lead on UK Financial Wellbeing by providing data-led insights to enable organisations to intervene in line with the 5 Agendas for Change.

#### The users

The Barometer will serve local and national organisations who can help improve the financial wellbeing of their employees, customers or stakeholders.

The barometer will be a method of reporting on financial wellbeing in the UK as defined by the five 'agendas for change' in the National Strategy

- At a population level key demographic groups
- At a geographical level local, regional and national
- Near real-time observational data, as well as selfreported



# Thank you

maps.org.uk

email: Caroline.Siarkiewichz@maps.org.uk



Session 2: Navigating the sustainable finance landscape



PER LE SOCIETÀ E LA BORSA

Navigating the sustainable finance landscape

NADIA LINCIANO CONSOB

OECD-OeNB symposium 'Financial literacy and financial resilience in challenging times' 14 October 2022

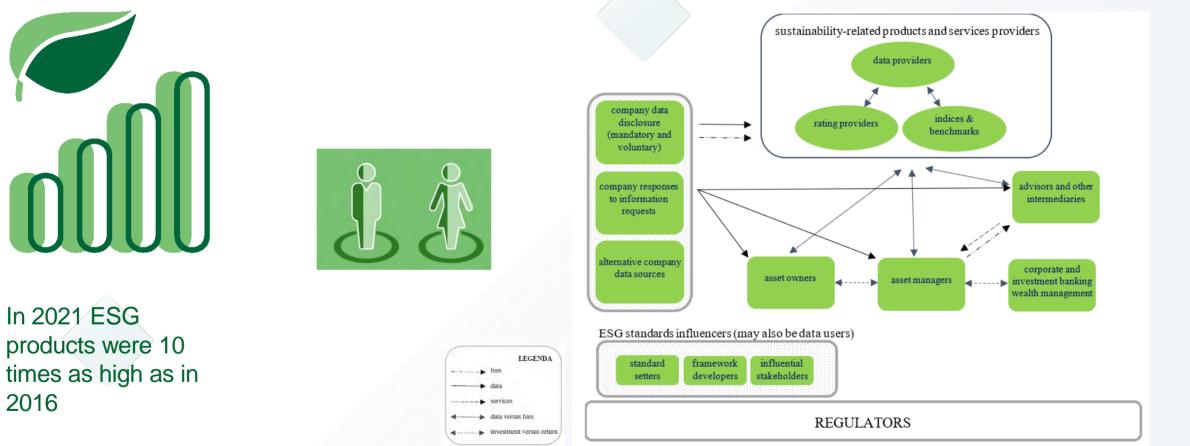


# Financial education and sustainable finance

- Challenges to **financial consumers**
- Challenges to financial market participants
- Challenges to regulators and ongoing initiatives
- The newly established OECD/INFE WG on Financial Literacy and Sustainable Finance

The opinions expressed in this presentation are those of the speaker and do not necessarily reflect CONSOB views. The speaker is the only responsible for any errors and omissions.





#### An increasingly complex sustainability-related ecosystem

OECD-OeNB symposium 14 October 2022

In 2021 ESG

2016



#### **CHALLENGES TO FINANCIAL CONSUMERS**

**GAPS** ....

- Awareness, knowledge, understanding
- Skills and behaviour
- Confidence, motivation, attitudes

Basic concepts
 Sustainability
 dimensions

- Investment strategies Products Financial risks and sustainability
- Sustainability preferences Social identification Social preferences Concern about ESG issues

**Use of Information** 

Interaction with

**Engagement with** 

intermediaries

companies

- Confidence and motivation to compare products
- Confidence and motivation to interact with market participants

OECD-OeNB symposium 14 October 2022



#### **CHALLENGES TO FINANCIAL CONSUMERS**

### ... AND DETERRENTS FROM SUSTAINABLE FINANCE

- Behavioural biases/attitudes
- Lack of trust and fear of ESG-washing

#### Cognitive burden







#### CHALLENGES TO FINANCIAL ADVISORS

- Delivery of salient information
- Elicitation of sustainability preferences
- Behavioural biases/misutrust



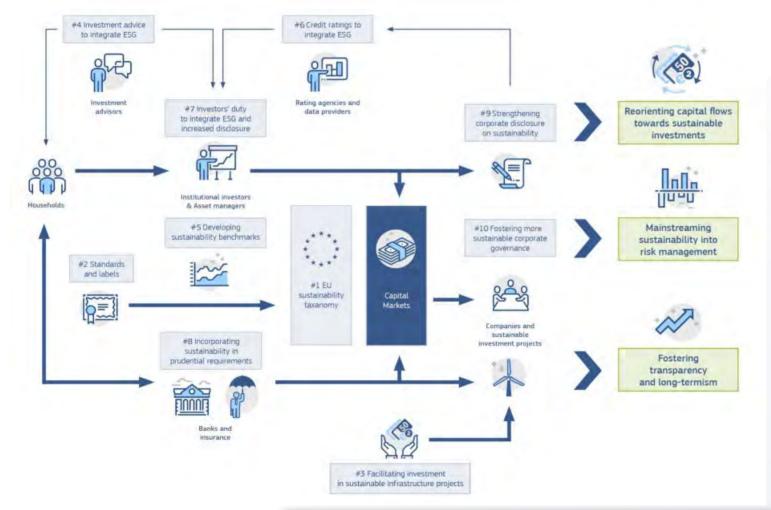
#### CHALLENGES TO REGULATORS/SUPERVISORS

- Strenghtening the efficiency of the ecosystem of sustainability-related information
- Prompting sustainability into rules of conduct and risk management
- Contrast ESG-washing and foster trust

OECD-OeNB symposium 14 October 2022

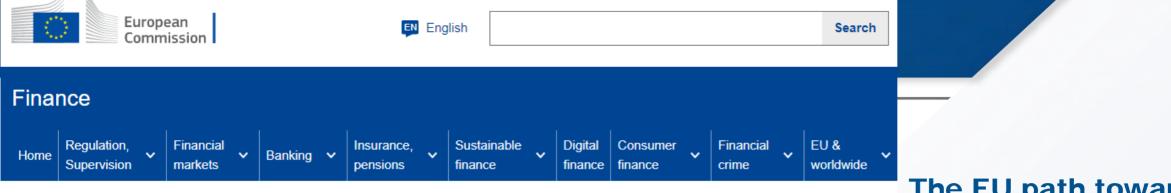


#### The EU path towards the development of sustainable finance (1/2)



## The 2018 action plan on financing sustainable growth

OECD-OeNB symposium 14 October 2022



European Commission > Finance > Publications > Strategy for financing the transition to a sustainable economy

#### Strategy for financing the transition to a sustainable economy

Details PAGE CONTENTS Details 6 July 2021 Publication date Description Directorate-General for Financial Stability, Financial Services and Capital Markets Author Union Strategy for financing the transition to a sustainable **Related department** Directorate-General for Financial Stability, Financial Services and Capital Markets economy Union Proposal for a standard for European green bonds Description Delegated act supplementing Article 8 of the Taxonomy The European Commission adopted today an ambitious and comprehensive package Regulation of measures to help improve the flow of money towards financing the transition to a sustainable economy. Related links By enabling investors to re-orient investments towards more sustainable technologies and businesses, these measures will be instrumental in reaching our climate and environmental targets.

They will make the EU a global leader in setting standards for sustainable finance.

The EU path towards the development of sustainable finance (2/2)



#### **Competences related to sustainable finance and Retail Investor Education**

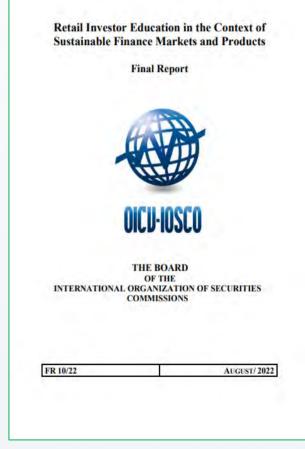


Financial competence framework for adults in the European Union

https://ec.europa.eu/info/files/financial -competence-framework-adultseuropean-union\_en

- Prompted by the CMU 2020 AP...
- integrates sustainable finance competences...
- ..into the G20/OECD INFE CCF
  - Identifies challenges ()

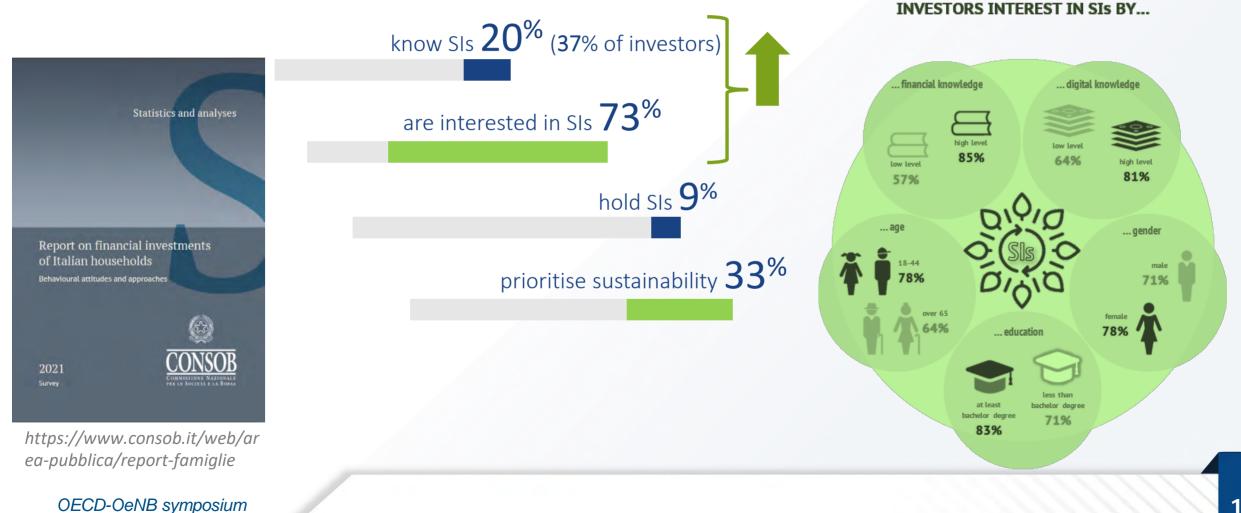
- Identifies sound practices
  - Includes examples of materials and tools



https://www.iosco.org/library/pubdoc s/pdf/IOSCOPD711.pdf



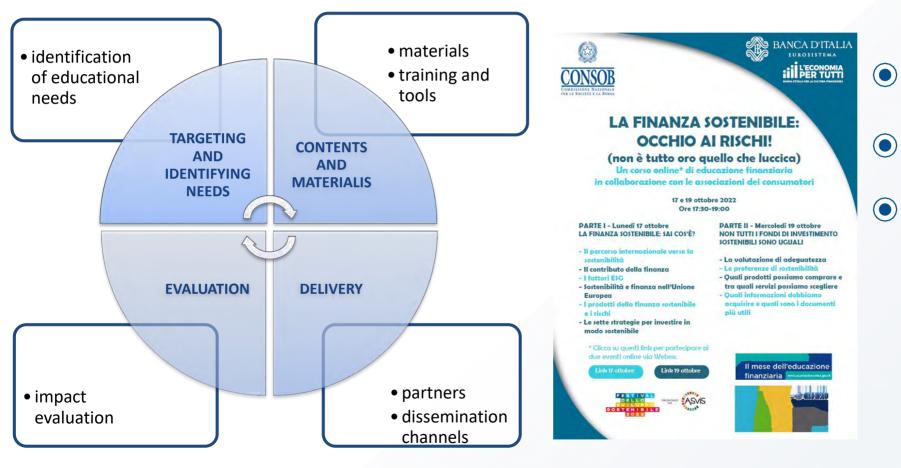
#### Good news: financial education may play a role!



14 October 2022



#### A new initiative to be launched next week by CONSOB and Bank of Italy



- In cooperation with consumers' association
- Two 75-min webinars
  - Basic notions and practical information to understand the oppurtunities and the risks



#### The OECD/INFE Working Group on Financial Literacy and Sustainable finance

- Created based on the INFE Key Directions 2023/24
- Scope and mission to be defined by taking into account...
- Challenges faced by consumers
- Role of financial literacy
- Data, research, analysis





### Thank you!

# **Inclusive Sustainable Finance**

A sustainable finance strategy for capital markets in Brazil

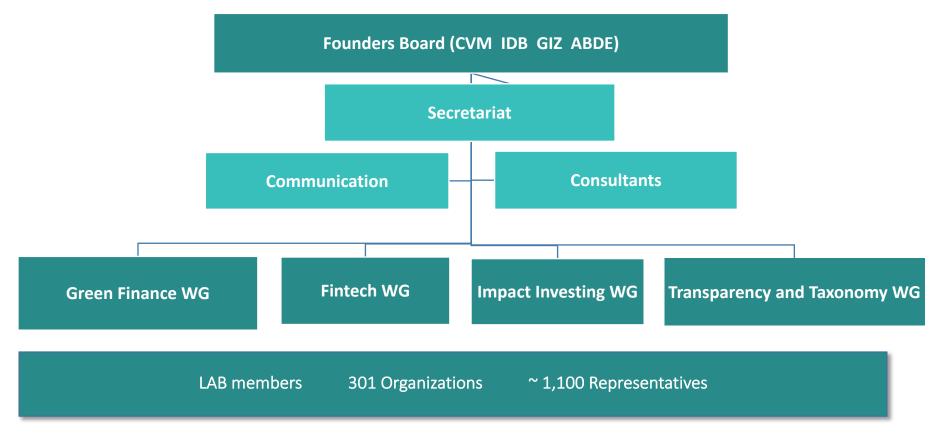


14 October 22

# Financial Innovation Lab ("The LAB")



- An initiative launched by CVM and Brazilian Association for Development supported by IDB and GIZ (2017)
- Stakeholder cooperation and engagement
- Innovative financial instruments and solutions for sustainable development (SDGs)



# **Financial Innovation Lab (The LAB)**

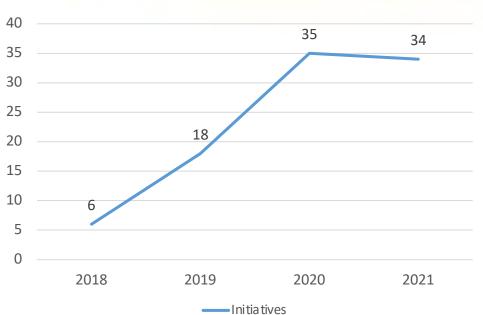




- Currently: the largest public-private platform for sustainable finance in Brazil
- Since 2021, a member of FC4S (<u>https://www.fc4s.org/</u>). In 2022, supported the launch of FC4S America's Hub.
- One of the best innovation labs in the world in 2022 ("Economic Development Lab") "Global Finance Magazine"

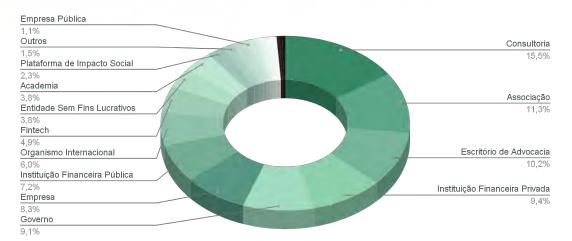
# **Financial Innovation Lab (The LAB)**





Publications and Events

Instituições por Segmento



Since 2020 > Sustainable Finance during WIW Brazil



Confira a programação da Agenda LAB na 6ª World Investor Week – WIW, que acontece na próxima semana.



# **Sustainable Finance for Investors**

New Series of Booklets @CVM Sustentável Volume 1: The impact of your investments Volume 2: The relationship between investments and the environment Volume 3: Environmental, social and governance (ESG) aspects and capital market transparency



# FE in Schools – a program for teachers





#### Cursos



- **Financeira na Escola?**
- Programa

O programa visa a forma Ilma das motivações para este

Brasileiros

Como está a Educação Financei

- CVM and Ministry of Education, supported by SEBRAE
- Training the teachers program
  - 500 thousand teachers (2023-2025)
  - Primary and Secondary Education
  - E-learning for teachers
- Centres of Excellence in FE (7 regional) centres) – supporting in-person activities and events





# FE in Schools and Sustainability connections

**FINANCIAL COMPETENCIES** 

#### SUSTAINABLE DEVELOPMENT GOALS

| 1 <sup>st</sup> | SDG 11 – Sustainable cities and communities. |
|-----------------|--|
| T               |  |

**Grade** SDG 12 – Responsible consumption and production.

SDG 15 – Life on land.

#### SUSTAINABLE DEVELOPMENT GOALS

SDG 4: Quality education.

6<sup>th</sup> Grade

SDG 12 - Responsible consumption and production.

SDG 13 – Climate action.

#### **Competency 2**

Participate in financial decisions that are social and environmental responsible.

#### **Competency 9**

Take care of himself, the public goods and common resources

#### FINANCIAL COMPETENCIES - 1<sup>ST</sup> GRADE +

**Competency 1** Discuss rights and duties.

#### **Competency 3**

Distinguish consumption and savings desires and needs in the context of the financial planning of the family life project.

#### **Competency 4**

Read and interpret simple texts from the Financial Education world.

#### **Competency 5** Read advertising texts critically.

#### **Competency 6**

Participate in financial decisions considering real needs.

# **Indigenous peoples**



#### **REPORT RECOMMENDATIONS:**

- Improve Indigenous statistics and data governance
- 2. Create an enabling environment for Indigenous entrepreneurship and small business development at the local and regional levels
- 3. Improve the Indigenous land tenure system to facilitate opportunities for economic development
- 4. Adapt policies and governance to implement a place-based approach to economic development that improves policy coherence and empowers Indigenous communities



OECD

OECD Rural Policy Reviews Linking Indigenous Communities with Regional Development



#### PILOT PROJECT OBJECTIVES

- 1. Improve access to capital
  - a) Crowdfunding
  - b) Carbon markets
  - c) Blended-finance
- Promote financial and digital literacy, entrepreneurship education
- 3. Connectivity

### **World Investor Week 2022**





José Alexandre C. Vasco

Office of Investor Protection and Assistance, Director







http://www.gov.br/cvm







#### VERBUND Green Finance Presentation

OECD-OeNB symposium: Financial literacy and financial resilience in challenging times

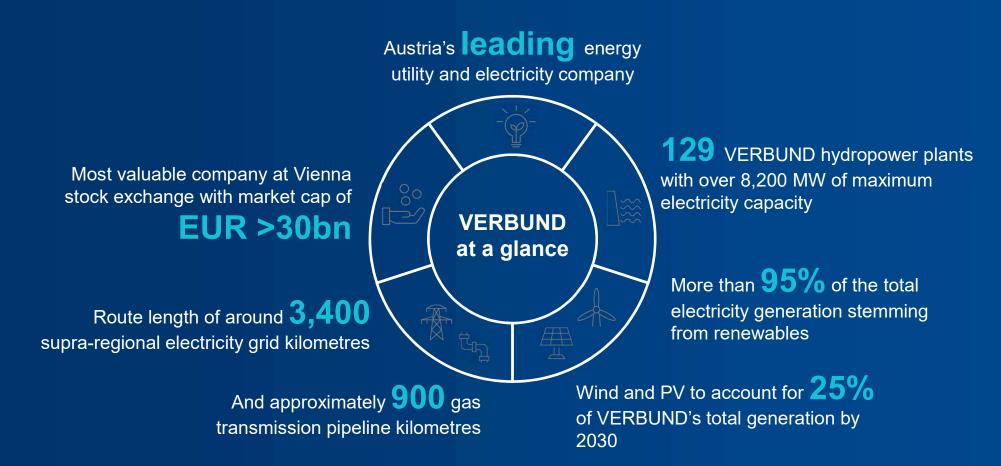
Session 2: Navigating the sustainable finance landscape

October 2022

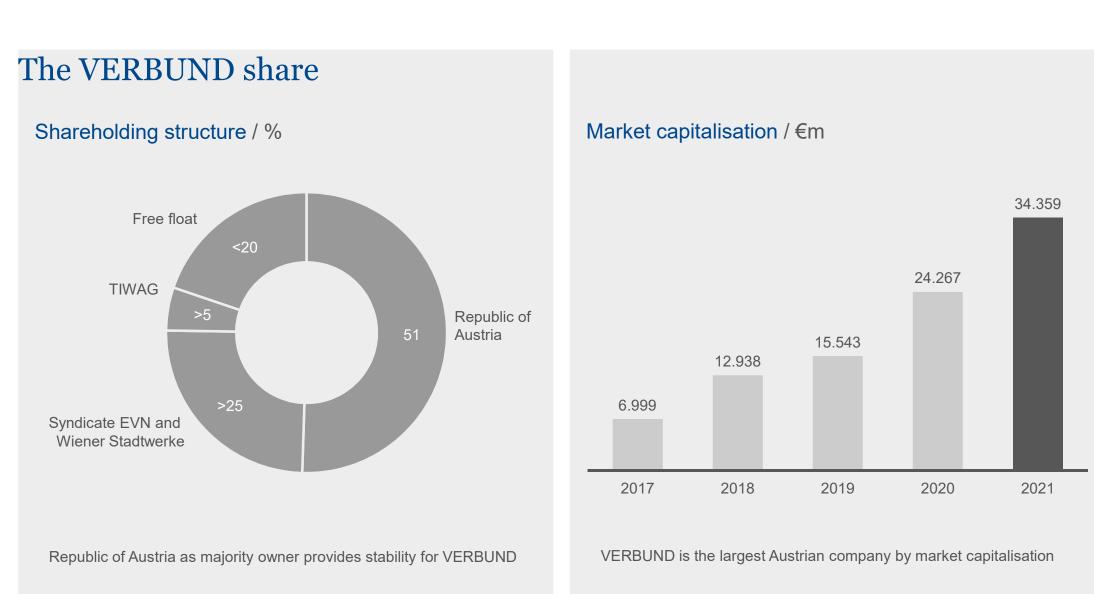
Verbund

VERBUND – Green Finance Presentation

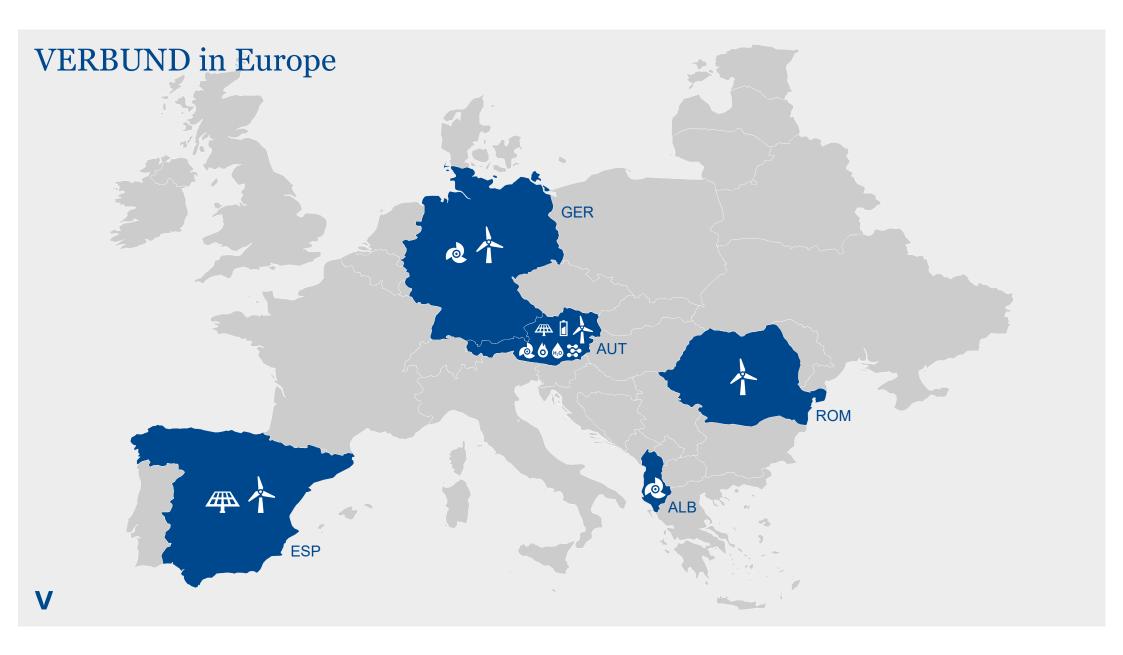
#### VERBUND at a glance



V



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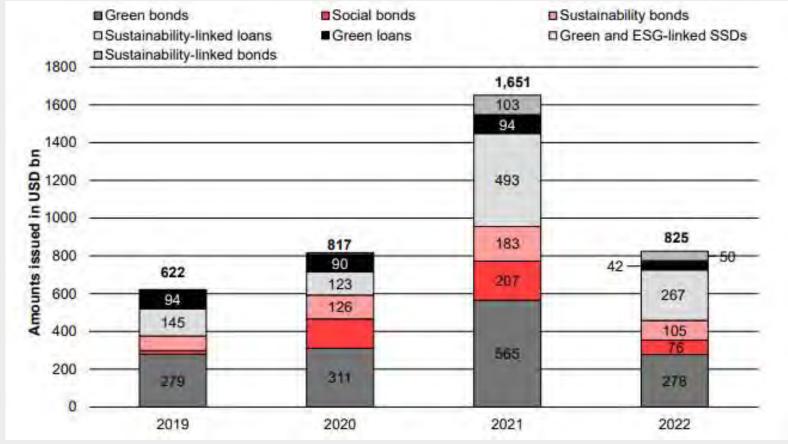
### Sustainable financing compare to the overall market 2022



Although there was a decline in demand for financial products in 2022, the share of sustainable financing increased. Currently, every fifth transaction on the bond and loan market and almost every second transaction on the Euro Notes market has a sustainable background.

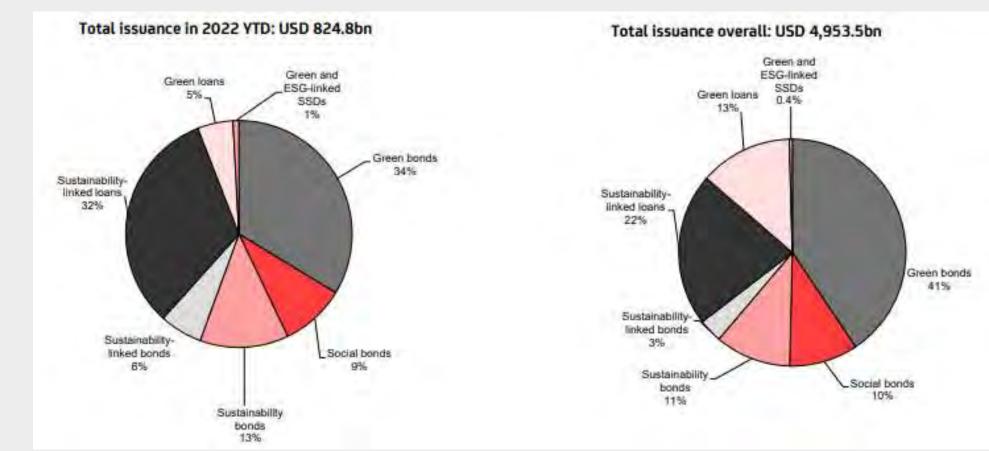
Sources: Bondradar, Loanradar, UniCredit Research, Data per financial instrument, % in volume, January to September 2022

### Global sustainable finance market



Source: Climate Bonds Initiative, Bloomberg, UniCredit Research

- Historically, green bonds have been strongly dominant.
- SLB are growing strongly => open the door to the green financial market for a wide range.



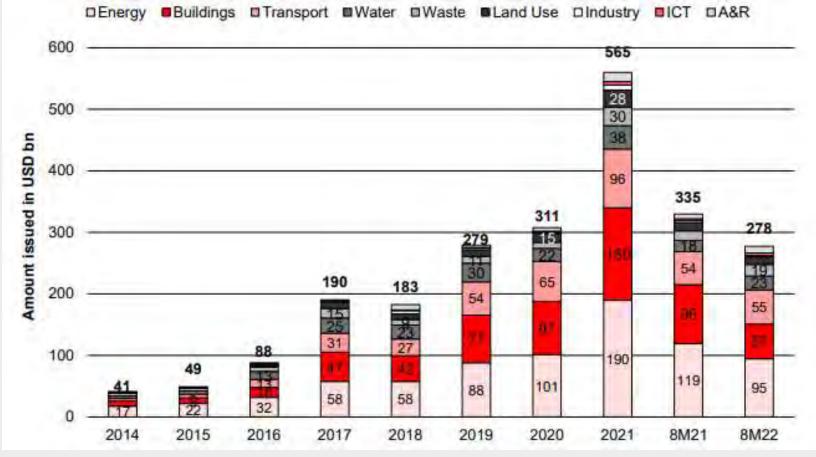
Global green products market:

Source: Climate Bonds Initiative, Bloomberg, UniCredit Research

- Financing instruments 2021: Bonds 64 %, Loans 36 %, Schuldscheindarlehen 0 %

V

### Green bond supply: Use of proceeds diversification

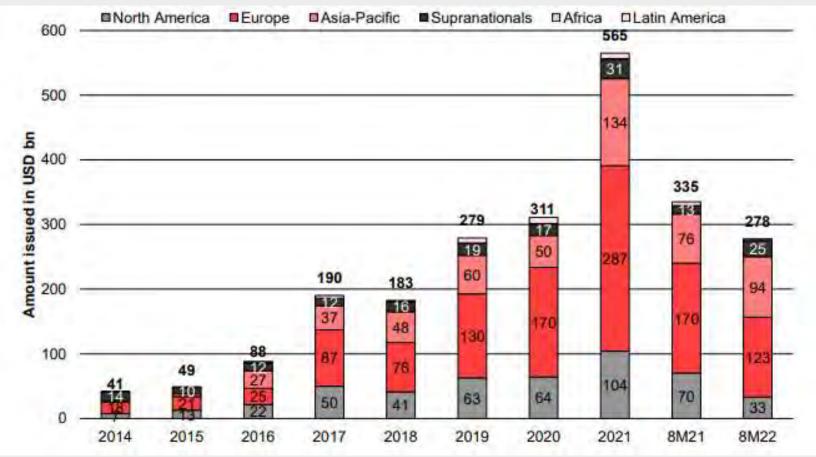


Source: Climate Bonds Initiative, Bloomberg, UniCredit Research

- Energy and buildings ahead, while transport catches up

V





Source: Climate Bonds Initiative, Bloomberg, UniCredit Research

- Europe in lead

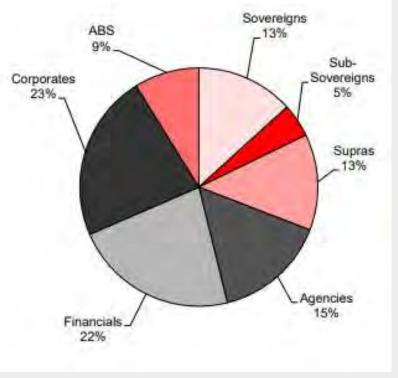
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## Green bond supply: Issuer profile

#### Distribution by issuers in 2022 YTD

#### Corporates 26% Sub-Sovereigns 2% Sub-Sovereigns 2% Supras 7% Agencies 15%

#### Distribution by issuers overall



Source: Climate Bonds Initiative, Bloomberg, UniCredit Research

- New issuance the highest for corporates and financials

### VERBUND – Green finance track record

2015

### 2014

#### First Green Bond of a DACH region company

- Amount: €500m
- Term: 10 years
- Interest rate: 1.5% p.a. \_
- Use of funds:
  - Wind farms in Germany \_
  - Wind farms in Austria \_
  - Pumped storage power plant Reißeck II
  - \_ Efficiency-increasing measures at Ybbs run-of-river power plant

pekom research

#### Long-term investments with 30% ESG criteria

Switch of the long-term investments to cover social capital provisions to sustainable criteria:

- Investment funds must apply the United Nations' PRI-Principles for **Responsible Investments**
- Investment in sustainable securities rated according to ESG criteria
- Definition of exclusion criteria (nuclear power, arms, child labour, etc.)

# 2018

#### First digital green bond worldwide

- Amount: €100m
- Term: 10 years
- Interest rate: 1.566% p.a.
- Digital platform: VC Trade
- Use of funds: refurbishment of a 220-kV power line in Upper Austria (110 km long)

#### First 100% ESG-linked syndicated credit

- Amount: €500m
- Term: 5 years
- Company-specific risk premium over the base interest rate for the entire term is determined exclusively by the sustainability rating of VERBUND.



## 2020

#### Long-term investments with 100% ESG criteria

- Investment to cover social capital provisions
- From 2021, 50% of the fund volume, and from 2022 100%, will be invested in sustainable instruments
- Investment funds must have signed the United Nations' PRI-Principles for Responsible Investments
- Comprehensive expansion of exclusion criteria
- Impact investment: 10% of the fund's assets must be invested in sectors that support achieving specific UN climate targets (SDG) and must be closely connected to the core business of VERBUND

## 2021

#### Green & sustainability-linked bond in harmony with EU taxonomy

- Amount: €500m heavily oversubscribed
- Term: 20 years
- More than 50% of the final order book filled with investors focused on sustainability
- Combines the features of an environmentally friendly, sustainable use of income with an interest rate step-up that is bound to the company-wide sustainability goals (sustainability-linked)





### VERBUND – Green Finance

- VERBUND is an international innovation driver in the field of green finance (various international awards)
- Clear commitment and support from board of directors
- Measurable, comprehensible and ambitious targets on sustainability issues
  - + Annual sustainability reporting
  - + Integration of relevant information on the website/publications
  - + External audit of reporting
- Integration of well known sustainability standards and existence of ESG ratings
- ESG funding already implemented demonstrates strong ESG commitment
- High internal and external coordination effort when issuing green financial instruments and publishing the annual Green Financing Impact Report including external reviews
- All green bond-related VERBUND documents (Green Financing Framework, prospectus, second party
  opinion, annual impact reports including external verification documents from auditor and ESG rating agency)
  are published transparently on the website.



Keynote: Knowledge of inflation and the importance of financial education



# Knowledge of inflation and the importance of financial education

Annamaria Lusardi University Professor, The George Washington University Academic Director, GFLEC Director, Italian Financial Education Committee

October 14, 2022





How much do people know about inflation?



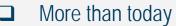
**3** Using stories to improve financial literacy



# Inflation and the Big 3

- 1. "Suppose you had \$100 in a savings account and the interest rate was 2% per year. After 5 years, how much do you think you would have in the account if you left the money to grow?"
- 2. "Imagine that the interest rate on your savings account was 1% per year and inflation was 2% per year. After 1 year, with the money in this account, would you be able to buy..."
- 3. "Do you think the following statement is true or false? Buying a single company stock usually provides a safer return than a stock mutual

- More than \$102
- Exactly \$102
- Less than \$102
- Don't know
- Refuse to answer



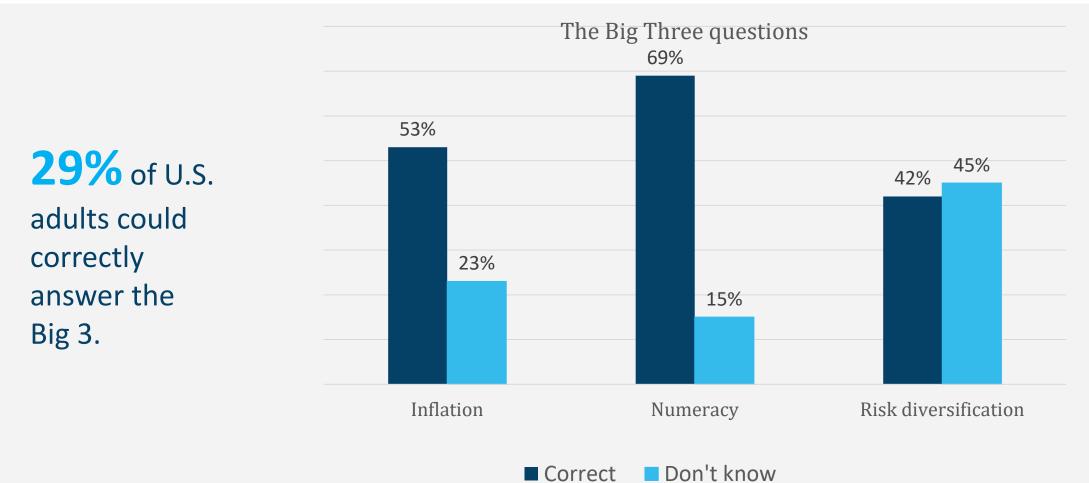
- Exactly the same as today
- Less than today
- Don`t know
- Refuse to answer
- **D** True
- False
- Don`t know
- Refuse to answer





# Financial literacy in the U.S.: Evidence from 2021 NFCS



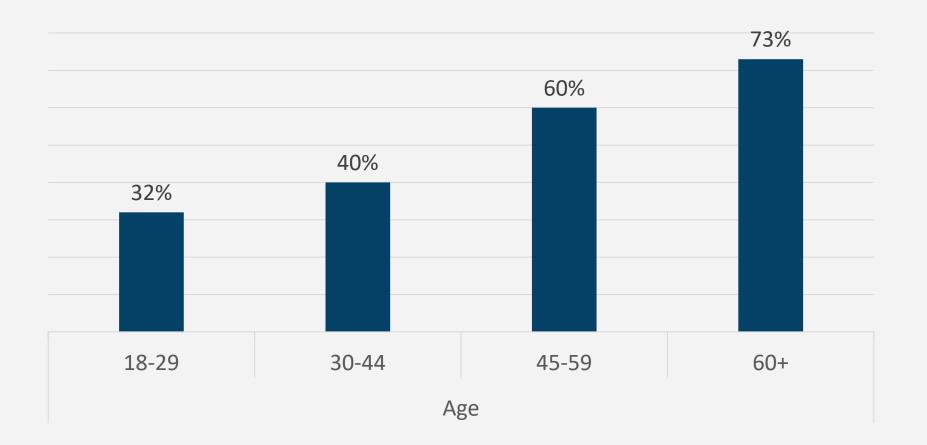


Source: 2021 NFCS



# Knowledge of inflation in the U.S. by age





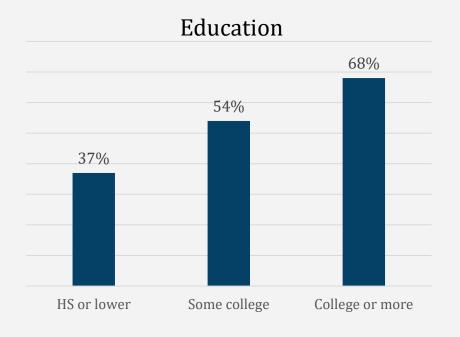
Source: 2021 NFCS

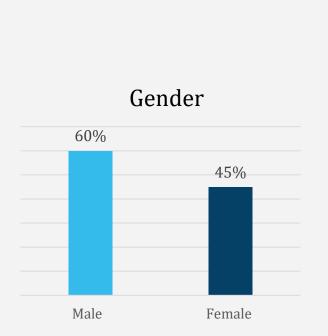


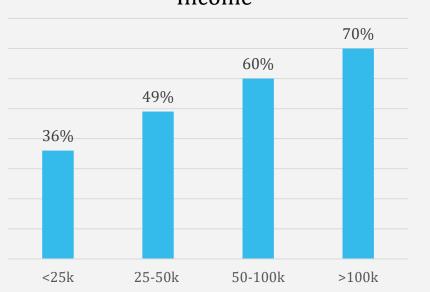
# Knowledge of inflation across other demographics



### The least knowledgeable are: women, low-educated and low-income people.

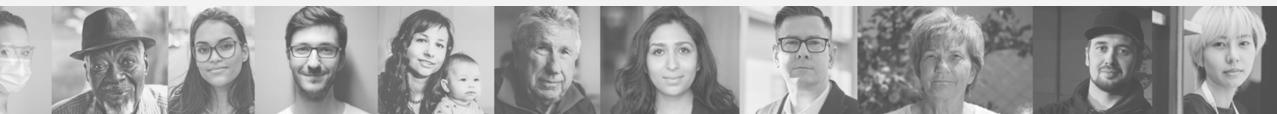






#### Income

Source: 2021 NFCS



# Knowledge of inflation around the World



- The largest, most comprehensive, global measure of financial literacy
- Interviewed more than 150,000 adults age 15+ in 140 countries
- S&P Global partnered with Gallup, GFLEC, and the World Bank
- The measure has to be applicable to every country, irrespective of economic structure and financial market development





# S&P Global Financial Literacy Survey (GFLS)



- The measure has to be applicable to every country, irrespective of economic structure and financial market development
- The survey covers four topics with five questions:
  - Numeracy
  - Interest compounding
  - Inflation
  - Risk diversification

*Being financially literate*: Able to answer 3 out of these 4 topics correctly



# **GFLS inflation question**



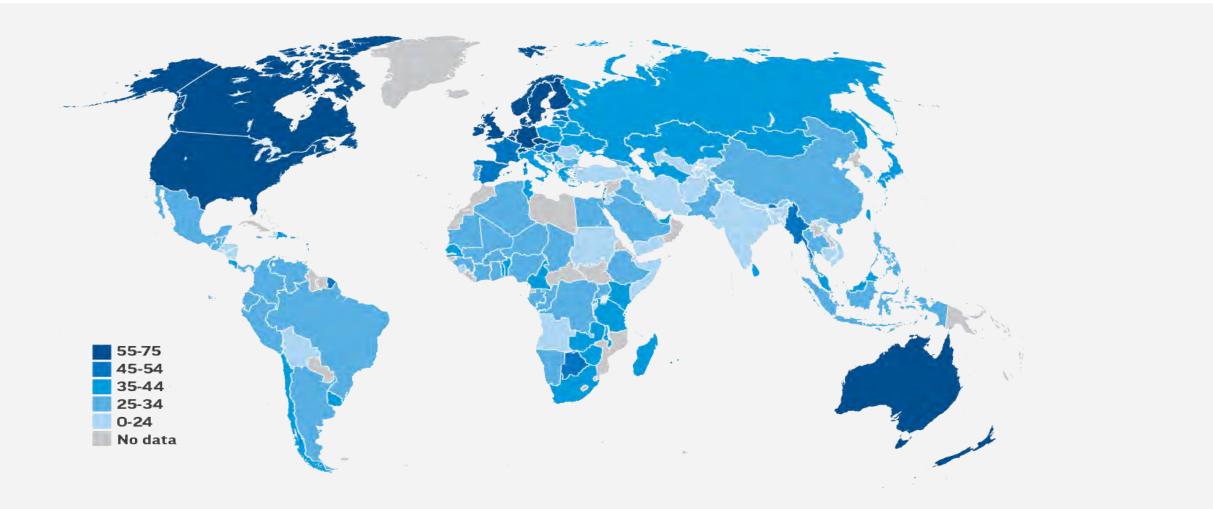
Suppose over the next 10 years the prices of the things you buy double. If your income also doubles, will you be able to buy less than you can buy today, the same as you can buy today, or more than you can buy today?

- Less
- The same
- More
- Don't know
- Refused to answer



# Financial literacy around the world





Only 1 in 3 adults worldwide responded correctly to three out of four topics

# Knowledge of inflation around the world

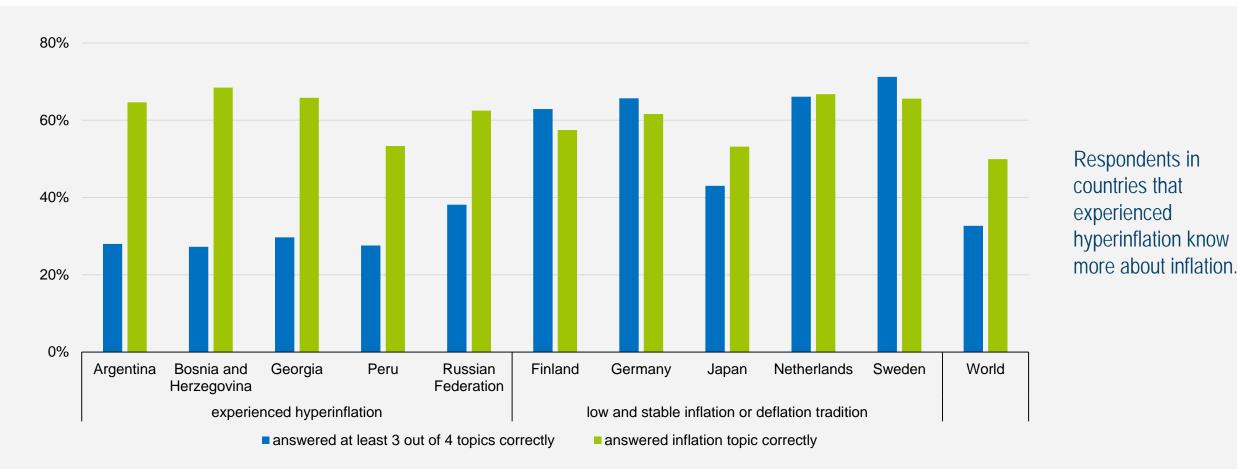




% of adults answering correctly in the world, in major advanced economics (G7) and major emerging economies (BRICS)

#### GFLEC GLOBAL FINANCIAL LITERACY EXCELLENCE CENTER

# Connection between inflation experience and literacy

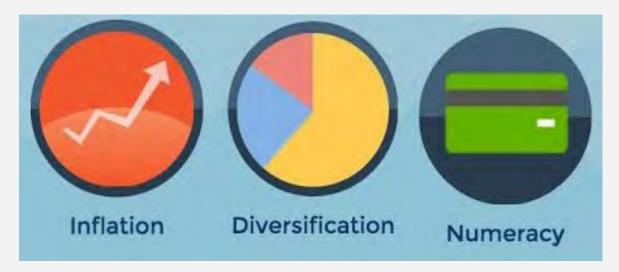


# Knowledge of inflation and financial behavior



# Who is financially literate and understands inflation:

- is more likely to plan and save for retirement
- is less likely to have too much debt
- is less likely to be financially fragile
- Is less likely to use costly forms of borrowing





# Knowledge of inflation affects financial behavior



416

AEA PAPERS AND PROCEEDINGS

MAY 2008

 
 TABLE 2—THE RELATIONSHIP BETWEEN PLANNING AND LITERACY: HRS WOMEN (Probit analysis, marginal effects reported, HRS 2004, Module 8)

|                                 | Simple planners<br>N = 758 |          |          | Serious planners<br>N = 758 |          |         | Committed planners<br>N = 758 |         |         |
|---------------------------------|----------------------------|----------|----------|-----------------------------|----------|---------|-------------------------------|---------|---------|
|                                 | 1                          | 2        | 3        | 1                           | 2        | 3       |                               | 2       | 3       |
| Correct on interest rate        | 0.068*                     | 0.023    | -0.014   | 0.060*                      | 0.028    | 0.003   | 0.051**                       | 0.025   | -0.001  |
|                                 | (0.036)                    | (0.038)  | (0.040)  | (0.030)                     | (0.031)  | (0.032) | (0.028)                       | (0.030) | (0.029) |
| Correct on inflation            | 0.112***                   | 0.084*   | 0.065    | 0.069**                     | 0.044    | 0.029   | 0.058*                        | 0.044   | 0.028   |
|                                 | (0.037)                    | (0.044)  | (0.045)  | (0.032)                     | (0.037)  | (0.036) | (0.029)                       | (0.034) | (0.033) |
| Correct on risk diversification | 0.180***                   | 0.114**  | 0.095*   | 0.161***                    | 0.103**  | 0.094** | 0.140***                      | 0.082** | 0.061*  |
|                                 | (0.034)                    | (0.052)  | (0.052)  | (0.029)                     | (0.044)  | (0.042) | (0.028)                       | (0.041) | (0.038) |
| DK interest rate                |                            | -0.194** | -0.182** |                             | -0.135** | -0.122* |                               | 0.114*  | -0.100* |
|                                 |                            | (0.060)  | (0.061)  |                             | (0.047)  | (0.043) |                               | (0.044) | (0.038) |
| DK inflation                    |                            | 0.042    | 0.054    |                             | 0.005    | 0.021   |                               | 0.035   | 0.050   |
|                                 |                            | (0.092)  | (0.094)  |                             | (0.079)  | (0.079) |                               | (0.080) | (0.078) |
| DK risk diversification         |                            | -0.081   | -0.056   |                             | -0.067   | -0.037  |                               | -0.069  | -0.045  |
|                                 |                            | (0.054)  | (0.056)  |                             | (0.045)  | (0.045) |                               | (0.042) | (0.040) |
| Demographics                    | no                         | no       | yes      | no                          | no       | yes     | no                            | no      | yes     |
| Pseudo R <sup>2</sup>           | 0.058                      | 0.069    | 0.123    | 0.066                       | 0.077    | 0.139   | 0.061                         | 0.071   | 0.144   |

inflation knowledge positively affects planning behavior (Lusardi & Mitchell, 2008).

Our

results suggest that

Note: Demographics include age and controls for race, marital status, education, born in the US, and Baby Boomer cohort.

\* Significantly different from 0 at the 10 percent level;

\*\* Significantly different from 0 at the 5 percent level;

\*\*\* Significantly different from 0 at the 1 percent level.



# Financial education program based on short stories



### **Research question:**

Can a short, low cost, and scalable financial education intervention enhance financial knowledge?

### **Research setup:**

- Three short, written stories based on the Big 3 covering numeracy, inflation, and risk diversification
- Added to a rich data set targeting the older population (age 45-75)
- Rigorous testing for short- and long-term effects of the intervention

### Note:

The project was completed before inflation started to increase.





# Story explaining inflation

It is a story about two friend going shopping and discussing how the price of a shirt has increased over time.

It teaches people that prices increase over time and that inflation needs to be taken into account when making financial decisions.

#### Story R3 - Inflation and the plaid shirt

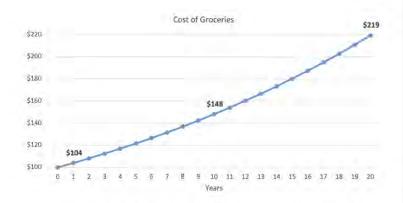
This is the story of how a very cute plaid shirt inspired Lisa to save more for the future. Lisa and Beth were shopping together when Beth spotted the shirt and knew it would look great on Lisa. But when Lisa saw it, she had a flashback to the 1990's, the last time plaid shirts were trendy. The new shirt cost \$50 and Lisa remembered paying \$30 for similar shirts back then. So the word 'inflation' popped into Lisa's head.

Inflation describes price increases over time. Lisa realized that not only do shirts that used to cost \$30 now cost \$50, but many things that used to be \$30 now cost more. With inflation, the same number of dollars buys less. So the price of a shirt, as well as other things like haircuts and groceries, can rise.

Imagine that inflation is 4% per year: this means that prices rise 4% every year. An item that costs \$100 at the beginning of a year will then cost \$104 at the end of that year. This might not seem like a big deal, until you consider that everything costs a bit more, on average. Therefore, if your paycheck doesn't grow at the same rate, you won't be able to buy as much as you used to at the higher prices.

When Lisa had her plaid shirt 'aha' moment, she realized that prices had risen, and that they're probably going to be even higher in the future. Her friend Beth understood that part, too. But Beth couldn't figure out how the same shirt could go all the way from \$30 in the 1990's to \$50 now, when it feels like prices rise only a little each year.

Lisa explained that this happens because price increases build upon one another. Let's say prices increased 4% every year for 20 years. A \$100 bag of groceries will cost \$104 after one year. After 10 years, it will cost \$148, and the 4% just keeps adding up to more and more money, so that after 20 years your \$100 bag of groceries costs \$219. In other words, your \$100 groceries cost more than twice as much 20 years later.



Lisa knows that, when she thinks about how much money she'll need for the future, she must also take into account how much more things will cost. Reminded by her new shirt, she's happy to have understood inflation, and she recognizes that knowing more about how to manage money will be important for her financial future.





# The power of stories

- Short term effect: All stories, including the one on inflation, show a positive and statistically significant effect on knowledge.
- The story about inflation has more positive long-term effects for
  - people with higher income
  - people with higher levels of education
  - older cohort (60+)
- Consistent with our previous studies (published in 2014, 2015), we find that short stories covering the Big Three increase knowledge.



# Financial educations works: Our world-wide meta-analysis of financial education programs



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Journal of Financial Economics Available online 3 October 2021



Financial education affects financial knowledge and downstream behaviors

Tim Kaiser 해당, Annamaria Lusardi 한 옷 왕, Lukas Menkhoff 6명, Carly Urban 이용

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#### Abstract

We study the rapidly growing literature on the causal effects of financial education programs in a meta-analysis of 76 randomized experiments with a total sample size of over 160,000 individuals. Many of these experiments are published in top economics and finance journals. The evidence shows that financial education programs have, on average, positive causal <u>treatment effects</u> on financial knowledge and downstream financial behaviors. Treatment effects are economically meaningful in size, similar to those realized by educational interventions in other domains, and robust to accounting for publication bias in the literature. We also discuss the cost-effectiveness of financial education interventions.

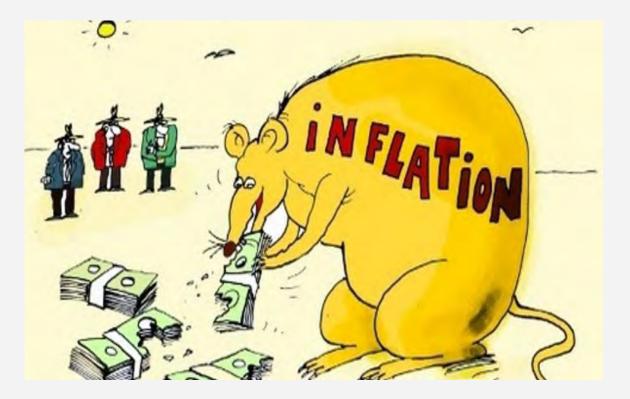


### Link to our meta-analysis

### **Final remarks**



- Learning from experience is costly.
- Financial literacy is a shield to protect people against shocks.
- Financial education initiatives are effective and much needed to increase financial literacy levels!







# Thank You! More info at <u>www.gflec.org</u>