Supply Chain Social and Environmental Responsibility (SC SER) at Hewlett-Packard

Karl Daumüller June 30, 2010



AGENDA

- Context
- How HP's program works
 - Standards for suppliers
 - Proactive verification
 - Collaboration with suppliers and other stakeholders
- What you can do and think about to get started
 - Questions to ask
 - Proactive steps to take



HP IS BIG

 Largest IT company: \$114.6 Billion in 2009 (Fortune 32 global)

- Do business in 170 countries

– \$60+ billion supply chain:

 Approximately 3.5 products shipped every second

700+ production suppliers with
 1,200+ locations, 300,000+
 workers; 1,000s of non production suppliers



BROAD CROSS-SECTION

Over 10,000 products with high refresh rate

Technology Systems

Imaging & Printing Group Personal Systems Group































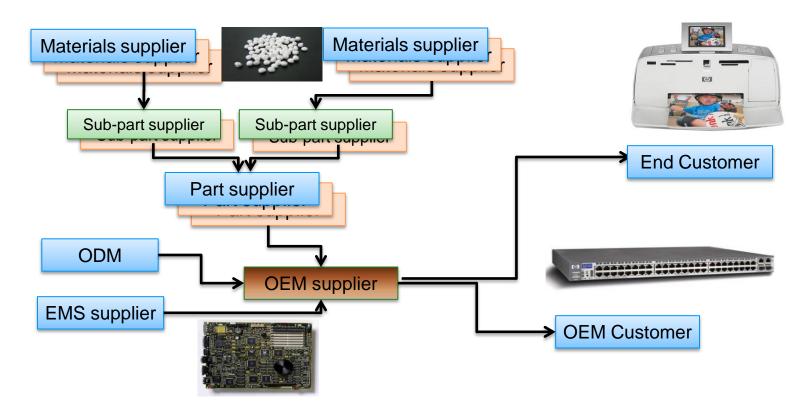






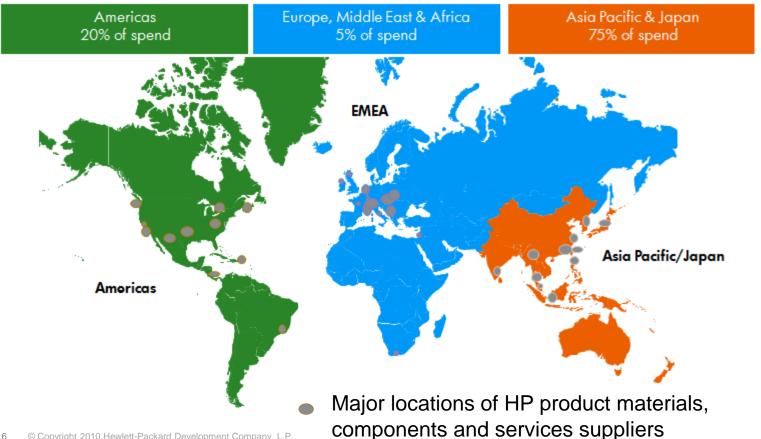


COMPLICATED PRODUCTS

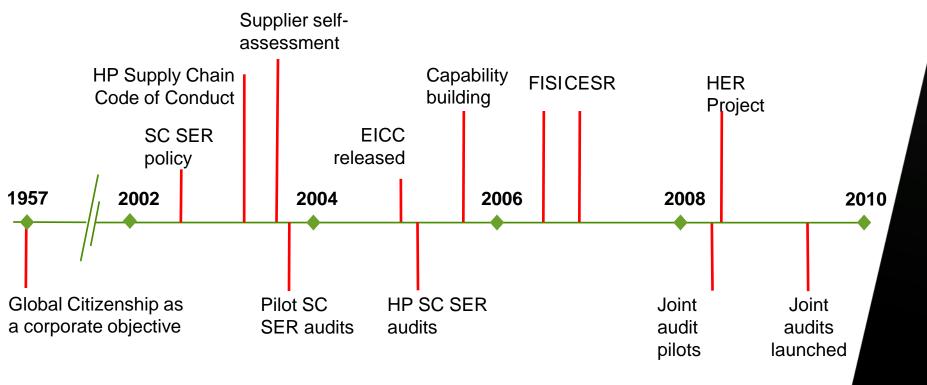




WORLDWIDE PRODUCTION

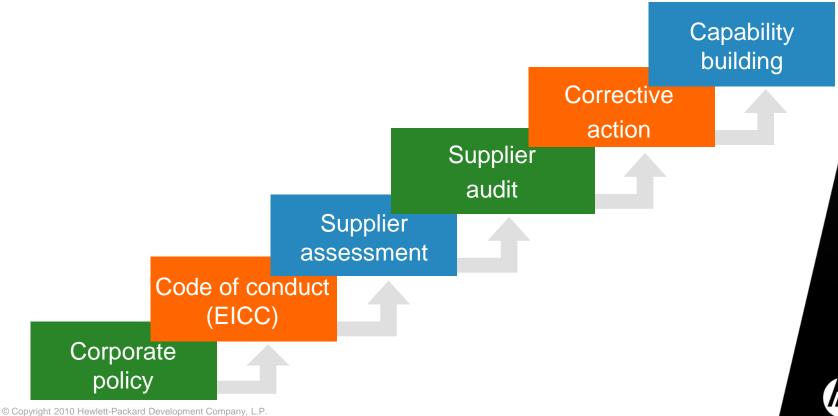


LONG SUPPLY CHAIN SER HISTORY

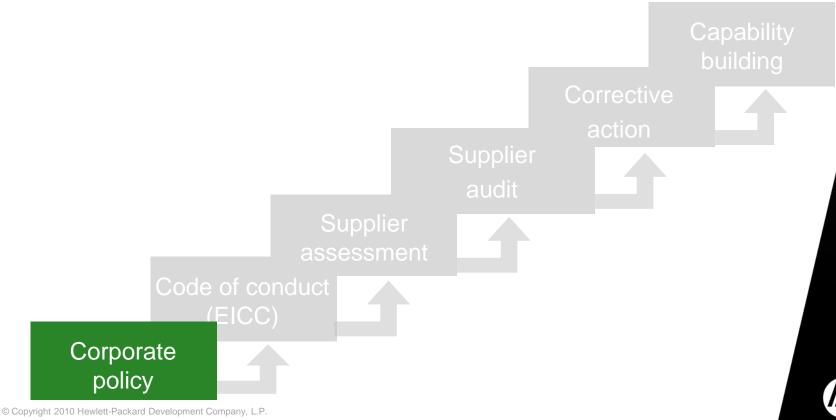




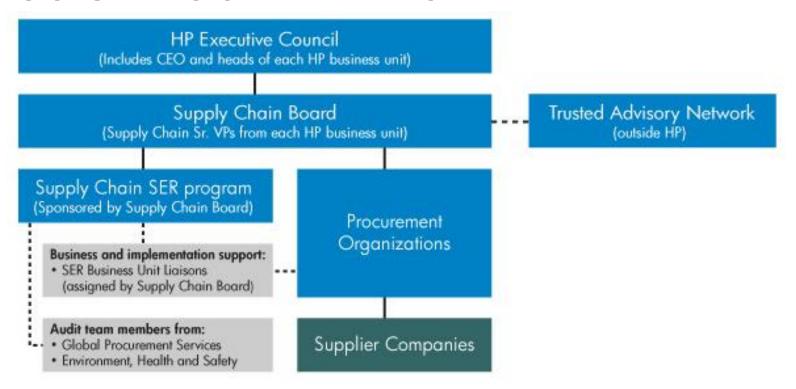
MANAGEMENT APPROACH



MAKING POLICY MEANINGFUL



SC SER GOVERNANCE





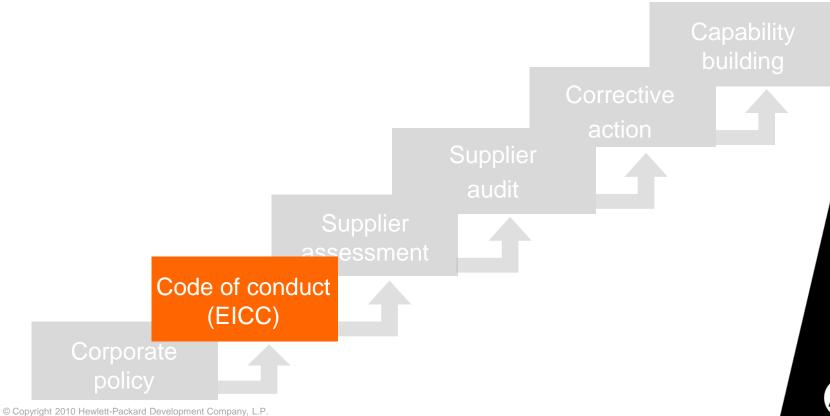
INCLUDE SER IN METRICS OF SUPPLIER PERFORMANCE

Technology Cost Cost Business Social & Environmental Responsibility



Supply

CODE OF CONDUCT



ELECTRONIC INDUSTRY CITIZENSHIP

C(AMDI ON















EXTRONICS









































































ELECTRONIC INDUSTRY CODE OF CONDUCT

 Treat employees Protect the with dignity and environment respect Labor **Environment Management systems** ensure solutions that last Health & Evaluate and **Ethics** Safety control exposure to workplace Uphold the highest standards hazards



EICC PROVISIONS

HP Electronic Industry Code of Conduct

- Supplier understanding of Code requirements
- Code applied to site operations
- Compliance with Laws

- Communication of Code requirements to suppliers
- Process to ensure supplier Code conformance

Labor

- Freely Chosen Employment
- Child Labor
- Working Hours
- Wages and Benefits
- Humane Treatment
- Non-discrimination
- Freedom of Association

Health and Safety

- Occupational Safety
- Emergency Preparedness and Response
- Occupational Injury and Illness
- Industrial Hygiene
- Physically Demanding Work
- Machine Safeguarding
- Sanitation, Food and Housing

Environment

- Environmental permits and reporting
- Pollution prevention and Resource Reduction
- Hazardous substances
- · Wastewater and Solid Waste
- Air Emissions
- Product Content Restrictions

Ethics

- Business Integrity
- No Improper Advantage
- Disclosure of Information
- Intellectual Property
- Fair Business, Advertising and Competition
- Protection of Identity

- · Company Commitment
- Management Accountability and Responsibility
- Legal and Customer Requirements
- Risk Assessment and Risk Management

Management Systems

- Improvement Objectives
- Training
- Communication

- Worker Feedback and Participation
- Audits and Assessments
- Corrective Action Process
- Documentation and Records



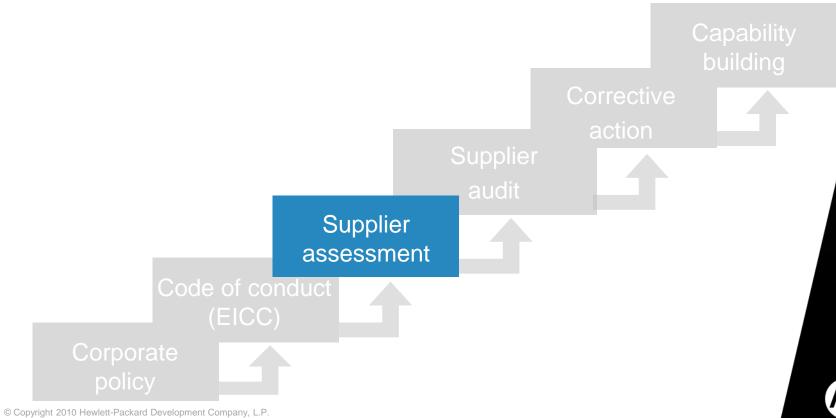
REFERENCES USED TO DEVELOP EICC

- ILO Code of Practice in Safety and Health
- National Fire Protection Agency
- ILO International Labor Standards
- OECD Guidelines for Multinational Enterprises
- United Nations Convention Against Corruption
- United Nations Global Compact

- Universal Declaration of Human Rights
- ISO 14001
- SAI / SA 8000
- Ethical Trading Initiative
- OHSAS 18001
- Eco Management & Audit System



ASSESSING SUPPLIER RISK

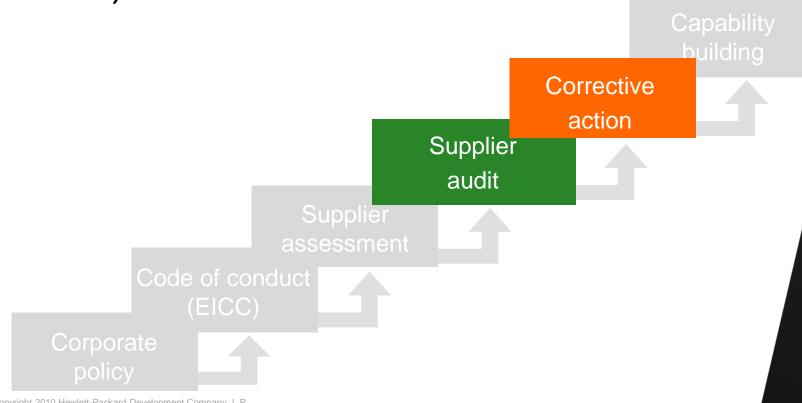


RISK BASED APPROACH

VALIDATION AND CAPABILITY BUILDING ASSESSMENT IMPROVEMENT Identify key education · HP conducts preliminary Suppliers complete · On-site audits risk assessment self-assessment areas · Corrective actions, SER requirements HP review and feedback Build suppliers' capability if required in key areas by building confirmed in contract · Follow-up audits, if their skills, toolset and required expertise 800 Introduction [Number of suppliers reaching each phase, cumulative] Assessment 200 Validation and improvement Capability building 2003 2004 2005 2006 2007 2008 2009



VALIDATION (AUDITING & CORRECTIVE ACTION)



COLLABORATIVE AUDITING

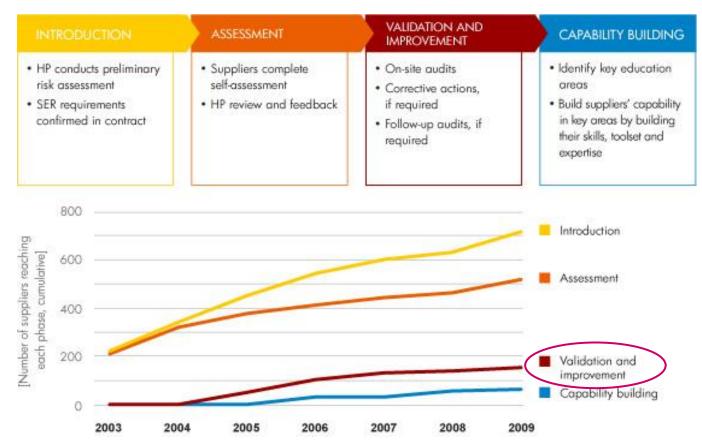
Audits verify conformance
 and establish if systems exist to
 ensure continued conformance

Collaborative and constructive, creating environment for lasting improvement

 Local auditing teams backed by independent verification

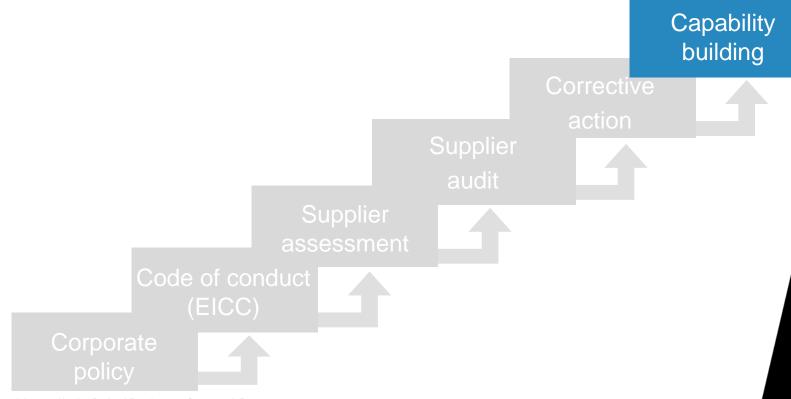


SCOPE OF VALIDATION PROGRAM





HELPING SUPPLIERS IMPROVE THEIR SKILLS



CAPABILITY BUILDING

- -Electronic and Multi-Industry Harmonization
 - FIAS China Capability Building Strategy
 - Global Social Compliance Program
 - UNGC Supply Chain Sustainability Guide
- -China & Asia Pacific
 - Factory trainings with NGOs, FISI & HER Project
 - Thailand 2nd & 3rd Tier Assessments & Training

-Europe

- Central European Supplier Responsibility (CESR)
- · CSR Laboratory with CSR Europe
- NGO Engagement

-Mexico

- Industrial Association Training Programs
- CEREAL Grievance Management & Training
- HER Project Women's health in Factories
- –Has reached 60% of suppliers by spend



HP GLOBAL CITIZENSHIP REPORT



hp.com/go/report



Q&A

