Regional Seminar on Corporate Governance for Banks in Asia

Controlling
Related Party
Transactions

Speaker: Edward K. F. Chow

Immediate Past President of HKICPA

20 June 2006, Hong Kong





Controlling Related Party Transactions

An Analysis by reference to:

> Accounting Standards

Listing Rules

Listing Rules

Chapter 14 A of the Rules Governing the Listing of Securities of The Stock Exchange of Hong Kong

Accounting Standards:

- ➤ IAS 24 (International Accounting Standards / IFRS)
- > HKAS 24 (Hong Kong Accounting Standards / HKFRS)

* Both effective on accounting periods commencing or after 1 January 2005

Related Party Transaction: IAS / IFRS definition

A transfer of resources, services or obligations between related parties, regardless of whether a PRICE is charged.

IAS 24:

Related Party Relationships:

A normal feature of commerce and business

(between people and / or entities)

Problems / Questions:

- Is it reasonable?
- Is it unreasonable?
- Is it legal?
- Is there a level playing field?
- Is there a conflict of interest?
- Is any body being disadvantaged?
- Is anything being stolen?

RELATED PARTY is one who:

Directly, or indirectly through one or more intermediaries

- Controls / jointly control
- Has interest
- Has significant influence

Entity's:

- Parent, subsidiary, associate
- Joint venture partner
- Director, key management personnel
- Special purpose vehicles

Individual's:

- Domestic partner and children
- Children of the individual's domestic partner
- Dependents of the individual or the individual's domestic partner

Senior personnel and compensation

Problem Areas:

- Substance of relationship, not merely legal form
- Nominees and concert parties
- Substance override for CONNECTED PERSONS

Controls & Safeguards:

- Governance structure
- Management structure
- Regulatory structure
- Independent auditors
- Independent directors
- Independent advisors
- Independent shareholder vote
- Whistle blowers

Control System:

- To log and track connected transactions
- To review and audit
- To report internal & external
- To disclose thresholds and rules
- To approve (or reject) thresholds and rules

Disclosure:

- Nature of transaction
- How connected
- Amount
- Outstanding balance
- Guarantees
- Indemnities
- Options
- Financial assistance
- Provisions and expense realized
- Aggregation of transactions

Internal Controls & Safeguards:

- Corporate Code of Conduct
- Independent Advice (legal & financial)
- Independent Directors
- Independent Shareholder Vote

External Controls & Safeguards:

- Regulators banking, securities
- Competing business
- Suitability for listing
- Directors and officers fit and proper test

Listing Rule Tests:

- Normal commercial terms
- Ordinary / usual course of business
- In the interest of issuer and shareholders as a whole
- Opinion of Independent Advisor and Independent Directors

Bank Specific Problem

Triangular Relationship between:

- Offering Party
- Accepting Party
- Financing related parties

Ultimate Sanctions

Criminal Sanctions:

Under the Securities and Futures
 Ordinance

Under THEFT and other laws

End of Presentation Thank You!