

PARTNER  
COUNTRY QUESTIONNAIRE



PAGE 4: B.1) ABOUT YOU

<b>Q1: COUNTRY</b>	PANAMA
<b>Q2: ABOUT YOU</b>	
Name:	Judith Jimenez
Position:	Economist
Ministry / Organization:	Trade and Industry
Email Address:	jujimenez@mici.gob.pa
Phone Number:	5600614
<b>Q3: CONSULTATION (Other ministries/agencies consulted in preparing this questionnaire reply) :</b>	<i>Respondent skipped this question</i>

PAGE 6: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

<b>Q4: Do you have Aid-for-Trade priorities?</b>	No
--	----

PAGE 7: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

<b>Q5: Please indicate your Aid-for-Trade priorities</b> Below are listed the most common priority areas grouped according to broad Aid-for-Trade categories. Please rank the top 5 priority areas among the 12 listed .(1 being the most important)	<i>Respondent skipped this question</i>
<b>Q6: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 8: C.2) YOUR GOVERNMENT'S AID FOR TRADE PRIORITIES

PARTNER  
COUNTRY QUESTIONNAIRE

**Q7: Have your Aid-for-Trade priorities changed since 2012?** Yes

PAGE 9: C.2) YOUR GOVERNMENT'S AID FOR TRADE PRIORITIES

**Q8: What are the top 3 drivers of these changes? (Please choose no more than 3 options)** Economic crisis, Regional integration, Poverty reduction objectives

**Q9: Additional information.** *Respondent skipped this question*

**Q10: Have these changes been reflected in your national development strategy?** Yes

**Q11: Have these changes been reflected in your dialogue with development partners?** Yes

**Q12: Is trade facilitation reflected as a priority in your national or regional development policy?** Yes

PAGE 10: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

**Q13: In which existing policy document(s) can trade facilitation be found as a priority? (You may tick more than one box)** National trade strategy, Regional trade agreement, Regional development strategy

**Q14: Additional information.** *Respondent skipped this question*

PAGE 11: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

**Q15: Is trade facilitation included in new draft policy documents currently being updated and formulated?** Yes

PAGE 12: C.2.) YOUR GOVERNMENT'S AID-FOR-TRADE PRIORITIES

PARTNER  
COUNTRY QUESTIONNAIRE

<b>Q16: Please indicate in which new draft policy documents, currently being updated or formulated, trade facilitation is included:</b>	National trade strategy, Regional trade agreement, Regional development strategy, Regional infrastructure strategy
<b>Q17: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 14: D.1) TRADE COSTS

<b>Q18: How important are trade costs for the competitiveness of your exports?</b>	Very important
<b>Q19: Additional information.</b>	<i>Respondent skipped this question</i>
<b>Q20: Do your national policies address the issue of trade costs for exports?</b>	Yes

PAGE 15: D.1) TRADE COSTS

<b>Q21: Which document(s) address(es) the issue of trade costs for exports ?</b>	National trade strategy, National infrastructure strategy, Sector specific strategies (e.g. agriculture, etc.)
<b>Q22: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 16: D.1) TRADE COSTS

<b>Q23: How important are trade costs for access to imports?</b>	Very important
<b>Q24: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 17: D.1) TRADE COSTS

PARTNER  
COUNTRY QUESTIONNAIRE

**Q25: Do national policies address the issue of trade costs for imports?**      Unsure

PAGE 18: D.1) TRADE COSTS

**Q26: Which document(s) address(es) the issue of trade costs for imports?**      *Respondent skipped this question*

**Q27: Additional information.**      *Respondent skipped this question*

PAGE 19: D.1) TRADE COSTS

**Q28: What are the most important sources of trade costs for the export of merchandise goods? (You may choose more than 1 option)**

Border procedures (trade facilitation),  
Tariffs, fees and other charges,  
Non-Tariff Measures (including standards),  
Transport infrastructure,  
Network infrastructure (ICT, power, telecoms),  
Access to trade finance

**Q29: Additional information.**      *Respondent skipped this question*

PAGE 20: D.1) TRADE COSTS

**Q30: What are the most important sources of trade costs for the export of services? (You may choose more than 1 option)**

Network infrastructure (ICT, power, telecoms),  
Transport infrastructure (e.g. for tourism)

**Q31: Additional information.**      *Respondent skipped this question*

PAGE 21: D.1) TRADE COSTS

**Q32: In which regional markets to which you export merchandise goods and services do you face the highest trade costs? (Please select no more than 5 regions)**

North America, Western Europe,  
Central and Eastern Europe, Developed Asia

PARTNER  
COUNTRY QUESTIONNAIRE

Q33: Indicate your home region.

*Respondent skipped this question*

PAGE 22: D.1) TRADE COSTS

Q34: **FOR MERCHANDISE GOODS: For the markets which you have identified as the highest cost, why are trade costs high? (You may choose more than 1 option)**

Border procedures (trade facilitation),  
Tariffs, fees and other charges,  
Non-Tariff Measures (including standards),  
Transport infrastructure

Q35: Additional information.

*Respondent skipped this question*

Q36: **FOR SERVICES: For the markets which you have identified as the highest costs, why are trade costs high? (You may choose more than 1 options)**

Unsure

Q37: Additional information.

*Respondent skipped this question*

PAGE 23: D.1) TRADE COSTS

Q38: **How have your trade costs evolved over the past 5 years ?**

More than 10% increase

Q39: Additional information.

*Respondent skipped this question*

PAGE 24: D.1) TRADE COSTS

Q40: **Does your Government use any of the following sources to address the issue of trade costs? (You may choose more than 1 option)**

Research by donor funded project,  
World Customs Organizations Time Release Study  
,  
World Economic Forum Global Competitiveness Report

Q41: Additional information.

*Respondent skipped this question*

PARTNER  
COUNTRY QUESTIONNAIRE

**Q42: Do you validate the results? (You may tick more than 1 box)**

Yes, dialogue with government

**Q43: Additional information.**

*Respondent skipped this question*

PAGE 26: E.1) REDUCING TRADE COSTS

**Q44: Is your government taking national action to reduce trade costs?**

Yes

PAGE 27: E.1) REDUCING TRADE COSTS

**Q45: What national action is your government is taking ?(You may tick more than 1 box)**

National government initiatives,  
Initiatives supported by non-governmental organizations

**Q46: Additional information.**

*Respondent skipped this question*

**Q47: In which areas have national actions been undertaken or are on-going? (You may tick more than one box)**

Border procedures (trade facilitation),  
Tariffs, fees and other charges,  
Non-Tariff Measures (including standards),  
Network infrastructure (ICT, power, telecoms),  
Transport infrastructure,  
Transport infrastructure (e.g. for tourism),  
Negotiations with trading partners on access for service suppliers

PAGE 28: E.1) REDUCING TRADE COSTS

**Q48: Is your government engaged in regional actions to reduce trade costs?**

Yes

PAGE 29: E.1) REDUCING TRADE COSTS

PARTNER  
COUNTRY QUESTIONNAIRE

<b>Q49: Please specify (You may tick more than 1 box)</b>	Regional economic community, Free trade agreements
<b>Q50: In which areas have regional actions been undertaken or are on-going? (You may tick more than 1 box)</b>	Border procedures (trade facilitation), Tariffs, fees and other charges, Non-Tariff Measures (including standards), Network infrastructure (ICT, power, telecoms), Transport infrastructure, Transport infrastructure (e.g. for tourism), Negotiations with trading partners on access for service suppliers
<b>Q51: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 30: E.1) REDUCING TRADE COSTS

<b>Q52: Is external support aligned with your national and regional needs to reduce trade costs ?</b>	Yes
<b>Q53: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 31: E.1) REDUCING TRADE COSTS

<b>Q54: How is external support aligned with your needs?(You may tick more than 1 box)</b>	External support is aligned with national priorities to reduce trade costs , Dialogue with donors has resulted in attention to the issue of trade costs , Improved dialogue with the private sector has resulted in this being prioritized , Improved dialogue with regional partners has resulted in this being prioritized
<b>Q55: Additional information.</b>	<i>Respondent skipped this question</i>

PARTNER  
COUNTRY QUESTIONNAIRE

PAGE 32: E.1) REDUCING TRADE COSTS

<b>Q56: Why is external support not aligned with your needs?(You may tick more than 1 box)</b>	<i>Respondent skipped this question</i>
<b>Q57: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 34: F.1) TRADE FACILITATION AGREEMENT

<b>Q58: What impact would implementation of the Trade Facilitation Agreement, when adopted, have on the evolution of your trade costs?</b>	No capacity to estimate
<b>Q59: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 35: F.1) TRADE FACILITATION AGREEMENT

<b>Q60: In which regions would the implementation of the Trade Facilitation Agreement, when adopted, have the biggest impact on the trade costs you face ? (Please choose no more than 5 options)</b>	North America, Central America, Western Europe, Central and Eastern Europe, Developed Asia
<b>Q61: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 36: F.1) TRADE FACILITATION AGREEMENT

<b>Q62: Do you plan to seek Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted ?</b>	Yes, after TFA adoption
<b>Q63: Have you undertaken a Trade Facilitation Needs Assessment?</b>	Yes

PAGE 37: F.1) TRADE FACILITATION AGREEMENT



PARTNER  
COUNTRY QUESTIONNAIRE

**Q64: Please specify the organization(s) involved in and year(s) of each needs assessment.**

WTO	2012
Other	2013
(please specify) USAID	

PAGE 38: F.1) TRADE FACILITATION AGREEMENT

**Q65: Do you plan to request a new Trade Facilitation Needs Assessment or an update of an existing assessment?**

Unsure

**Q66: Please specify why.**

*Respondent skipped this question*

PAGE 39: F.1) TRADE FACILITATION AGREEMENT

**Q67: Where might you need support to implement the Trade Facilitation Agreement, when adopted? (You may tick more than 1 box)**

To prepare category A, B, C notifications,  
To develop national implementation plans,  
To support scheduling of commitments,  
To support national ratification,  
To support implementation of specific TFA provisions  
,  
To align support with on-going national reform programmes  
,  
To align commitments with on-going regional programmes

PAGE 40: F.1) TRADE FACILITATION AGREEMENT

**Q68: What difficulties do you face, or do you expect to face, in securing Aid-for-Trade support to help implement the Trade Facilitation Agreement, when adopted ? (You may tick more than 1 box)**

Accessing the necessary expertise,  
Programming cycles

PARTNER  
COUNTRY QUESTIONNAIRE

PAGE 41: F.1) TRADE FACILITATION AGREEMENT

<b>Q69: Which disciplines of the Trade Facilitation Agreement, when adopted, will prove the hardest to implement and where Aid-for-Trade support should be focused?(You may tick more than 1 box)</b>	Publication and availability of information, Border agency cooperation, Freedom of transit, Customs cooperation, Establishment and/or continued operation of national committee
<b>Q70: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 43: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

<b>Q71: What have been the key factors in achieving successful reductions in trade costs? (Please choose no more than 5 options)</b>	Alignment of donor support with national priorities , Sustained political engagement and commitment by national authorities , Use of regional approach, Commitment of regional partners to goal
<b>Q72: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 44: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

<b>Q73: What outputs have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)</b>	Updated customs legislation, Greater transparency, Updated customs working practices, Creation of electronic single windows
<b>Q74: Additional information.</b>	<i>Respondent skipped this question</i>

PAGE 45: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

PARTNER  
COUNTRY QUESTIONNAIRE

**Q75: What outcomes have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)**

Increase in traffic flows through border posts,  
Increase in export volumes,  
Increase in import volumes

**Q76: Additional information.**

*Respondent skipped this question*

PAGE 46: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

**Q77: What impacts have been achieved by actions taken to reduce trade costs? (Please choose no more than 5 options)**

Diversification in export markets,  
Diversification in export products,  
Higher revenues for exporters,  
Higher revenues for importers,  
Entry into new value chain

**Q78: Additional information.**

*Respondent skipped this question*

PAGE 47: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

**Q79: Which types of actions have achieved the most positive results in reducing trade costs for goods and services? (Please choose no more than 7 options)**

Customs reform,  
Improving access to trade finance

**Q80: Additional information.**

*Respondent skipped this question*

PAGE 48: G.1) IMPACT: REDUCING TRADE COSTS AND INCLUSIVE, SUSTAINABLE GROWTH

**Q81: What contribution can reducing trade costs make to the target of inclusive, sustainable growth? (Please choose no more than 7 options)**

Increase in exports, Rise in employment,  
Moving up value chains,  
Diversification in export markets,  
Diversification in export products,  
Foreign direct investment, Increase in imports

PARTNER  
COUNTRY QUESTIONNAIRE

Q82: Additional information.

*Respondent skipped this question*

PAGE 50: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

Q83: Has the alignment of Aid-for-Trade support to your national needs and priorities changed since the launch of the Aid-for-Trade Initiative in 2005?

Improved

PAGE 51: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

Q84: If it has improved, please specify why.(You may tick more than one box)

Better dialogue with donors,  
Better dialogue with the private sector,  
Better dialogue with regional partners

PAGE 52: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

Q85: Why has the alignment declined?(You may tick more than 1 box)

*Respondent skipped this question*

Q86: Additional information.

*Respondent skipped this question*

PAGE 53: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

Q87: What impact has the Aid-for-Trade Initiative had since it was launched in 2005?(You may tick more than 1 box)

Increase in resources available for trade development  
,  
More attention to trade issues in development,  
More priority given by donors to trade issues in national development planning

Q88: Additional information.

*Respondent skipped this question*

PAGE 54: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE

PARTNER  
COUNTRY QUESTIONNAIRE

**Q89: What potential future contribution could the Enhanced Integrated Framework for LDCs make to the post-2015 development agenda? (Please choose no more than 5 options)**

Engaging the private sector in national trade and development policy planning  
,  
Coherence in trade and development policy,  
Catalyst for Aid-for-Trade flows,  
Catalyst for foreign direct investment,  
Contribution to inclusive, sustainable growth

**Q90: Additional information.**

*Respondent skipped this question*

**Q91: What potential future contribution could the Aid-for-Trade Initiative make to the post-2015 development agenda? (Please choose a maximum of 5 options)**

Ensuring continued attention to trade issues in development  
,  
Engaging the private sector in development issues  
,  
Making a contribution to economic growth and poverty eradication through inclusive, sustainable development  
,  
Helping to address issues of inequality,  
Helping to create the conditions for employment

**Q92: Additional information.**

*Respondent skipped this question*

**Q93: How in your view could the Aid-for-Trade Initiative be improved?**

*Respondent skipped this question*

**PAGE 55: H.1) IMPACT OF THE AID FOR TRADE INITIATIVE**

**Q94: Additional information on "Reducing trade costs and inclusive, sustainable growth". If there is anything you would like to add on the topic of "Reducing trade costs for inclusive, sustainable growth", which you feel has not been covered in this questionnaire, please use this box.**

*Respondent skipped this question*