



PAGE 4: B.1) YOUR CASE STORY: TITLE AND DESCRIPTION

**Q1: TITLE OF YOUR CASE STORY**

Aid for Trade - Czech Republic - Ethiopia: Trade development support in machinery field through Czech know-how transfer

**Q2: CASE STORY ABSTRACT**

The aim of the project is to empower Ethiopian metal industry by providing education in welding, machining as well as in education of adults - employees in machinery sector. The core of this project is to provide to Ethiopian trainees a practical demonstration of training programs in a large metal processing factory - VÍTKOVICE MACHINERY GROUP. During the training, Ethiopian trainees passed through a 14 days-course of welding and machining, they saw in practice application of the newly required skills in real production of VÍTKOVICE MACHINERY GROUP, they observed education and practical training of students in company high-school - VÍTKOVICE SECONDARY TECHNICAL SCHOOL and got practical experience in capacity building of employees in metal industry aimed on ensuring high quality and increasing productivity.

**Q3: LONG DESCRIPTION OF THE CASE STORY**

The 3 - weeks lasting project was organized by the International Chamber of Commerce in Czech Republic and executed by VÍTKOVICE MACHINERY GROUP. The aim of the project was to provide practical assistance to trainees from Ethiopian metal industry in developing capacity building of workers in the area of welding, machining and education of adults. The project is based on previous activities of ICC CR in Ethiopia - focused on transmission of best practices in the metal processing industries.

In the course of the project, 7 trainees were invited to Czech Republic to the workshops of VÍTKOVICE MACHINERY GROUP in Ostrava, Czech Republic. First part of the training was focused on welding training in the welding school of the company. The trainees were studying various techniques of welding, they also studied the theory focused on materials and their properties. Part of the course were also excursions to companies belonging to the VÍTKOVICE MACHINERY GROUP where welding could be seen in practice (for instance welding of pressure products - boilers and piping, welding of large steel construction (bridges, stadiums) - both in VÍTKOVICE POWER ENGINEERING; welding of very thick materials for automotive industry in VÍTKOVICE HEAVY MACHINERY etc.).

Second part of the training was focused on practical training in machining, again accompanied by examples of practical application of the techniques in VÍTKOVICE MACHINERY GROUP production.

Third part of the training was focused on education of employees - with presentation of the system of education in VÍTKOVICE MACHINERY GROUP. Part of the training were practical lectures in Education Center of the company, in VÍTKOVICE SECONDARY TECHNICAL SCHOOL and well as in Science and Technology Center in Lower Area of Vítkovice.

The project was organized and supported by administrators from the International Chamber of Commerce in Czech Republic. In VÍTKOVICE MACHINERY GROUP, it was led by HR Director and executed by VÍTKOVICE SECONDARY TECHNICAL SCHOOL.

## PRIVATE SECTOR CASE STORY TEMPLATE

**Q4: Please add here web links to project/programme materials.** *Respondent skipped this question*

### PAGE 5: C.1) ABOUT THE CASE STORY

#### Q5: YOUR CONTACT DETAILS

Name: Jana Gutiérrez Chvalková  
Company or association: VÍTKOVICE MACHINERY GROUP  
Country: Czech Republic  
Email Address: jana.chvalkovska@vitkovice.com

**Q6: FUNCTION** Private sector

### PAGE 6: C.2) ABOUT THE CASE STORY

**Q7: FUNDING SOURCES FOR PROJECT/PROGRAMME** Tick the appropriate box(es) Bilateral donor

**Q8: Additional information** *Respondent skipped this question*

**Q9: START DATE OF PROJECT/PROGRAMME** October 2014

**Q10: STATUS OF PROJECT/PROGRAMME** Fully implemented

**Q11: DURATION OR, IF ON-GOING, EXPECTED DURATION OF PROJECT/PROGRAMME** Less than 6 months

**Q12: COST OF PROJECT/PROGRAMME** Less than US\$50,000

**Q13: Additional information** *Respondent skipped this question*

**Q14: TYPE OF FUNDING FOR PROJECT/PROGRAMME** Grant

### PAGE 7: C.3) ABOUT THE CASE STORY

**Q15: PROJECT/PROGRAMME TYPE** Single country / customs territory

# PRIVATE SECTOR CASE STORY TEMPLATE

## PAGE 8: C.3) ABOUT THE CASE STORY

**Q16: SINGLE COUNTRY/CUSTOMS TERRITORY**

ETHIOPIA

## PAGE 9: C.3) ABOUT THE CASE STORY

**Q17: REGION**(If the region does not appear in the drop down menu, please enter manually)

East Africa

## PAGE 10: C.3) ABOUT THE CASE STORY

**Q18: MULTI-COUNTRY**(Enter all countries or customs territories)

*Respondent skipped this question*

## PAGE 11: C.4) ABOUT THE CASE STORY

**Q19: CASE STORY FOCUS**Tick the appropriate box(es)

Other (please specify)  
Improving skills levels in metal industry, capacity building

## PAGE 12: C.5) ABOUT THE CASE STORY

**Q20: HOW SUCCESSFUL WAS THE PROJECT/PROGRAMME** Tick the appropriate box

Successful

## PAGE 13: C.6) ABOUT THE CASE STORY

**Q21: WHAT WERE THE OUTPUTS OF THE PROJECT/PROGRAMME** Tick the appropriate box(es)

Officials trained,  
New quality assurance procedures or processes,  
Other (please specify)  
Private sector engineers trained

**Q22: Additional information**(maximum 300 words)

*Respondent skipped this question*

## PAGE 14: C.7) ABOUT THE CASE STORY

## PRIVATE SECTOR CASE STORY TEMPLATE

<b>Q23: WHAT WERE THE OUTCOMES OF YOUR PROJECT/PROGRAMME</b> Tick the appropriate box(es)	Other (please specify) Improvement of the competitiveness of Ethiopian metal industry
<b>Q24: Additional information</b> (maximum 300 words)	<i>Respondent skipped this question</i>

### PAGE 15: C.8) ABOUT THE CASE STORY

<b>Q25: WHAT WERE THE IMPACTS OF THE PROJECT/PROGRAMME</b> Tick the appropriate box(es)	Increase in foreign investment
<b>Q26: Additional information</b> (maximum 300 words)	<i>Respondent skipped this question</i>

### PAGE 16: C.9) ABOUT THE CASE STORY

<b>Q27: LESSONS LEARNT</b> Tick the appropriate box(es)	Importance of agreeing clear project monitoring and evaluation process and procedures
<b>Q28: Additional information</b> (maximum 300 words)	<i>Respondent skipped this question</i>
<b>Q29: PROJECT OR PROGRAMME MONITORING AND EVALUATION FRAMEWORK</b> Tick the appropriate box(es)	Ex post evaluation

### PAGE 17: C.9) ABOUT THE CASE STORY

<b>Q30: How did you receive this case story exercise and the electronic link?</b> Please indicate the organization that sent to you the information:	National chamber of commerce
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