



**1. COUNTRY**

OMAN

**2. ABOUT YOU**

Name: - Mohamed Salem

Position: - Expert of Orgs. & Comm. Relations

Ministry: - Commerce & Industry

Email Address: - mohd249@omantel.net.om

Phone Number: - 24812306

**3. Has your trade-related cooperation strategy changed since 2010?**

NO

**4. If YES, please rate the importance of each of the following changes.**

No Response

**5. How has your trade-related cooperation spending changed since the onset of the economic crisis in 2009?**

No change

**6. How do you expect your trade-related cooperation spending to change in the next 5 years?**

No change

**7. Looking ahead, what changes do you expect to your national trade-related cooperation strategy in the next 5 years?**

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Budget cuts			X	
Budget increases	X			
Change in government and priorities		X		
New priorities of development partners		X		
Expansion in countries receiving support			X	
Expansion of issues receiving support			X	
More focus on LDCs		X		
More focus on private sector development	X			
More focus on poverty reduction	X			
More focus on climate change and green growth		X		
More focus on gender equality			X	
More focus on regional integration	X			
More focus on results		X		
Other				

Additional comments:

**8. What sources of financing will be the most important in meeting the trade-related capacity building needs of developing countries over the next 5 years?**

MOST IMPORTANT    IMPORTANT    NOT IMPORTANT    NOT SURE

Official development assistance		X
Non-concessional financing		X
Assistance from South-South partners		X
Foreign direct investment	X	
Domestic private investment	X	
Domestic public investment	X	
Income remitted by migrants		X
Corporate philanthropic foundations		X

*Additional comments:*

**9. Please answer the same question, but just for least-developed countries (LDCs). What sources of financing will be the most important in meeting the trade-related capacity building needs of LDCs over the next 5 years?**

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance	X			
Non-concessional financing	X			
Assistance from South-South partners	X			
Foreign direct investment	X			
Domestic private investment	X			
Domestic public investment	X			
Income remitted by migrants	X			
Corporate philanthropic foundations	X			

*Additional comments:*

**10. Was the private sector consulted in the development of your trade-related cooperation strategy?**

YES

**11. If YES, please highlight which private sector groups were consulted.**

	YES	NO	NOT SURE
Firms or business associations in your country	X		
Firms or business associations in partner countries		X	

*Comments:*

**12. Do you engage the private sector in implementation of your trade-related cooperation projects and programmes?**

YES

**13. If YES, please explain how the private sector is engaged.**

	ALWAYS	SOMETIMES	NEVER	NOT SURE
Advice and expertise		X		
Counterpart funding		X		
Implementation of projects	X			
Project beneficiaries		X		
Participation in policy dialogues	X			
Participation in evaluation and learning		X		
Other				

*Additional comments:*

**14. Please provide details of any public-private partnership(s) which support implementation of your trade-related cooperation strategy. Select the appropriate sectoral focus and provide weblinks where available.**

Agri-business and food processing

Textiles and apparel

Transport and logistics

Tourism

Information and communication technologies

<http://www.chamberoman.com/index.aspx>

**15. What benefits do you see in public-private partnerships?**

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Mobilization of non-aid sources of financing	X			
Sustainability after the end of donor support	X			
Transfer of private sector expertise	X			
Technology transfer	X			
Potential for bilateral trade growth	X			
Other				

*Additional comments:*

**16. What do you think are the main obstacles which developing country firms face in entering into value chains? Please rank the top 3 constraints (1 being the most serious constraint).**

	1	2	3
Lack of comparative advantage			X
Market entry costs		X	
Inadequate infrastructure		X	
Cumbersome border procedures	X		
Limited access to finance	X		
Inability to attract foreign direct investment			X
Lack of labour force skills			X
Structure of value chains	X		
Trade restrictions			X
Standards compliance			
Other	X		

*Additional comments:*

**17. Does your trade-related cooperation strategy seek to address these obstacles?**

YES

**18. If YES, please explain how.**

Supporting private sector development activities

**19. Do you focus your value chain development activities on particular sectors?**

YES

**20. If YES, please explain on which sectors you focus.**

Other (please specify) - services

**21. Do you target your value chain development activities?**

NO

**22. Please explain how you target your value chain development activities.**

No Response

**23. Do you monitor results achieved by your trade-related cooperation strategy?**

NOT SURE

**SOUTH-SOUTH PARTNER  
AID FOR TRADE  
QUESTIONNAIRE**



**24. Have you evaluated the development impact of your trade-related cooperation strategy?**

NOT SURE

**25. If YES, can you please provide examples of where your trade-related cooperation strategy has had any of the following impacts on value chains?**

**No Response**

**26. Have you evaluated the development impact of your South-South trade relations for other developing countries?**

NOT SURE

**27. If YES, can you provide examples of where your South-South trade has had any of these impacts on value chains?**

**No Response**

**28. Finally, what development impact do you think connecting other developing countries to South-South value chains has for their economies?**

	<b>MOST IMPORTANT</b>	<b>IMPORTANT</b>	<b>NOT IMPORTANT</b>	<b>NOT SURE</b>
Improved understanding of trade		X		
More focus on trade in the national development plan	X			
Labour skills development		X		
Additional financing	X			
Increased exports		X		
Increased trade		X		
Export diversification		X		
Increased economic growth	X			
Employment	X			
Poverty alleviation	X			
Greater environmental sustainability		X		
Women's economic empowerment		X		
Other				

*Additional comments:*