

### 1. COUNTRY

No Response

### 2. INTERNATIONAL ORGANIZATION

UNECE - United Nations Economic Commission for Europe

### 3. ABOUT YOU

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### 4. Has your Aid-for-Trade strategy changed since 2010?

YES

### 5. If YES, please rate the importance of each of the following changes.

	MOST IMPORTANT	IMPORTANT	LEAST IMPORTANT	NOT SURE
Budget cuts	X			
Budget increases			X	
Change in government and priorities		X		
New priorities of development partners			X	
Streamlining of countries receiving support			X	
Streamlining of issues receiving support			X	
More focus on LDCs			X	
More focus on private sector development		X		
More focus on poverty reduction			X	
More focus on climate change and green growth		X		
More focus on gender equality		X		
More focus on regional integration		X		
More focus on results			X	
Other				X

Additional comments:

### 6. How has your total Aid-for-Trade expenditure changed since the onset of the economic crisis in 2009? (i.e. between 2009-2012).

Increase (by 10% or less)

### 7. How do you expect your total Aid-for-Trade spending to change in the next 5 years?

No change

### 8. Looking ahead, what changes do you expect to your national Aid-for-Trade strategy in the next 5 years?

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Budget cuts	X			
Budget increases			X	

Change in government and priorities	X	
New priorities of development partners	X	
Streamlining of countries receiving support		X
Streamlining of issues receiving support		X
More focus on LDCs		X
More focus on private sector development	X	
More focus on poverty reduction	X	
More focus on climate change and green growth	X	
More focus on gender equality	X	
More focus on regional integration	X	
More focus on results		X
Other		X

*Additional comments:* Increasing cross-agency joint initiatives/projects and collaborative efforts

**9. What sources of financing will be the most important in meeting the trade-related capacity building needs of developing countries over the next 5 years?**

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance	X			
Non-concessional financing			X	
Assistance from South-South partners			X	
Foreign direct investment			X	
Domestic private investment		X		
Domestic public investment		X		
Income remitted by migrants			X	
Corporate philanthropic foundations			X	

*Additional comments:*

**10. Please answer the same question, but just for least developed countries (LDCs). What sources of financing will be the most important to meet LDCs' trade related-capacity building needs of over the next 5 years?**

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Official development assistance	X			
Assistance from South-South partners		X		
Foreign direct investment		X		
Domestic private investment			X	
Domestic public investment			X	
Income remitted by migrants		X		
Corporate philanthropic foundations			X	

*Additional comments:*

**11. Was the private sector consulted in the development of your Aid-for-Trade strategy?**

NO

**12. If YES, please highlight which private sector groups were consulted.**

No Response

**13. Do you engage the private sector in the implementation of your Aid-for-Trade projects and programmes?**

YES

**14. If YES, please explain how the private sector is engaged.**

**DONOR  
AID FOR TRADE  
QUESTIONNAIRE**



	ALWAYS	SOMETIMES	NEVER	NOT SURE
Advice and expertise		X		
Counterpart funding			X	
Implementation of projects		X		
Project beneficiaries		X		
Participation in policy dialogues		X		
Participation in evaluation and learning			X	
Other				X

*Additional comments:*

**15. Please provide details of any public-private partnership(s) which support the implementation of your Aid-for-Trade strategy. Select the appropriate sectoral focus and provide weblinks where available.**

Agri-business and food processing

[http://www.unece.org/trade/agr/standard/potatoes/pot\\_e.html](http://www.unece.org/trade/agr/standard/potatoes/pot_e.html)

**16. What benefits do you see in public-private partnerships?**

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Mobilization of non-aid sources of financing	X			
Sustainability after the end of donor support	X			
Transfer of private sector expertise	X			
Technology transfer	X			
Potential for bilateral trade growth		X		
Other				X

*Additional comments:*

**17. What difficulties have you faced in establishing public-private partnerships?**

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Institutional resistance to engaging with the private sector		X		
Lack of interest among firms		X		
Preference of companies to pursue their own projects				X
Unwillingness of private sector to provide counterpart funding		X		
Different expectations of public and private sector		X		
Different speed of private and public sector implementation activities		X		
Rules on public-private partnerships		X		
Other				

*Additional comments:*

**18. Does your Aid-for-Trade strategy address value chain development issues?**

YES

**19. If YES, please identify which development objective(s) you are seeking to achieve through value chain development.**

	MOST IMPORTANT	IMPORTANT	NOT IMPORTANT	NOT SURE
Economic growth	X			
Increase exports		X		
Promote export diversification		X		
Promote employment		X		

Poverty alleviation			X
Women's economic empowerment	X		

*Additional comments:*

**20. What do you think are the main obstacles which developing country firms face in entering into value chains? Please rank the top 3 constraints (1 being the most serious constraint).**

	1	2	3
Lack of comparative advantage	X		
Market entry costs			
Inadequate domestic infrastructure			X
Burdensome border procedures in export markets			
Burdensome documentation requirements		X	
Limited access to trade finance			
Inability to attract foreign direct investment			
Lack of labour force skills			
Structure of value chains			
Trade restrictions			
Standards compliance			

*Additional comments:* Burdensome domestic procedures, for example, for export license, taxes etc. and also important constraints

**21. How does your Aid-for-Trade strategy seek to promote value chain development?**

- Creating conducive trade policy regime
- Creating conducive domestic enabling environment

**22. How long have you been working on value chain development issues?**

Since inception of institution or development policy

**23. In which sectors do you have experience of your value chain development?**

- Agricultural products
- Food products
- Transportation
- Construction
- Insurance
- Financial

**24. Do you include the informal sector within the scope of your value chain development initiatives?**

NO

**25. If YES, please explain why.**

No Response

**26. Do you target your value chain development activities?**

	YES	NO
On specific value chains or sectors	X	
On specific types of firms (e.g. SMEs)		
On specific countries	X	
On specific regions	X	
On specific categories of countries	X	
On women's economic empowerment		

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On sustainable development

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*Additional comments:* We target countries in The UNECE region and primarily those that are low or middle income or have transition economics

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**27. Do you monitor results achieved by your value chain development activities?**

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YES

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**28. If YES, are these monitoring mechanisms based on a particular standard or approach?**

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Results-based management

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Donor committee on enterprise development standard

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Other (please specify) - Several UNECE trade-related technical assistance activities are funded by UN Development Account (DA), and they are monitored using the expected achievements (EAs) and indicators of achievement (IAs) developed in consultation with the UN Department of Social and Economic Affairs (UN-DESA) in its capacity as the Development Account Manager. Progress reports are submitted to the DESA and the donor on annual basis. Monitoring for other trade-related assistance activities depends, in part, on the source of funding, but generally follows the logical framework principles. As an established practice, UNECE distributes end of training evaluation surveys to assess achievement of immediate objectives.

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**29. Have you evaluated the development impact of your value chain development activities?**

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NO

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**30. If YES, did the evaluation(s) report changes in any of the following indicators?**

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No Response

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**31. Have you evaluated the development impact of your Aid-for-Trade strategy or activities?**

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NO

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**32. If YES, did the evaluation(s) report changes in any of the following indicators?**

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No Response

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**33. Can you provide examples of where your Aid-for-Trade support and/or value chain has had any of the aforementioned impacts?**

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Improved understanding of trade

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Other

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AFT national and regional action plans and follow-up to UNECE Trade Needs Assessment Studies

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